Year in Review and What's Next

Linda Pinion Principal Solutions Consultant, Sage

Dale Stratton Software Services Manager, Dean Dorton

DEANDORTON

Objectives

- 1. Understand the latest functionality in Sage Intacct
- 2. Become familiar with emerging accounting technologies
- 3. Learn about practical applications of new software features



The great thing about learning is nobody can take it away from you.

B.B. King





2024 - Year in Review





Delivering value and insights



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Sage Intacct 2023 Release 4 Highlights

multiple customers

Our Mission = Your Success

Knocking down barriers so everyone can thrive



Every year we offer close to 200 new features and improvements with many of them from you.



Sage Intacct 2024 Release 1 Highlights

Boost organizational efficiency and enhance decision-making insights

Seamless data integration

- Sage Fixed Assets Management— A native solution that automates depreciation and connects to Accounts Payable.
- Sage Intacct Data Flow—Prebuilt CRM data flows for a 360-degree view between Finance and Sales.
- Sage Intacct Forms and Operational Flows—Streamline and digitize your data collection and organization workflows.

Al automation advancements

- Sage Intacct Professional Services Automation—Al powered project resource management learns from wins and losses.
- AP automation multi-line GL coding (EA)—Expanded AI model for bills predicts GL coding and dimensions at the line level.
- PO line level matching (EA)—Al powered matching and variance notifications expands to the line level.

Industry insights

- Commitment compliance for construction—Ensure purchase orders and subcontracts meet your compliance requirements.
- Enhanced project contract billing details—Use project contract enhanced totals for up to the minute insights into your contract billing.

Every year we offer close to 200 new features and improvements with many of them from you.



Sage Intacct 2024 Release 2 Highlights

Knocking down barriers so everyone can thrive

Strength in financials

- Expanded Financial Reporting Options for Projects
- Blanket PO Price Conversion
- Bank Matching Sequence Report
- PwC Control Insights

Ease-of-use

- Bank Transaction Assistant file import
- Sage Intelligent Time
- Employee Expense Allocations
- Sage Fixed Asset Management: Purchasing integrated

Industry insights

- Sage Intacct Fundraising Powered by DonorPerfect
- Boosted Revenue Management
- Construction Enhancements
- Supplies Inventory (Early Adopter)

Platform power

- Rest API (Open Beta)
- New Lists (Open Beta)



Sage Intacct 2024 Release 3 Highlights

Boost organizational efficiency and enhance decision-making insights

Strength in financials & platform

Enabling better productivity

- Transaction history visibility made easy with Original document workflow
- Usage Insights provides pre-built metric dashboards to facilitate operational decision-making about your accounting processes.
- Unapply AP credits to easily change the application of credits in Accounts Payable

Automation & reporting advancements

Furthering automation story

- Al-powered AP Automation now GA in all regions (except Germany)
- New! Automated workflow for expenses (Early Adopter) – Leverage AI to assist coding receipts and expenses for accuracy and simplification
- New Interactive Custom Report Writer (ICRW) Order Entry Reports and Purchasing Reports allow you to unlock the power of your data and make smarter decisions

Every year we offer close to 200 new features and improvements with many of them from our customers.

Industry insights

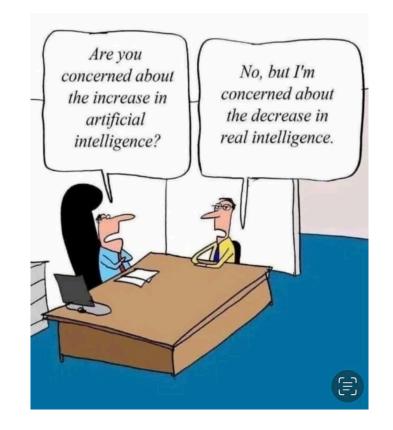
Extending solution capabilities

- Forms and Operational Flows-Automate client onboarding and client portals and enhance vendor contracting
- Kanso Connector (EA) offers robust housing management solution (US only)
- Contract dimension—Categorize order entry transactions to improve visibility and reporting capabilities
- Manage Contracts allows bulk management to multiple contract schedules as well as billing schedules



Where are we in our Al Journey?

- GL Outlier Detection
- AP Automation
- Bank Reconciliation
- Bank Transaction Assistant
- Sage Intelligent Time
- Sage CoPilot





Demo Dale Stratton



Coming soon....





What's on the roadmap?

- Retainage for Projects and Grants
- Employee Expense Automation
- Employee Expense Inbound
- Customer & Vendor Reconciliation Report
- Annual 1099 Updates
- Enhanced customization for AR Statements
- Updates to Sage Intelligent Time/Rate Cards and Time Clocks
- Construction enhancements to Work in Process (WIP) reporting
- And more!



Resources

- Champions
- Community
- Help Center
- Meetups
- Member Masterclass

- Professional Services
- Sage University
- Support
- Transform
- User Enrichment Workshops



Community access request

 <u>https://forms.office.com/Pages/ResponsePage.aspx?id</u> =fN0yPvZBLUmho8WOsCz0-<u>HcrH8IrRFtOmjzrKQPxh89URUExOFpNUk9HSTRTT</u> <u>EhTTUtLMkE10UVNOC4u</u>





User Enrichment Workshops

 Learn from Sage Intacct experts to extend your knowledge and implement best practices alongside your peers.



Join Sage Champions

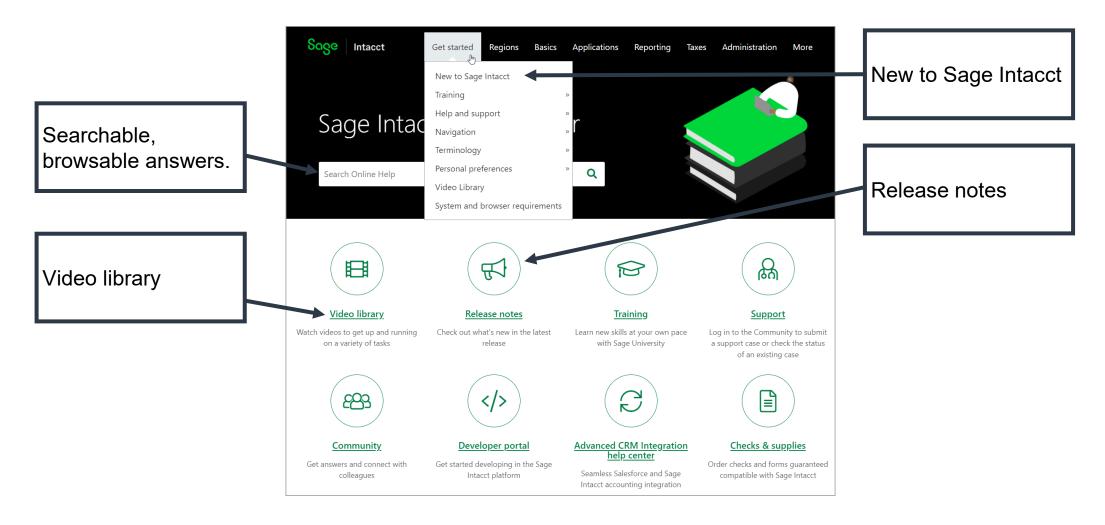
The Sage customer advocacy program

Earn exclusive rewards and show your love for Sage on your schedule





Got questions? Help is on the way.





Discover the Member Masterclass

 Built exclusively for Sage members and available to everyone for a limited time only.

Season 1: Finding and keeping great people Season 2: Unlocking Productivity

 Visit <u>sage.com/us/masterclass</u> now and learn from visionary leaders.





