

Cloud Bytes Tech Made Human

July 23, 2025



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Agenda

- Copilot AI features
- Collaboration tools
- Bank feed automation
- Real-world strategies
- ...and one more thing



Poll Question

How many of these tools are you using already? (Multi-select)

1. Copilot Search
2. Collaborate
3. Bank Feeds
4. Bank Match and/or Create Rules
5. GL Outlier Detection
6. Skynet
7. None of the above

Copilot AI Features

*Let AI handle the heavy lifting in
your financial processes*



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Transforming the financial close with AI

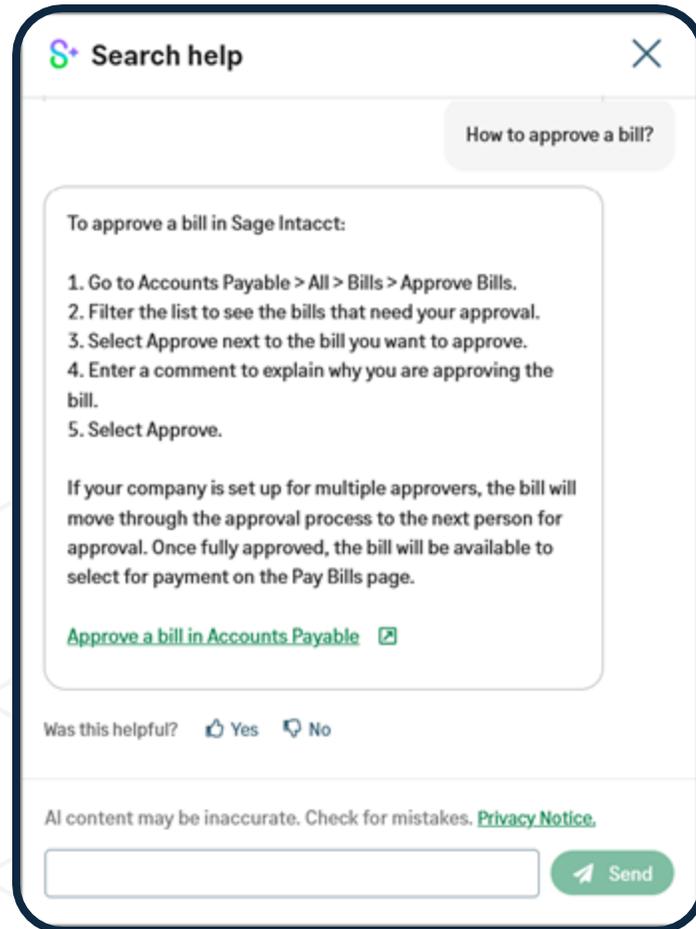
Save up to 5 days per period-end with AI-powered automation and get trusted insights all month long.

- **Reduce processing time by 50%** with AI-powered data entry.
- **Catch errors continuously** to streamline month-end close.
- **Ensure accurate reports** by proactively managing discrepancies.
- **Share financial insights** with budget owners throughout the month.
- **Gain real-time visibility** into financial close progress.





Search help with Copilot



Ask and get answers to move forward quickly

AI-powered search

- **Natural language understanding:** Copilot understands the nuances of Sage Intacct terminology and can interpret complex queries.
- **Intelligent recommendations:** Receive suggestions for related topics and articles to expand your knowledge.

Streamlined self-service

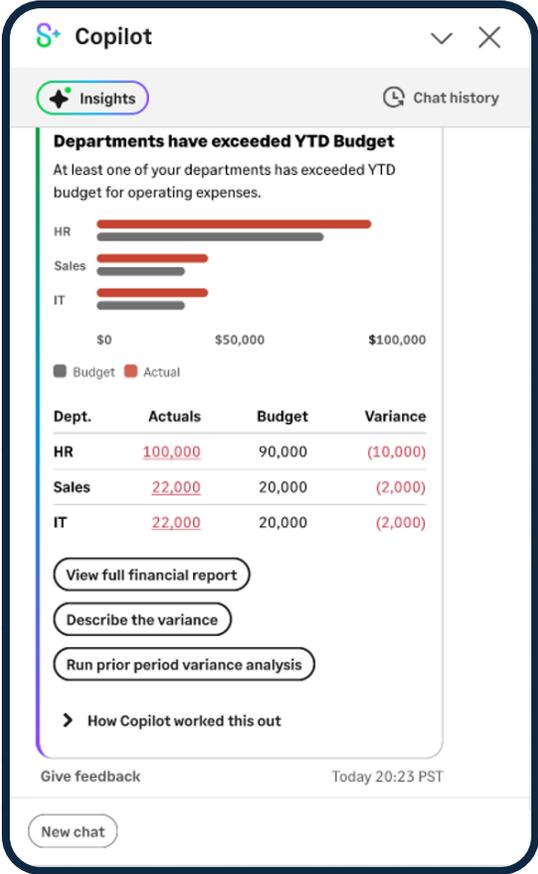
- **Find answers on your own:** Save time and eliminate the need to contact support.