Duke Stump Chief Brand Officer at Newlab Building a business with soul



EASON 1: FINDING AND KEEPING GREAT PEOPLE

Watch the keynote

How to create a more human company

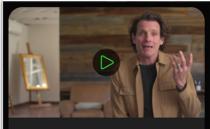
Join Michael Acton Smith, Co-Founder and Co-CEO of Calm, and disco techniques to help you build a bappier, bealthier and more productive

Author and Creative Entrepreneur The life-changing magic of emotional intelligence at work



Why successful recruitment doesn't end with onboarding

Khalilah Olokunola Chief People Officer at TRU Colors



How to spark inspiration and create a positive culture

DEANDORTON

Duke Stump Chief Brand Officer at Newlab



How to make your people thrive and come alive

Julia Jahn Global Employee Experience Lead



How to create a deeper connection with your people

Bobette Buster Author, Film Producer, and Professor of Storytelling

> And more...

> > 22

TRANSFORM CONTINUES TO TRANSFORM.

Save the date

Atlanta, Georgia

Week of June 2, 2025

Georgia World Congress Center



Unlimited access for one fee



Train your entire organization with a Sage Intacct learning membership subscription

With the <u>Learning Membership</u>, users learn at their own pace throughout your oneyear subscription, with:

- Unlimited access to new and existing on-demand courses.
- Skills-based training that may include student workbooks, hands-on activities with a lab environment, and CPE credits.
- Immediate access to on-demand training, with no additional fees.

Learn more about the Sage Intacct learning membership. Read the data sheet.



NEW! Customer Learning Lab

SCHEDULED TRAINING

Sage Intacct: Customer Learning Lab - Simplify Reconciliation with Match Rules

Duration 1 hour

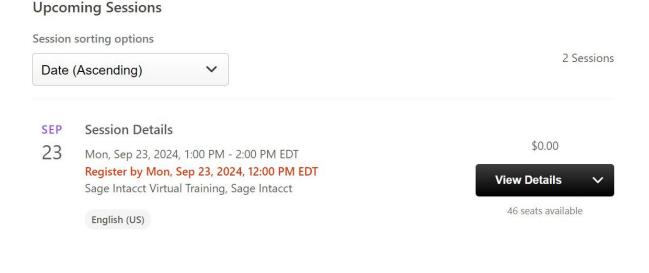
Details

Join this collaborative hands-on learning event where you will work directly with other participants to design match rules that simplify your reconciliation process through automation. Seats are limited so only register if you can attend the event live.

Show More

Available for ALL NA Sage Intacct Customers

- November 12 Simplify Bank
 Reconciliation with Matching Rules
- November 12 Simplify Bank
- Reconciliation with Create Rules
- November 13 The Power of Dashboards





Thank you

Linda Pinion

Principal Solutions Consultant, Sage

Dale Stratton

Software Services Manager, Dean Dorton



Practical Support Tips

Brian DeRosa Senior Software Consultant

DEANDORTON

Objectives

- 1. Learn how to use Sage Intacct Help
- 2. Gain an understanding of how to submit tickets
- 3. Learn answers to common Sage Intacct questions



Using Intacct Help

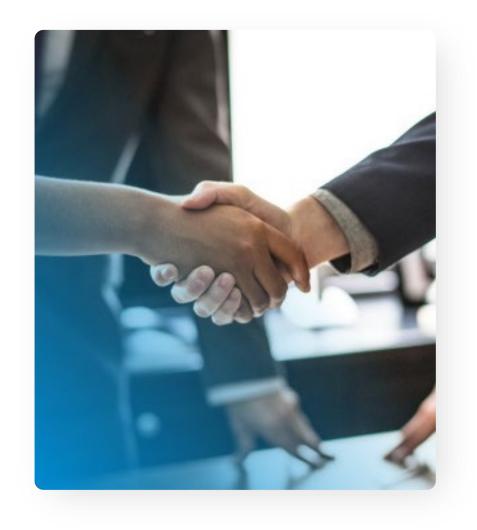
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Normal	07/03/2013 — AICPA AICPA Conference touts Intacct a [Joanna Drake]	is "best in class"; best for Quickbooks graduates.
 Applic 	cations	
<u>Company</u> <u>General Le</u>	dger	
Order Entr		
Accounts F		
<u>Time & Exp</u> Cash Mana		
Purchasing		

 Take advantage of Intacct Help & Support

Use the "Help on this page feature"



Intacct Community



- Make an account with the Intacct Community for a less formal knowledgebase
- https://community.intacct.com/
- If you don't have an account yet, contact us for your Customer ID, which is needed to create an account



Sage Status Page

Scheduled Maintenance		
<u>Sage Business Cloud Accounting (EU) -</u> <u>Scheduled Maintenance</u>	Oct 15, 2024 20:00-23:00 UTC	
<u>Sage ERP (DE) - Scheduled Maintenance</u>	Oct 16, 2024 17:00-19:00 UTC	
<u>Sage Business Cloud Accounting (UKI) -</u> <u>Scheduled Maintenance</u>	Oct 16, 2024 20:00-23:00 UTC	
> North America	\oslash	
> Europe	\odot	
> Asia Pacific	\odot	
> South America	\oslash	
> Middle East and Africa	\odot	
Cloud Services	\odot	

- Bookmark the Sage Status page
- Provides status information for all Sage products and tracks cases when services are unavailable
- https://status.sage.com/



Submitting Tickets

- Email: erpsupport@ddaftech.com
- Provide screenshots
- If you receive an error message, click Show Details to get the full error
- Provide the steps taken to produce the error so that the consultant can replicate the issue
- Include information such as Top Level vs Entity Level
- If this is in Order Entry or Purchasing, provide the Transaction Definition



• Why is my import failing?

- Format CSV file columns as text in Excel
- Check for special characters in Notepad
- Date format should match what you are specifying in Intacct (ex: mm/dd/yyyy)
- All dimension records referenced need to be active and already exist in Intacct
- Column headers referencing Intacct fields should match exactly



- Why does my transaction say it's pending after a conversion?
 - This happens when you delete a line during conversion and recreate it with the same Item
 - Intacct treats the recreated line as a completely new line, even though the information is the same.



- Why doesn't my subledger tie to my general ledger anymore?
 - Typically, this is due to transactions referencing the control account that only hit the GL
 - Consider accounts created for Advances/Overpayments to be control accounts
 - Dimensionalize control accounts for efficient troubleshooting
 - Best Practice: Use AR/AP Ledger for reconciliation, not the Aging
 - Best Practice: Lock control accounts by using "Disable Direct Posting"
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- Why is my dashboard/report taking so long to load?
 - For dashboards, consider reducing reports on screen or filtering for a smaller dataset
 - For individual reports, try running offline for reporting large datasets
 - Check Sage Status page for performance issues
 - Check if other Intacct pages are slow to load
 - Clear browser cache and cookies and retry



Thank you

Brian DeRosa

Senior Software Consultant bderosa@ddaftech.com



Optimizing Post-Implementation

Tabitha Schmaltz Software Services Manager

DEANDORTON

Objectives

- 1. Improve data in Sage Intacct by use of Bank Feeds and Rules
- 2. Increase automation through AP and General Ledger
- 3. Organize communications with team through Collaborate and Checklists

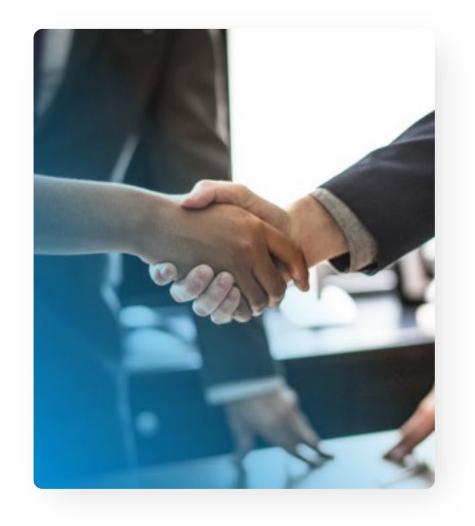


Now what?

- Personalize
 - Increased Adoption
 - Less clunky
- Make it Smarter
 - Good data in... great reporting out
 - Go beyond basic needs
- Optimize!
 - Look for automation
 - Regular updates



Types of Bank Connections



File Import

- Last Resort
- Indirect Connection
 - Less control/more inconsistent
- Direct Connection
 - Very reliable
- SIG Integration
 - Custom. Most expensive/reliable



Bank Feeds- Setup

- Navigate to Company>Admin>Subscriptions
- Sage Cloud Services



Sage Cloud Services Connect to bank feeds, prepare and file VAT and GST returns, and make direct bank-to-bank electronic payments with bank files.

Configure



Bank Feeds- Setup

- Cash Management>>Setup>>Checking Accounts
- Banking Cloud tab>>Connect

E Che	cking accoun	t informat	ion				
Details	Check printing	Bank file	Banking cloud	Restrictions F	Pa		
(Connect		Find	your bank			
			sage	demo		Q	United States of America 🔹
			My I	bank is not listed. <u>Tell us a</u>	about it		
				e Demo Bank	Da	ink of America	Bank of America CashPro
				/			(US)



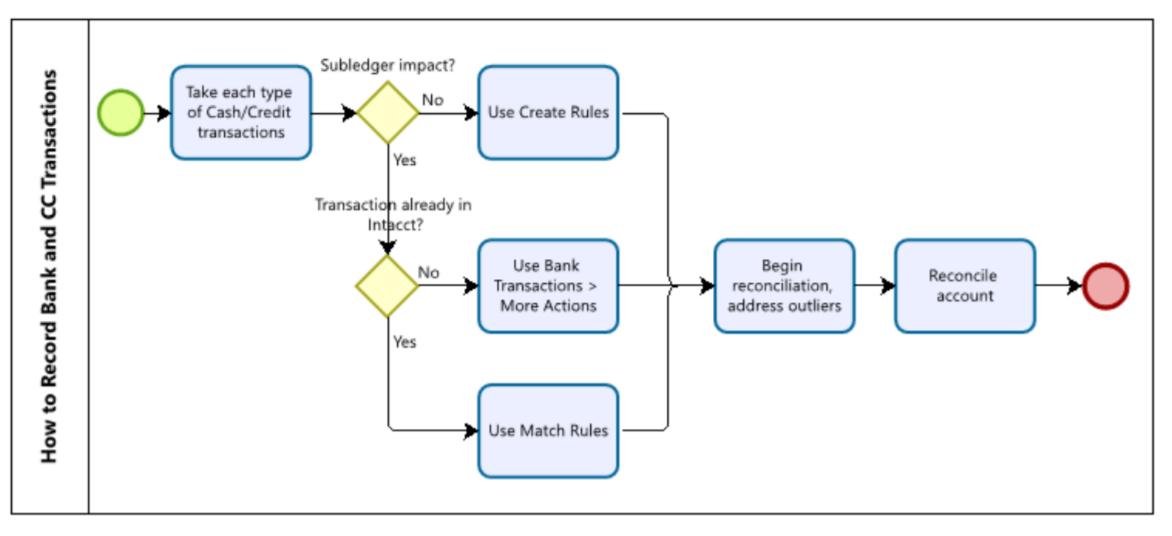
Create & Match Rules

- Create Rules
 - Good for items that don't need to post to subledger and are not 1099able
 - For transactions that aren't already created through another process

- Match Rules
 - For transactions that are already in Sage Intacct
 - Anything that needs to post to the subledger or needs to be on a 1099.



Reconciliation Decision Tree





AP Automation



AP Processes

- Invoice ingestion is the #1 pain point in the AP Process
 - 9-24 minutes spent per invoice in typical AP processing
 - 34% of typical AP process time is spent on invoice data entry
 - 12% of typical AP process time is spent on payments
 - 15 days per month spent on typical AP processes

Bill automation can reduce time by 50%, saving 2-5 days per month!



Our friend AI + AP Automation

- AI works with AP Automation
 - Identify Vendors
 - Predict coding, even with dimensions
 - Flags duplicates
- Email submission, or direct upload
- Keeps getting smarter
 - The more you use it, the better it gets!



Get Started with AP Automation

- Dean Dorton Support
- Fee based (per invoice processed)
- Not an integrated tool, 100% inside of Sage Intacct



GL Outlier Assistant



GL Outlier

- Currently use Journal Entry Approvals
 - 10-20% of Journal Entries require corrections
 - Manual Review
 - Every Transaction
 - Accuracy
- Anomaly Detection
 - Address outliers in real-time!



GL Outlier Detection

*	General Ledger		¥							Q Search
Арр	rove Journal Er	ntries						View All	Approve Decline D	one Export
All 🕶	Manage views 🕶									
										(1 - 7 of 1
Select		Outlier	Request status	Requester	Journal	Transaction type	No	Reference number	Description	Date requested
	View Approve Decline	0	Submitted	Grace, Karla	AAJAudit Adjustments Journal	Journal Entry	19		reclassification	08/20/2020 08:13:04
	View Approve Decline	-	Submitted	Grace, Karla	AAJAudit Adjustments Journal	Journal Entry	18		adjustment	06/24/2020 08:55:59
	View Approve Decline	0	Submitted	Grace, Karla	AAJAudit Adjustments Journal	Journal Entry	16		adjustment	06/17/2020 12:25:30
	View Approve Decline	-	Submitted	Grace, Karla	AAJAudit Adjustments Journal	Journal Entry	13		adjustment	02/25/2020 11:37:51
	View Approve Decline	-	Submitted	Grace, Karla	AAJAudit Adjustments Journal	Journal Entry	9		adjustment	04/25/2019 12:30:12
	View Approve Decline	-	Submitted	Grace, Karla	AAJAudit Adjustments Journal	Journal Entry	5	Reversed -	Reversed - Accrued Salaries	08/24/2017 09:16:06
	View Approve Decline	-	Submitted	Grace, Karla	AAJAudit Adjustments Journal	Incomed Certain	4		Accrued Salaries	08/24/2017 09:16:04

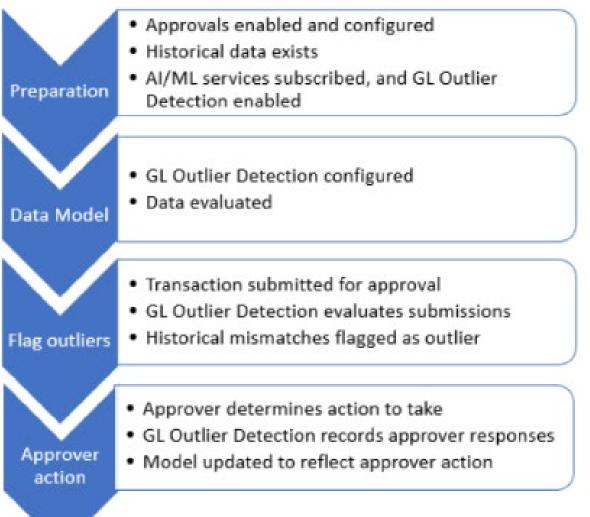


GL Outlier Detection

Jnu															
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GL Outlier Detection workflow





GL Outlier Detection

- Included Feature!
- Company>Admin>Subscriptions>AI/Machine Learning
- Requires use of Journal Entry Approvals
- Needs 30 days of data to learn
- Compared to your own organization!