Increased efficiency

- **Significantly cut search time:** Reduce the need for multiple searches by quickly delivering more relevant results.



Copilot variance analysis



Resolve variances with proactive insights

Business leaders and budget managers with Copilot

- **Deliver intuitive, actionable insights:** Deliver insights for non-accounting stakeholders
- **Detect variances early:** Enable faster decisions and resolve spending issues before they escalate

Accounting with Copilot

- **Increase accuracy:** Better stakeholder engagement
- **Drive better financial outcomes:** Address unfavorable variances ahead of the close

Copilot Close Assistant

Phased GA

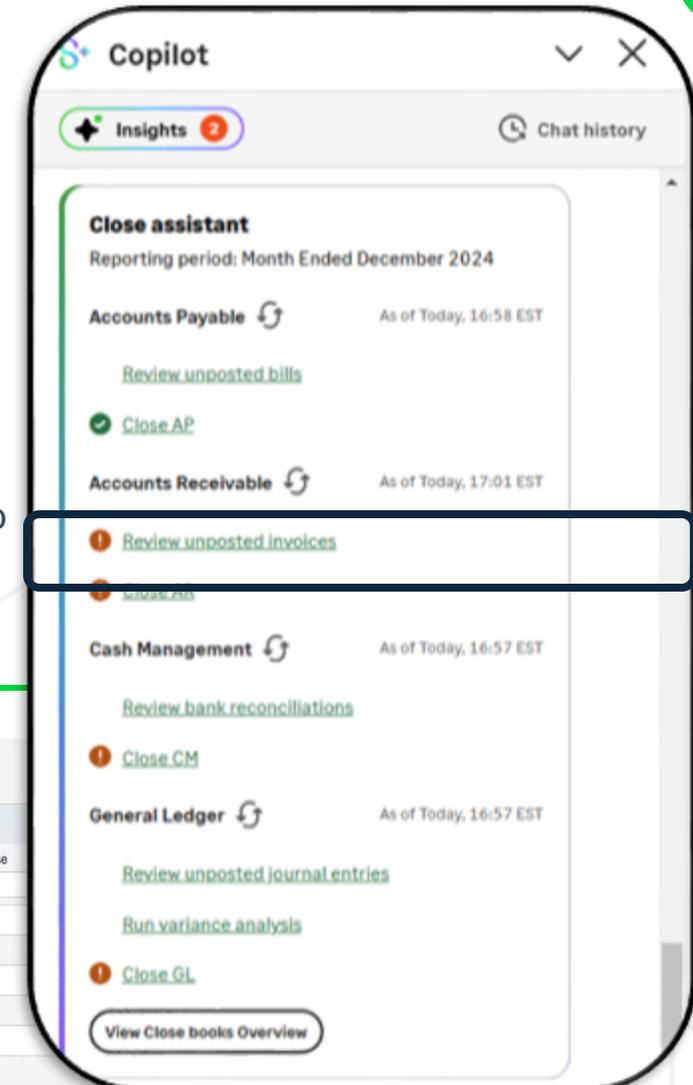


Proactive monitoring of close tasks

- **At-a-glance visibility**–View unposted transactions, bank reconciliations, and subledger close status in one centralized view
- **Simplified navigation**–Easily access and manage close tasks across subledgers and the GL
- **Proactive close management**–Identify bottlenecks and outstanding tasks early to improve accuracy

Close books overview

Location no. ▾	Name	Accounts payable close	Accounts receivable close	Cash management close	General Ledger close
4	Australia	10/31/2018	01/31/2025	10/31/2018	10/31/2018
1	United States of America	10/31/2018	01/31/2025	10/31/2018	10/31/2018
2	India	10/31/2018	01/31/2025	10/31/2018	10/31/2018
3	United Kingdom	10/31/2018	01/31/2025	10/31/2018	10/31/2018
9	Mexico	10/31/2018	01/31/2025	10/31/2018	10/31/2018
5	France	10/31/2018	01/31/2025	10/31/2018	10/31/2018



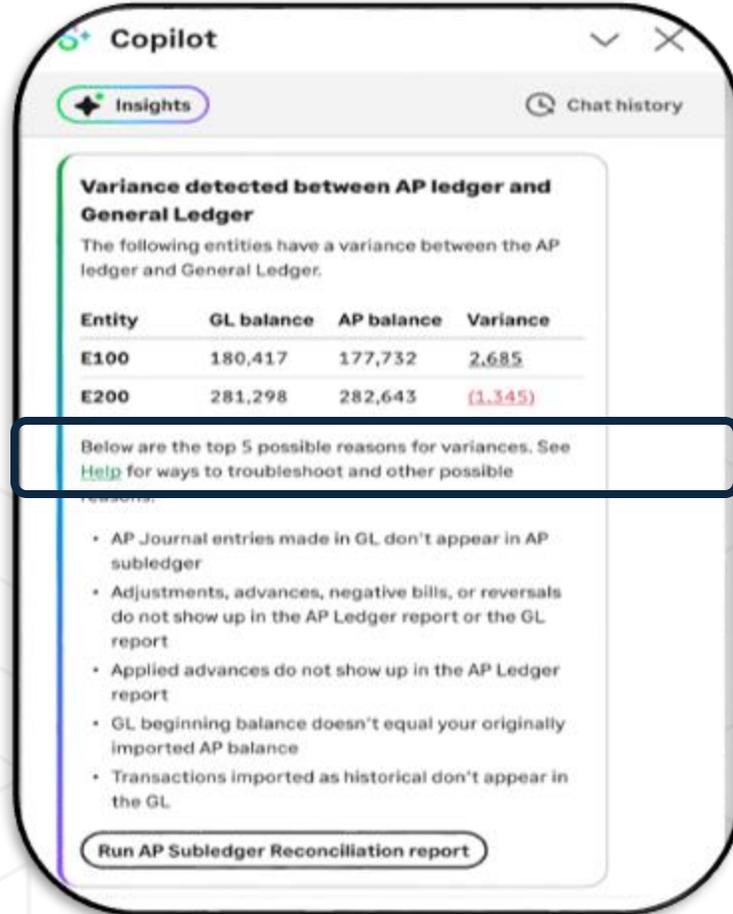
Copilot Subledger Reconciliation Assistant



What is it? Streamlined AP/AR reconciliations with real-time variance detection for efficiency

What does it do for finance teams?

- **Automated reconciliation reports**—Automatically generate GL to subledger reconciliation reports.
- **Variance visibility**—Quickly identify discrepancies across entities.
- **Drill-down insights**—Access detailed transaction-level visibility for faster resolution.



Collaboration Tools

*Streamline teamwork and
communication within Sage
Intacct*



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Pop Quiz!

What has been your experience with Sage Intacct Collaborate?

- My company uses it often and loves it!
- My company uses it sometimes, but we often still use email.
- I have used it before, but not that often.
- I used it once or twice but did not find it useful.
- What is Collaborate?

Collaborate

[Post](#) [File](#) [Link](#)

Write something

Share



GL Batch: 82782 — Bob Shawgo

Team - I'm looking at our latest list of open items for month-end. Who can tell me what this adjustment is for?

[Comment](#) · [Like](#) · at 17:13



Amy Dunn

I created a support schedule that shows my calculation analysis for this entry. See attached.

PenaltySupportSchedule.xlsx

[Download xlsx](#) (7.9 KB) · [More Actions](#) ▾

[Like](#) · at 17:22



Bob Shawgo

Thanks for the backup. Entry approved.

[Like](#) · at 17:23

Write a comment...

Collaborate

Inform and stay informed

- **One-click visibility.** See all messages related to an issue with one click. Leave a note rather than explaining the situation multiple times.
- **Constant visibility.** Track the conversations through email notifications, the collaboration center, and real-time feeds in your Sage Intacct dashboards.
- **Automated alerts.** Receive automatic notification when discounts, budgets, or other critical values change.
- **Group messaging.** Create groups to facilitate communications among relevant parties to focus on specific tasks such as quarter close, audit, order processing, and more.
- **File attachments.** Upload file attachments directly to your conversations in Sage Intacct and track their updates with built in version control.

See It In Action!