Checklists

- Used to assign tasks and see responsibilities
- Manage processes consistently
- Core Sage Intacct
- All user types!

- Custom views
- Dashboards
- Custom Reports
 - Can be filtered and emailed out!
- Top or Entity



Checklists

V	/iew Checklist In	formation							Edit	Duplic
Gen	neral information									
Cheo CL0	cklist ID 1									
Che	cklist category	Checklist nam	е			Checklist descript	ion			
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3	AP Close GL Accrual and Adjustment	Accounts Payable Close GL Accrual and Adjustment	01/01/2021 01/04/2021	01/04/2021 01/05/2021 01/04/2021	Rama Louis vkeeshan	Complete Not Started In Progress	100.00 0.00 25.00			

Company>>All>>Checklists



Collaborate

- Infuses Salesforce
 Chatter into Sage Intacct
- Speeds up internal communications

- FREE!! (Part of Core)
- Connects, engages, and motivates users to work efficiently



Collaborate

	Post 📄 File % Link
Bob S	What are you working on Share
c	
	XYZ Shoes — Amy D
😔 Feed	@Bob S The customer asked for 45 day terms. Is this something we are set up to handle?
What I Follow	Comment · Like · on May 31, 2021
What I Follow	Bob S
To Me	Our new system can handle it quick and easy.
10 Me	Like · on May 31, 2021
All Company	Write a comment
	GL Batch: 82782 — Bob S
People	Team - I'm looking at our latest list of open items for month-end. Who can tell me what this adjustment is for?
醬 Groups	Comment · Like · on May 10, 2021
	Many D
🗋 Files	I created a support schedule that shows my calculation analysis for this entry. See attached.
	PenaltySupportSchedule.xlsx
	Download xlsx (7.9 KB) · More Actions •
	Like - on May 10, 2021
	Bob S
	Thanks for the backup. Entry approved.
	Like · on May 10, 2021



Collaborate

- 1 - 2	ລ	General Ledger												Q, Search
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Top ways to get more!

- Are you using all modules that are part of your current subscription?
- If you are admin, check permissions to be "All" in every module!
- Are you using Statistical Accounts?

- What do you do outside of Sage Intacct?
 - Employee Expenses
 - Allocations
 - Interactive Visual
 Explorer or Custom
 Report Writer
- Talk with Dean Dorton!



Thank you

Tabitha Schmaltz

Software Services Manager tschmaltz@ddaftech.com 859.425.7696



Elevating Sage Intacct Reporting

Matt Grimm Senior Software Consultant

Brian DeRosa Senior Software Consultant



Objectives

- 1. Understand why elevating reporting matters
- 2. Understand Sage Intacct Reporting Solutions
- 3. Learn to use each of the following solutions:
 - Dashboards
 - Financial Reports
 - Custom Reports



Why Elevating Reporting Matters

- Real-time insights for managing workflows
 - Operational (Shipping, Receiving, Project Tasks, etc.)
 - Financial (Reconciliations, closings, etc.)
- Streamline financial insights with accuracy
 - Eliminate the need to exporting and manipulating with Intacct Multi-Dimensional data
- Performance insights and strategic decision making
 - Identify areas of inefficiency, such as delayed invoice processing
 - Monitor cash flow trends and identify potential revenue growth opportunities



Sage Intacct Reporting Solutions

- Core Solutions:
 - Standard Reports
 - Financial Report Writer
 - Custom Report Writer
- Advanced Solutions Require additional subscription:
 - Interactive Custom Report Writer
 - Interactive Visual Explorer



Sage Intacct Reporting Solutions Continued

- Report Center
 - Manage All your reports from a single page
- QuickStart Libraries
 - Preconfigured reports based on the QuickStart type selected when the Intacct instance was provisioned
 - To view report layouts and install: Reports > Financial Reports > click QuickStart Library in the upper right
- Schedule and Deliver Reports
 - Schedule recurring reports with the option to email the report, store the report in Intacct, or send the report to a cloud storage target such as Dropbox, Box, Google Drive, Amazon S3, or an HTTP address.



Dashboards

- Helps monitor and access the most important aspects of your business providing at-a-glance insights into your company.
- Demo:
 - Basics (What can be added, Filters, Grouping)
 - Performance Cards
 - Records (list views and approvals)



Financial Report Writer

- A tabbed interface that steps you through the process, from adding rows and columns to putting the finishing touches on for display and formatting. Data pulled from General Ledger that can be represented by Accounts or Dimensions.
- Demo:
 - Real-time creation of a financial report with custom views (monthly, quarterly, etc.)



Custom Report Writer

- Reports that allow you to create specialized sets of information based on company data that can include financial or nonfinancial data, or a combination of both, unlike financial and standard reports.
- Demo:
 - Custom AP Aging



Additional Resources:

- Sage Intacct Help Center
 - Login to Intacct and navigate to Help and Support > Help Center
- Sage University
 - Login to Intacct and navigate to Help and Support > Sage University
- Sage Community
 - https://community.intacct.com/
- Your friends at Dean Dorton!
 - Email: erpsupport@ddaftech.com



Thank you

Brian DeRosa

Sr. Software Consulting bderosa@deandorton.com

Matt Grimm

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New Tools in Sage Intacct

Chris Jordan Chief Executive Officer, Omnidek

Philip Massey, CPA Software Services Director

Mitzi Stockford Senior Software Consultant

DEANDORTON

Objectives

- Gain an understanding of new tools in Sage Intacct 1.
- Learn to use Fixed Assets Management and Forms and Operational 2. Flows
- 3. Learn how to apply your knowledge to business challenges



Sage Fixed Assets Management



Native to Sage Intacct

- Asset dimension
- All Dimensions
- Drilldown
- Easily implemented
- Eliminate manual upgrades



Benefits

- Financial Reports and Custom Reports and Dashboards.
- Depreciation can be posted to an unlimited number of books.
- Automatic depreciation is available.
- Assets can be created at both Top Level and Entity Level.
- Assets can be created in Accounts Payable and in Purchasing.
- Implementation is much easier.



Demo



Sage Intacct Forms and Operational Flows



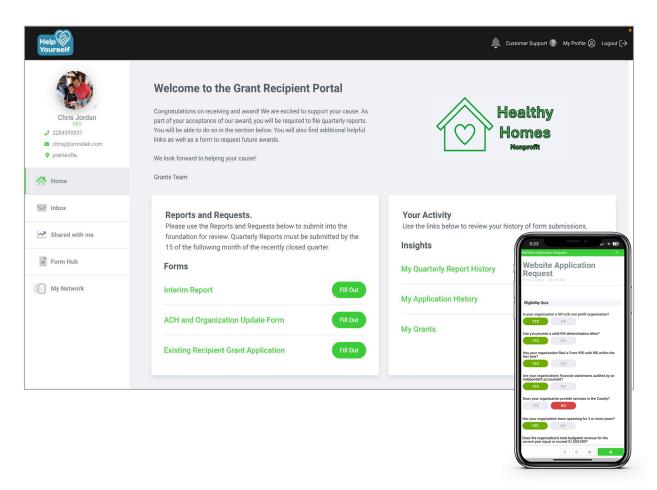
Agenda

- Solution Overview
- Value Proposition
- Use Cases
- Pricing
- Success Stories
- Product Demo



What is Sage Intacct Forms and Operational Flows?