Automate Bank Feeds

Eliminate manual data entry and reduce errors

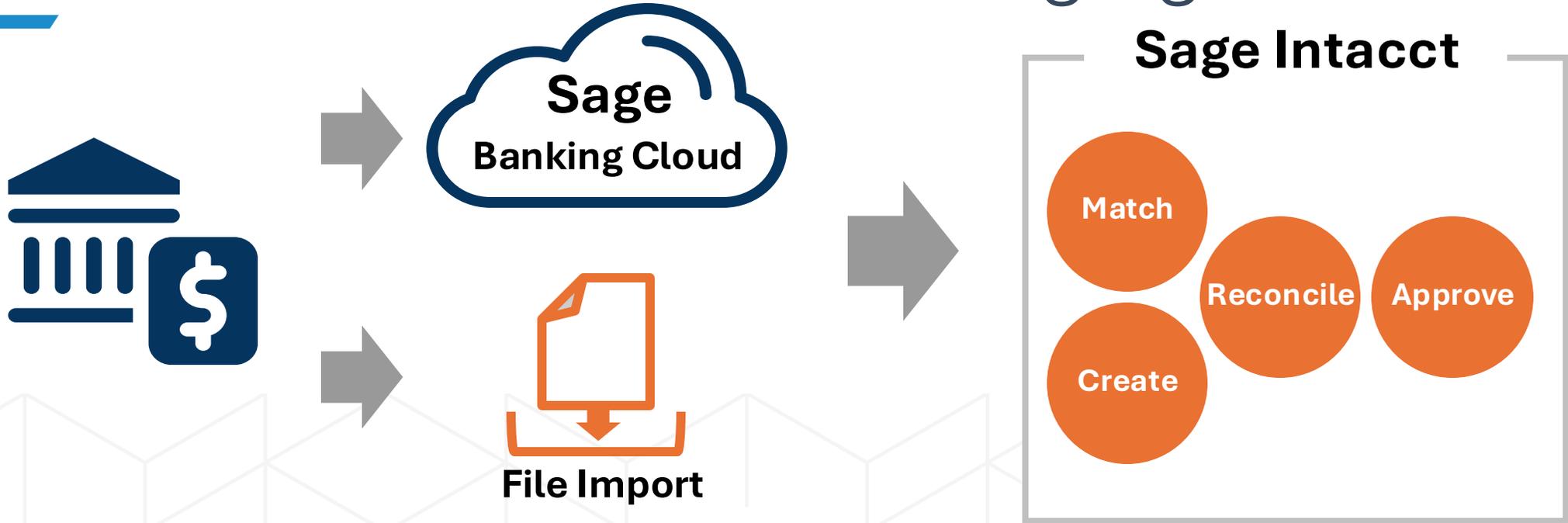
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Pop Quiz!

How many banks are connected to your Sage Intacct instance?

- 0
- 1
- 2-5
- 6-10
- 10+

Automated Bank Data Changing the Close



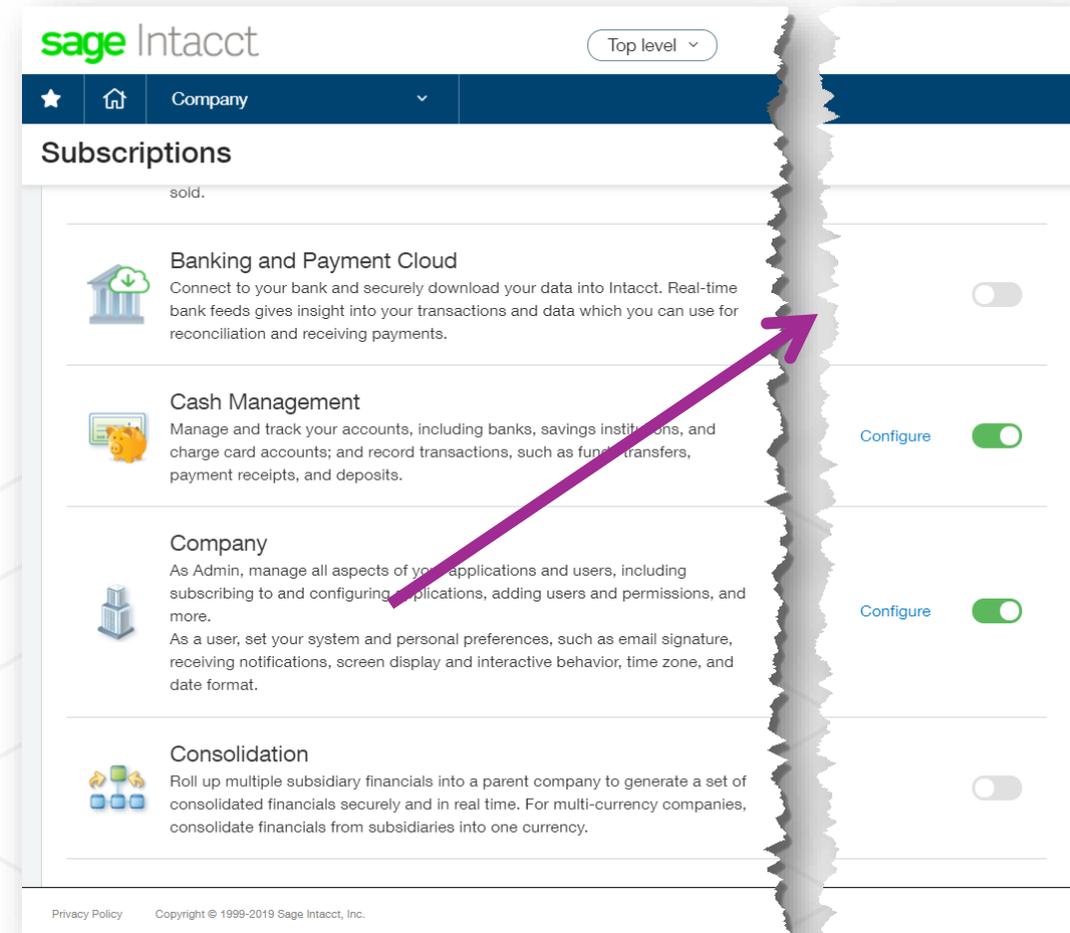
- **Thousands** of US banks and expanding international coverage
- **Easy import** streamlining manual processes