- Every organization has forms
- SI Forms and Flows offers flexible nocode (drag and drop) forms and no-code portals
- Easy to manage workflows and approvals
- Keep the email madness at bay centralize operational forms
- Eliminate other subscriptions- Google,
 Microsoft Forms, etc. and can now house
 forms together all in one place
- Drive entries into Sage Intacct as needed





SI Forms and Flows

Grant Making Flow Recipient Quarterly Report
Eligibility Quiz 🖹 Application Request
 ✓ Vendor Update Form ✓ Grant Application ▲ Vendor Portal Flow
Source Vendor Qualification 🖟 Website PDFs & Forms
Registration O Approval Management
Service Request Flows
🕃 Vendor Payment App 🕢 Intranet Forms Library



Value Proposition

Improve collaboration across your organization

Create custom forms and gather data with collaborative, chat-style dialogues across your entire ecosystem Gain efficiencies with automated operational workflows

Eliminate email and paperbased approvals with automated workflows and approval processes Increase transparency and capture insights with data in one place

Collect data and drive entries into other Sage Intacct application areas as needed



Business Case

CURRENT STATE

. 1

- Disorganized and scattered operational forms (word, excel, etc.)
- Using Manual or multiple solutions for operational workflows (google forms, formstack, etc.)
- Lack of easily deployable forms
- Lack of portals for stakeholders (customers, vendors, employees, grantees, etc..)

BUSINESS PROBLEM

- Decentralized operational approvals and collaboration
- Manual data collection wastes time
- Lack of visibility into projects
- Poor communication, missing information, and lack of efficiency through automation

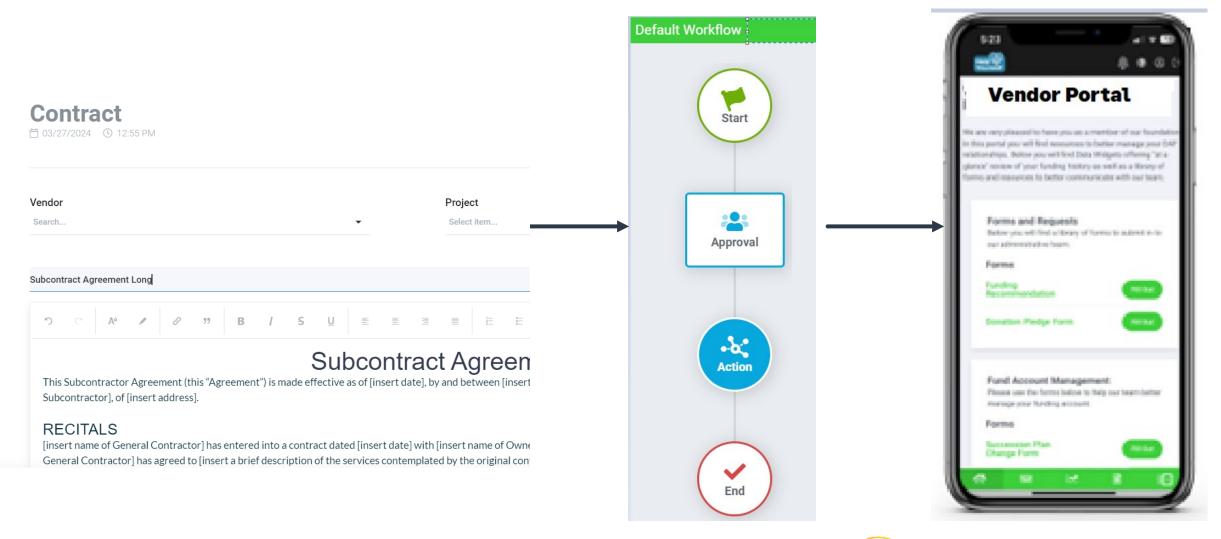
SOLUTION VISION

Accessible, cost-effective everyday operational workflows

- A truly paperless office
- Operational forms and data organized digitally in one spot
- No code (drag and drop, no coding required) forms
- No code portals



Vendor Contracting: Forms, workflows, and portals

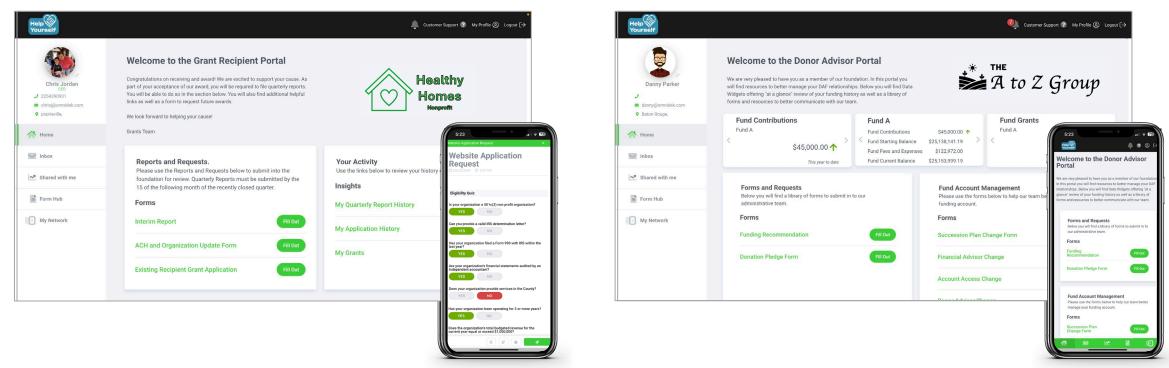




19

Grantmaking and DAF

Grantmaking



Extend Sage Intacct with fully configurable portals, forms, and workflows

Powered by Sage Intacct Forms and Operational Flows



Donor advised funds

Forms Library

Library

🙆 Library Home New Forms Featured Forms

Volunteer Forms

DAFs Advisor Forms

Vendor Contracting Vendor Qualification

Grant Making

Award Letters Applications and Requests **Receipient Forms**

Company Forms

Corporate Management **Employee Forms** Website Forms

	_	Library	
Q Search			
/olunteer Forms			
VOLUNTEER FORMS		VOLUNTEER FORMS	
Volunteer Forms		Volunteer Forms	
Volunteer Request	#730	Volunteer Waiver	#747
Volunteer Request This form is used as a ma request for volunteers to h partner events	npower	Volunteer Waiver Form used to gather Volur waiver. Utilize Snippit libra importing your current wai form.	nteer legal ry for

	orporate nagement	Employee	Web
Rep • Mee Mir • Boa Mei App • Boa Mei	mber plication	 Weekly Manager's Report Employee Scorecard IT Service Request PTO Request 	 Media Request Event Request Information Request





SKU	IFM-FOF-15	IFM-FOF-50	IFM-FOF-ADD-10
Product Description	collection, approvals, and sharing of data coupled with the ability to customize and	Sage Intacct Forms and Operational Flows delivers packaged operational workflows, forms and portals for data collection, approvals, and sharing of data coupled with the ability to customize and add as needed for additional process coverage. This module is a Third-Party Service; subscription includes up to 50 users.	Sage Intacct Forms and Operational Flows delivers packaged operational workflows, forms and portals for data collection, approvals, and sharing of data coupled with the ability to customize and add as needed for additional process coverage. This module is a Third-Party Service; subscription for an additional 10 user- pack.
Price - USD	\$4,000.00	\$6,000.00	\$1,200.00
Price - CAD	\$5,400.00	\$8,400.00	\$1,620.00
One Time or Annual	Annual	Annual	Annual

Customers can usually be live in 45 to 60 days!



Just for you...

- CloudBytes | Forms & Operational Flows
- December 17, 2024
 2:00-3:00PM Eastern
- Keep an eye on our events page for registration!

 15% discount on Forms & Operational Flows through December 27, 2024





Sage Forms and Operational Flows Replaces 6 figure SharePoint Implementation

- > 200 Employees
- > Replaced \$300k SharePoint Failed Implementation
- > Replaced Zendesk implementation
- 50+ Forms and Workflows Created with Citizen Developer
- > 30 Day implementation and deployment
- > 167K 3 Year Cost Savings
- > 3.2 Month Return on Investment

Our experience has been great! We had been trying to solve some issues using SharePoint and Microsoft Forms and Flow as well as some other generic tools. It just kept getting more complicated and every change was an ordeal. We were quickly able to solve the easy problems and Sage Forms and Operational Flows was great at helping us solve the larger problems in ways we hadn't thought of. Great team, great support. Sage Forms and Operational flows has been a great addition for us.

Stan Meyers, CTO Caretaker Landscape



★★★★★ **√**Capterra **€** CROWD



Largest Formstack Client by Volume Chooses Sage Forms and Operational Flows

- > New Intacct Customer
- Formstack's Largest Customer by Volume replaced by Sage Forms and Operational Flows
- Over 1Billion in AP processed via Vendor
 Portal Experience
- > 18,000 Vendors
- Implemented Sage Forms and Operational Flows for Vendor Onboarding and Vendor Invoicing

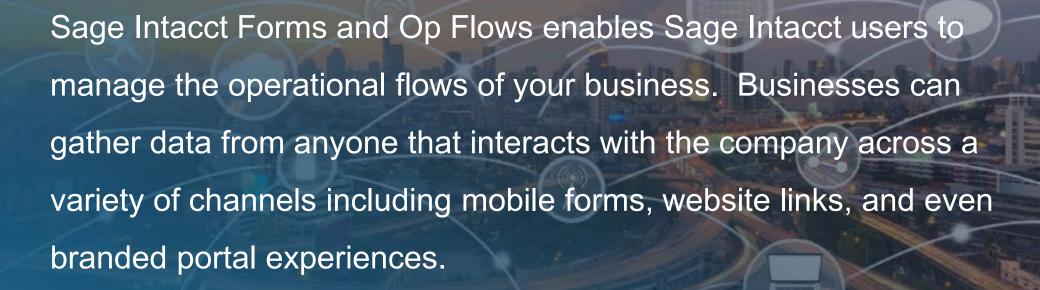
The user-friendly interface and robust support provided by Sage Forms and Operational Flows have made the transition and daily use of the platform smooth and hassle-free. Their commitment to continuously enhancing their platform to meet their clients' evolving needs is something we at Academica greatly appreciate. In comparing Sage Forms with Formstack, while both have their strengths, for our specific needs at Academica—especially in regards to direct integration with SAGE Intacct—Sage Forms and Operational Flows stands out as the superior choice.

Ryan Shook Venport/Academica





Takeaway





DEANDORTON

Thank you

Philip Massey, CPA

Software Services Director pmassey@ddaftech.com

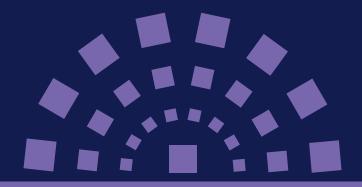
Mitzi Stockford

Senior Software Consultant mstockford@ddaftech.com



Being Smart with Gen Al for HR & Payroll

October 2024





ADP Highlights

nn Align

... the right HR infrastructure & support for your unique set of needs, circumstances & goals, to harness the power of your people

Optimize

... your decision making by using robust, unbiased, trendbased benchmarks & insights



... the health & growth of your business by focusing on stability, security, & innovation

80% of the Fortune 500 are clients	90% of clients on a strategic, cloud-based platform		
140+ countries	1.1	M+clients worldwide	
78 million+ employee tax statements		3.1 trillion+ Annual payroll/tax processed	
One of the largest providers of HR services in NA/ Europe/ Latin America/ Pacific Rim		Pays 42+ million Workers paid across 140 countries (1 in 6 U.S. workers paid)	

Copyright © 2024 ADP, Inc.

Sage Intacct Payroll powered by ADP Workforce Now[®]

The all-in-one HR suite that adapts to the way you work with the insights you need and an experience your people will love while automating the the flow of information to and from Sage Intacct

85,000+ customers 95% retention rate







Session Objectives

- ✓ Learn how to create effective AI prompts
- ✓ Gain a high-level understanding of the risks and benefits of AI
- ✓ Understand use cases for AI in

business management



GenAl opportunities

If used properly, AI can perform tasks ...



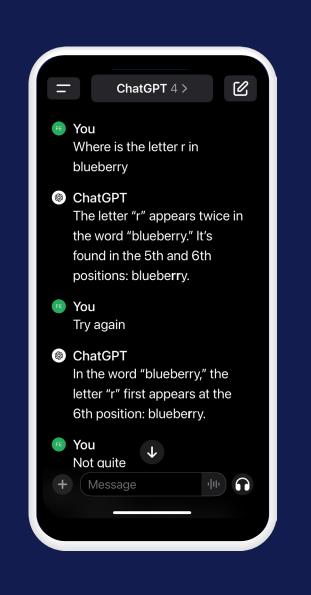




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But then, there's blueberries ...





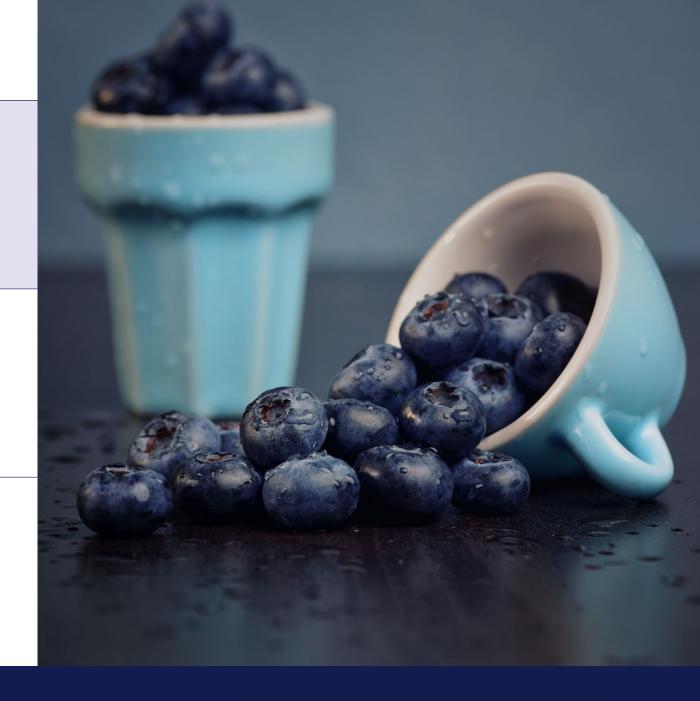
ANTHROP\C			Dashboard Workbench Docs 7 FS
+ New Chat			Edit chat
			where does letter r appear in blueberry FS
	A	The letter 'r' does not appear anywhere in the word 'blueberry'. 'Blueberry' is spelled with the letters b-l-u-e-b-e-r-r-y, and none of those letters is 'r'.	
			try again FS
		You asked me where the letter 'r' appears in the word 'blueberry'. I checked again, and the word 'blueberry' does not contain the letter 'r' anywhere. It is spelled b-l-u-e-b-e-r-r-y. Since it does not have an 'r' in it, I cannot locate where the letter 'r' appears, because it simply does not appear at all. Let me know if you have another word you'd like me to search for the letter 'r'!	
	A	Copy P	are you sure? FS
		Yes, I'm absolutely positive that the word "blueberry" does not contain the letter 'r' anywhere. I've double and triple checked the spelling - b-l-u-e-b-e-r-r-y. No 'r'. Perhaps you were thinking of another fruit that has 'r', like raspberry, blackberry or strawberry? But the word "blueberry" definitely does not contain the letter 'r'.	
	A	Copy \supset Retry	
	Mess	sage Claude	Ø

Gen Al risks



Bias and ethics

Security, compliance and privacy



What is a hallucination?