- **Automated matching**, for daily cash insight
- **Easy creation** of un-entered transactions

Daily insight to cash and time saved in the close

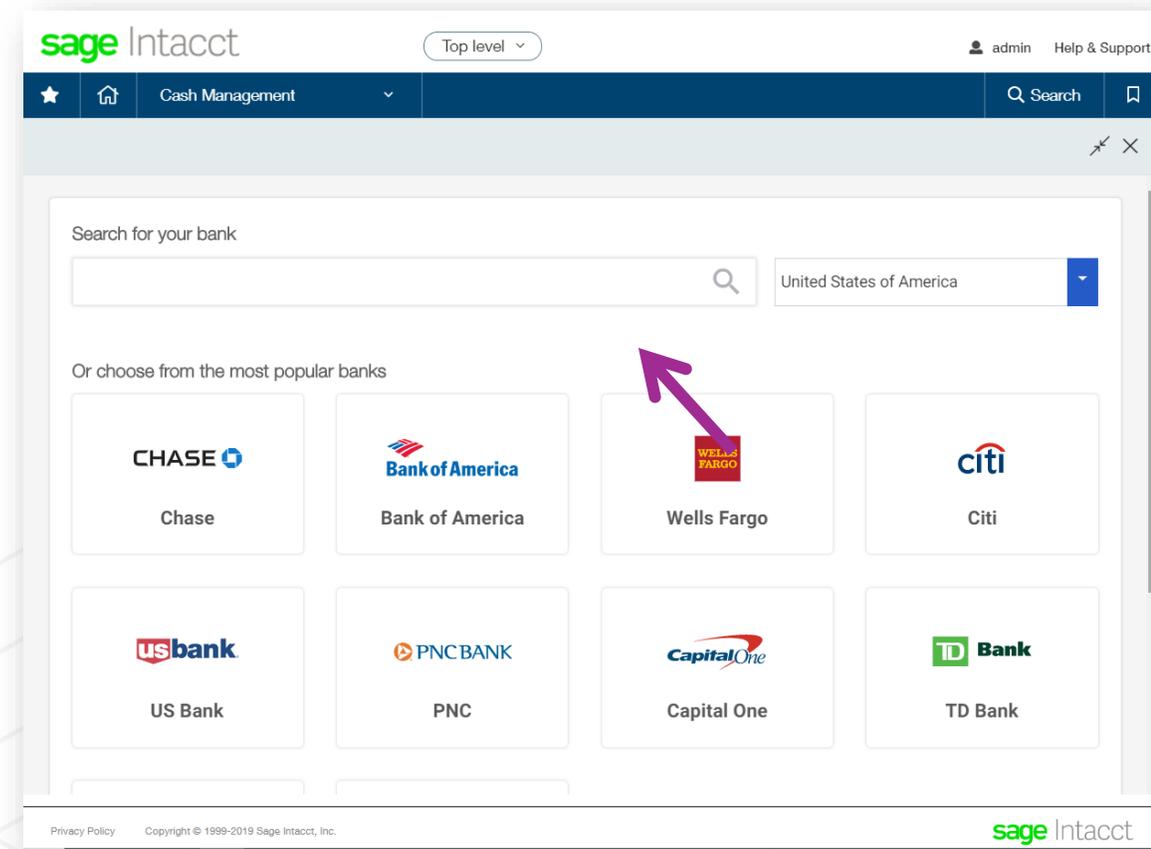
Subscribe

1. Go to **Company > Admin > Subscriptions**.
2. Locate Banking and Payment Cloud and toggle the switch. The Configure Banking and Payment Cloud page appears.
3. Your company information defaults from the Company information page, but you can edit the fields here if you like.
4. Select **Enable bank feeds**.
5. Click **Save**.



Connect Bank

1. In the page that appears, accept the terms and conditions and click **Continue**. A list of the top 10 most popular banks in your area appears.
2. Select your bank, or, search for your bank in the search bar.
3. Sign into your online bank account.



Tip: Make sure you choose the correct country to see your popular banks

Refreshing Data

There are two ways to download your data:

- Automatically when you access the Reconcile Bank Account page to reconcile a connected account.
- When you click **Refresh** on the Banking cloud tab of the account.
- Every time you refresh your feed, new bank data appears in your company and is automatically matched to transactions entered in the system. Unmatched deposits appear on the Bank Transactions page.

Real-World Strategies

*Practical tips you can implement
immediately*

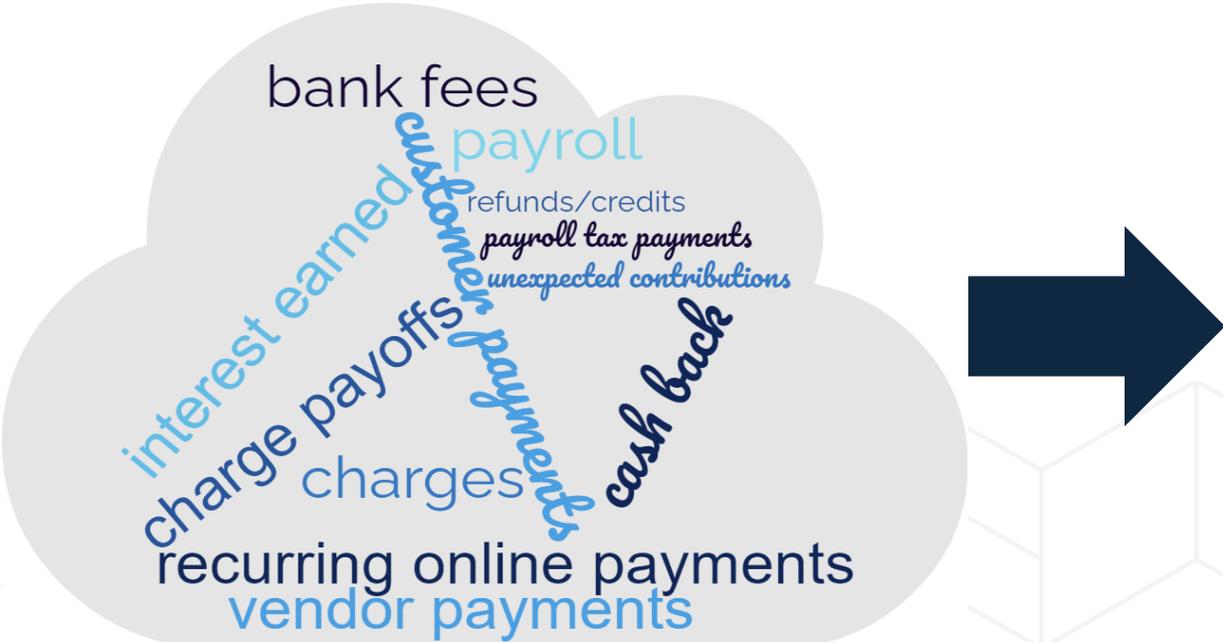


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Cash Management

Create / Match Rules

Create Rules or Match Rules??? When to use What?



Example	Subledger Impact?	Already posted?	How to Handle
Charges without approvals	No	No	Create Rules
Bank Fees/Interest earned	No	No	Create Rule
Recurring online payments	No	No	Create Rules
Refunds/Credits/Cash Back	No	No	Create Rules
Unexpected donor contrib.	No	No	Create Rules
Employee ACH payroll	No	Yes	Match Rules
Payroll Taxes	No	Yes	Match Rules
Customer Payments	Yes	No	Bank Trans > More Actions
Refunds/Credit on Vendor charges	Yes	No	Bank Trans > More Actions
Charge payoff	Yes	Yes	Match Rules
Charges that require approval	Yes	Yes	Match Rules
Vendor Payments	Yes	Yes	Match Rules

Cash Management - Bank Transactions

- Go to **Cash Management > Bank Transactions**
- All bank feed transactions are listed here
- Custom Views can be helpful

Bank transactions Done Export

All Manage views Advanced filters Clear all filters

Ignore Stop ignoring (1 - 506 of 506)