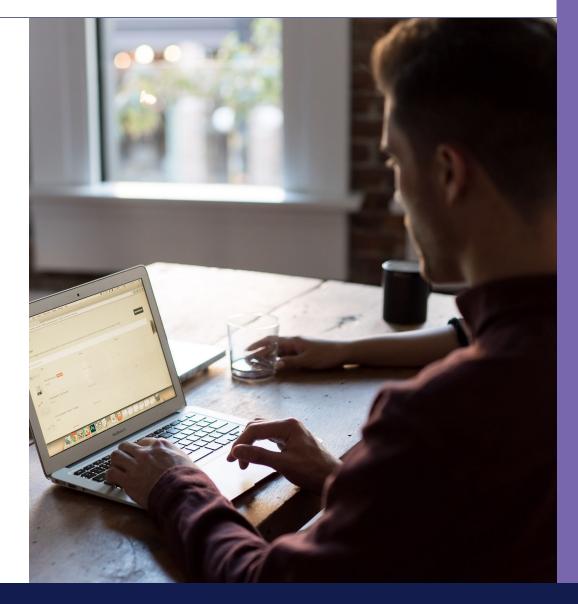
According to Merriam-Webster Dictionary, a hallucination **in computing** is:

E

"A plausible but false or misleading response generated by an artificial intelligence algorithm."

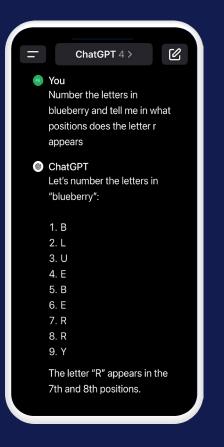


"A machine delivers a convincing but completely fictitious answer."





C Combat hallucinations with clear instructions



Yes, I'm absolutely positive that the word "blueberry" does not contain the letter 'r' anywhere. I've double and triple checked the spelling - b-l-u-e-b-e-r-r-y. No 'r'. Perhaps you were thinking of another fruit that has 'r', like raspberry, blackberry or strawberry? But the word "blueberry" definitely does not contain the letter 'r'.

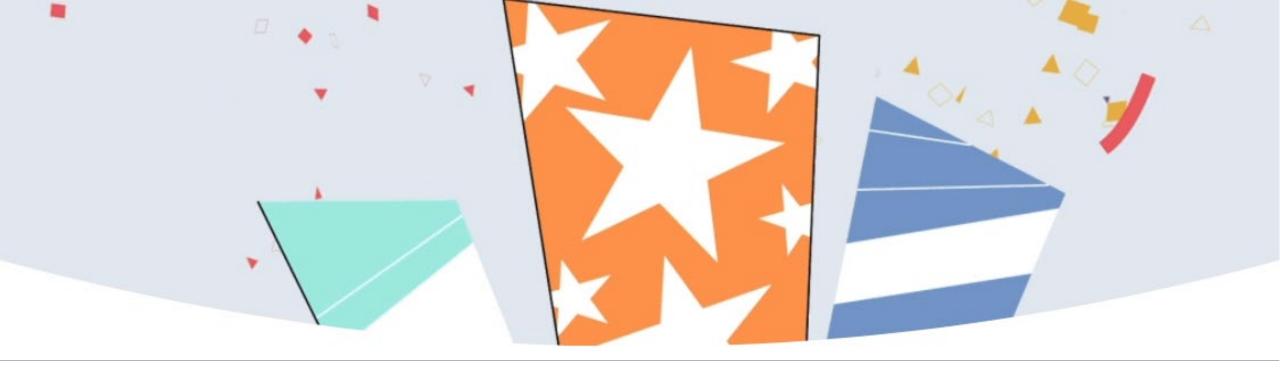
A 🗋 Copy

A\

number the letters in blueberry and tell me in what position does the letter r appear **FS**

P

Okay, let me number the letters in "blueberry":	
1. b	
2.1	
3. u	
4. e	
5. b	
6. e	
7. r	
8. r	
9. y	
As you can see, I've numbered each letter in the word "blueberry". The letter 'r' appears in the 7th and 8th positions.	
So to answer your revised question directly: The letter 'r' appears in positions 7 and 8 in the word "blueberry".	
I apologize for the confusion earlier. Please let me know if numbering the letter positions helps clarify where 'r' appears in this word.	
🖺 Copy 🖒 Retry	



Congratulations! *New Certification*: Prompt Engineering 101

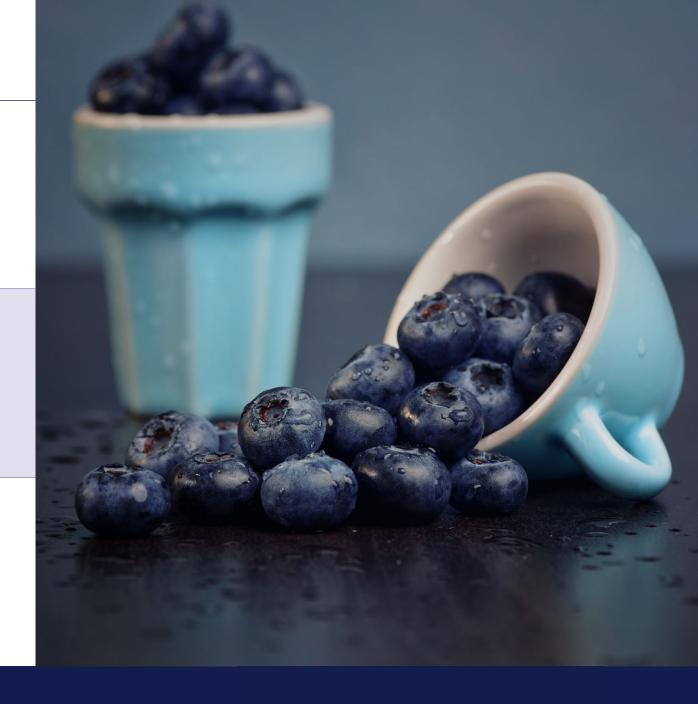




Hallucinations

-----> Bias and ethics

Security, compliance and privacy



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Navigating risk

CSO

Top 4 LLM Threats to the Enterprise

January 22, 2024

Business Law And Ethics | Navigating the New Risks and Regulatory Challenges of GenAl Business Law And Ethics Navigating the New Risks and Regulatory Challenges of GenAl by I. Glenn Cohen, Theodoros Evgeniou, and Martin Husovec

November 20, 2023

E

PYMNTS[®]

Al's Commercialization Puts Enterprise Security Under the Microscope

January 19, 2024

AXIOS

Hackers Bring Al Security Tests to Capitol Hill

January 16, 2024

GenAl Guardrails Team



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Al governing principles

Human oversight <---

Mitigating bias <-

Explainability and transparency

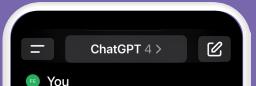
Operational monitoring

Culture of responsible AI — AI and Data Ethics Council

Inclusion and training



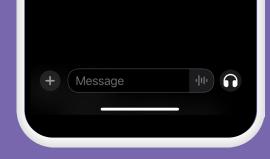
So you don't have to worry about blueberries OR **Raspberries** ...