Select	Account type	Bank account ID	Bank name	Posting date	Document type	Document number	Currency	Amount	Payee	Description	Transaction type	Status	Amount to match
<input type="checkbox"/>	View	Bank	B01	Security State Bank - Checking Main	05/01/2023	CREDIT	USD	1,034.99	123	123	Deposit	Unmatched	1,034.99
<input type="checkbox"/>	View	Bank	B01	Security State Bank - Checking Main	05/01/2023	INT	USD	86.00		Invoice 7855 Goods 17944 L17944	Deposit	Unmatched	86.00
<input type="checkbox"/>	View	Bank	B01	Security State Bank - Checking Main	05/01/2023	CREDIT	USD	10,561.49	C115	C115 C115	Deposit	Matched	0.00
<input type="checkbox"/>	View	Bank	B01	Security State Bank - Checking Main	05/01/2023	DEBIT	USD	9,971.55		D852	Withdrawal	Unmatched	9,971.55
<input type="checkbox"/>	View	Bank	B01	Security State Bank - Checking Main	05/01/2023	CREDIT	USD	10.01		85	Deposit	Unmatched	10.01
<input type="checkbox"/>	View	Bank	B01	Security State Bank - Checking Main	05/01/2023	DEBIT	USD	84.53			Withdrawal	Unmatched	84.53

Bank Transactions – More Actions

- Bank Transactions do not have GL impact, however...
- If you click View > **More Actions** ↓

The image displays two screenshots of a software interface for managing bank transactions. The top screenshot shows a transaction with a Bank account ID of B01, an amount of 10,561.49, and a posting date of 05/01/2023. The bottom screenshot shows a transaction with a Bank account ID of AMEX, an amount of 90.70, and a posting date of 04/30/2023. Both screenshots highlight the 'More actions' dropdown menu, which contains options such as 'Funds transfer', 'Interest earned', 'Journal entry', 'Other receipts', 'Receive payments', 'Charges and other fees', 'Credit card transaction', 'Manual payment', 'Ignore', 'Edit this page', 'Object definition', and 'Table size'. Red arrows and boxes are used to highlight the 'More actions' button and the dropdown menu in both screenshots.

Bank transaction

Bank account ID	Amount	Amount to match
B01	10,561.49	10,561.49
Posting date	Payee	Match mode
05/01/2023	C115	--
Document type	Description	
CREDIT	C115 C115	
Document number	Transaction type	
--	Deposit	
Currency	Status	
USD	Unmatched	

Matched transactions

GL post date	Check no. or doc no.	Description	Bank amount	Payee	Txn date
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Bank transaction

Bank account ID	Amount	Amount to match
AMEX	90.70	90.70
Posting date	Payee	Match mode
04/30/2023	--	--
Document type	Description	Unmatched date
DEBIT		--
Document number		Unmatched by
--		--
Currency	Transaction type	
--	Charge	
	Status	
	Unmatched	

Bank Transactions > More Actions Uses

Use for:

- Transactions that are not already in Intacct
- AR transactions that need to post to the subledger
- Transactions that don't require Purchasing or AP approvals, AP subledger

Examples include:

- Receiving customer payments
- One-time transactions

Create Rule Uses

Auto-create JEs or CC transactions based on bank feed or bank import data.

Good for:

- Transactions that don't need to post to a subledger and are not 1099-able
- Transactions not otherwise recorded through a different process

Use for any common or definable entries, for example:

- Journal entries to cash
- Bank fees, Interest earned, Other receipts and Funds transfers
- Credit card transactions
- Credits and refunds, cash back

Match Rule Uses

Use for:

- Transactions that are already in Intacct
- Anything that needs to hit a subledger

Examples include:

- Vendor payments and credits
- Payroll checks and ACH
- Charge payoff payment

Cash Management plan

Account Type	Example	Subledger Impact?	Already posted?	How to Handle
Credit Cards	Charges that don't require approval	No	No	Create Rules
Bank	Bank Fees	No	No	Create Rule
Bank	Cobra Payments	No	No	Create Rules
Bank	Interest earned	No	No	Create Rules
Bank	Recurring online payments	No	No	Create Rules
Credit Cards	Refunds/Credits/Cash Back	No	No	Create Rules
Bank	Unexpected donor contributions	No	No	Create Rules
Bank	Employee ACH payroll	No	Yes	Match Rules with Group by
Bank	Payroll Taxes	No	Yes	Match Rules
Bank	Customer Payments	Yes	No	Bank Trans > More Actions
Credit Cards	Refunds/Credit on Vendor charges	Yes	No	Bank Trans > More Actions
Credit Cards	Charge payoff	Yes	Yes	Match Rules
Credit Cards	Charges that require approval	Yes	Yes	Match Rules
Bank	Vendor Payments	Yes	Yes	Match Rules

General Ledger Outlier Detection

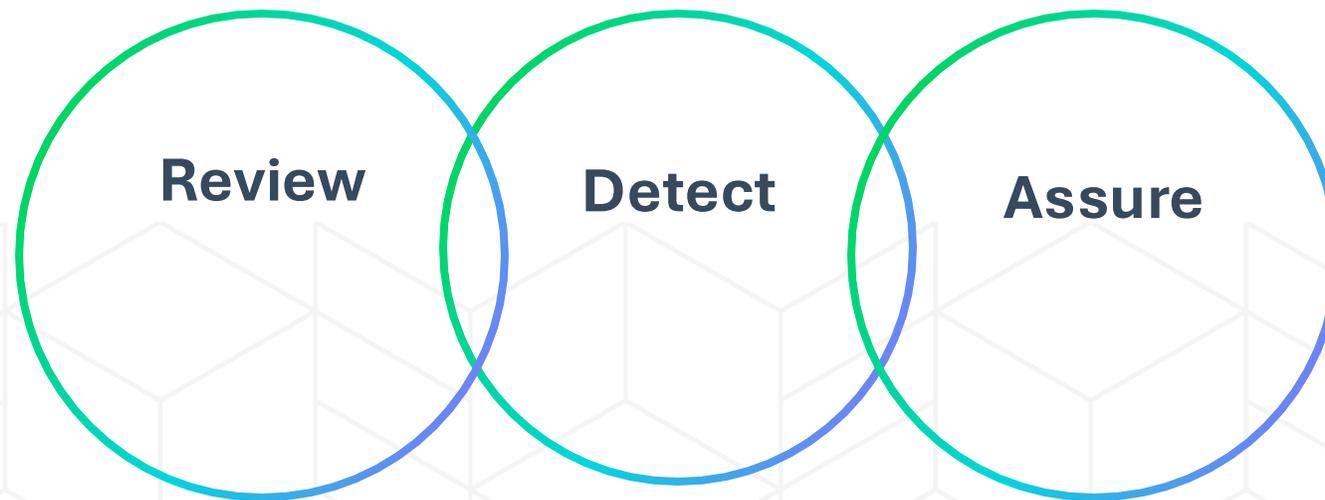
Pop Quiz!

Did you know GL Outlier Detection exists before this presentation?

- Yes, and I use it
- Yes, but I don't use it.
- No, what is it?

Outlier detection

The first real-time AI-powered outlier detection tool for a general ledger



Always accurate and compliant

Delivering continuous assurance

**Proactive
review**

=

Review continuously

Reduce corrections

Close faster

Select	Outlier	Request status	Requester	Journal	Transaction type	No	Reference #	Description	Date requested
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> View Approve Decline	!	Submitted	Grace, Karla	AAJ	Journal Entry	19		reclassification	Date & Time
<input type="checkbox"/> View Approve Decline	-	Submitted	Grace, Karla	AAJ	Journal Entry	18		adjustment	Date & Time
<input type="checkbox"/> View Approve Decline	!	Submitted	Grace, Karla	AAJ	Journal Entry	16		adjustment	Date & Time
<input type="checkbox"/> View Approve Decline	-	Submitted	Grace, Karla	AAJ	Journal Entry	13		adjustment	Date & Time
<input type="checkbox"/> View Approve Decline	-	Submitted	Grace, Karla	AAJ	Journal Entry	9		adjustment	Date & Time
<input type="checkbox"/> View Approve Decline	-	Submitted	Grace, Karla	AAJ	Journal Entry	5	Reversed -	Reversed - Accrued Salaries	Date & Time
<input type="checkbox"/> View Approve Decline	-	Submitted	Grace, Karla	AAJ	Journal Entry	4		Accrued Salaries	Date & Time

	Outlier	Account	Department	Shil Dim	Location	Txn currency	Transaction debit	Transaction credit	Base debit (USD)	Base credit (USD)	Allocation	Memo
1	!	100.99--Bank of America 2	11-Accounting	--	1-USA	USD	1.00	--	1.00	--	--	Entry 1
2	!	4000--Sales	11-Accounting	--	1-USA	USD	--	1.00	--	1.00	1.00	Entry 2

Total These combinations are unusual - Account, Department, Location, Amount



Client Referral Program

- Visit our website
- Introduce a colleague
- Get a \$25 gift card after they meet with Dean Dorton
- Get a \$500 gift card when they become a client



<https://deandorton.com/erp-software-referral-program>