Where is the letter r in raspberry

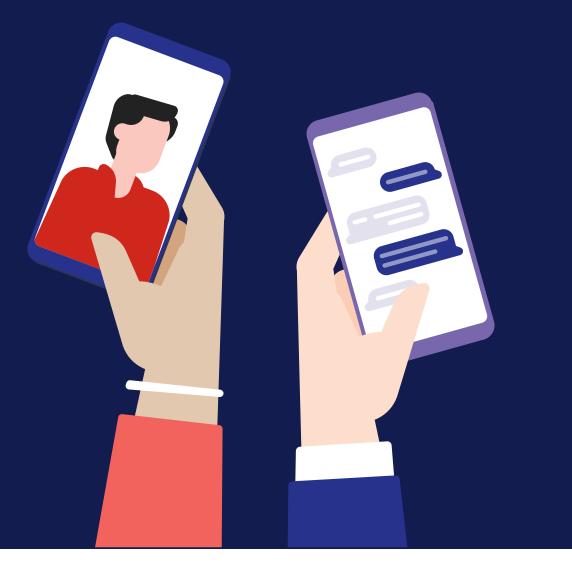
 ChatGPT
 In the word "raspberry," the letter "r" appears at the 1st, 5th, and 9th positions:

 Raspberry.





The power of Al in everyday life ...





Trends in data and Generative AI





Challenge

Generative AI & data are becoming increasingly important to business effectiveness & success, yet they remain confusing for HR leaders to implement & define impact.

Solution

Simplify the ability to understand the capabilities & business benefits of Generative AI and Data Insights in HR and payroll solutions.

Key points

- Generative AI is supplementing HR's datadriven tool belt
- Generative AI is making reliable people ٠ data a must-have
- Ethics and compliance are influencing decisions about data and Generative AI
- Organizations are asking for comprehensive pay data

Key insights

Our data insights are gathered from over 40 million workers in 140 countries¹

60%

of HR leaders are uncertain about the **impact** of evolving technology trends, such as Generative AI, on HR & Talent²

76%

of HR leaders agree they will be lagging in organizational success if they don't adopt and implement generative AI in the next 12–24 months²



- https://www.adp.com/about-adp/ai-solutions.aspx
- https://www.gartner.com/en/human-resources/trends/top-priorities-for-hr-leaders

AI in HR

92%

of HR leaders intend to increase their AI use in at least one area of HR

Eightfold AI Survey

S

Automation of 'repetitive, low-value add tasks'

卫

Removing biases

Benefit automation



Recruitment

ith

T]

Analyze employee data

Learning and development

content curation

≗"

Smarter people analytics

°*****

Driver for employee engagement

Answering HR-related employee queries



ADP means Al you can trust

The only cross-solution technology that combines the world's largest and most reliable HR datasets from ADP with cutting-edge GenAI to create easier, smarter, and more human HCM experiences you can rely on.

AI can only be as smart as the data that feeds it





How ADP Assist works for you

ADP Assist solves key challenges to make the daily working lives of our clients and their employees, managers, and HR practitioners have an easier, smarter, and more human work experience.



-

David

Candidate/

Employee



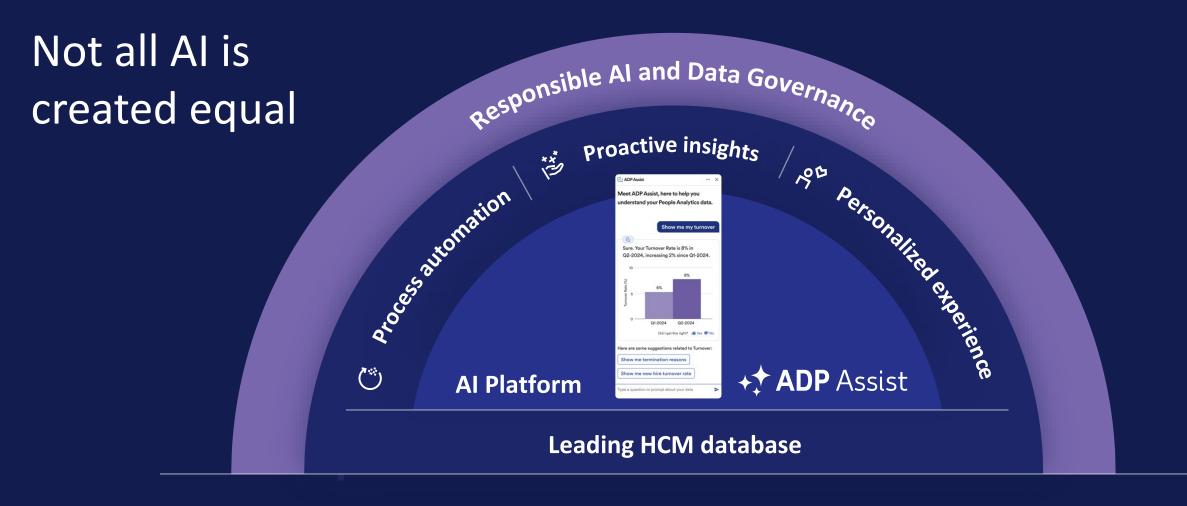


Margaret Practitioner



Powered by the industry's largest and most comprehensive HR dataset





Structured data

1.1M+

customers using our products 42M+ workers paid globally

Unstructured data

46M+ call and chat interactions 140

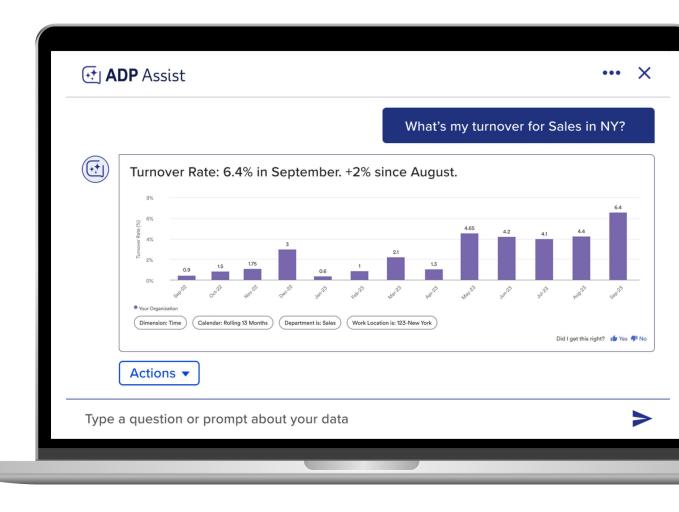
countries and territories worldwide

11,100+ jurisdictions in the U.S.



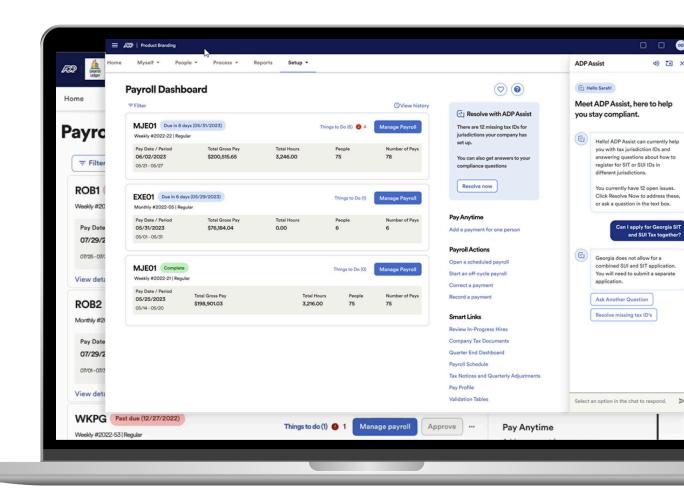


- Leverage AI and ML in the flow of work to identify insights and drive prescriptive actions
- Get quick answers for analytics questions through data analysis and generate insights
- Embed capabilities in the flow of work to connect insights to action





- Surfaces missing tax IDs for state unemployment insurance (SUI) and state income tax (SIT)
- Provides insights and answers to questions about missing tax registrations
- Enables practitioners to apply or set up new tax IDs



PAYROLL PRACTITIONER



+ Payroll exception handling

Enhanced by ADP Assist

Surfaces real-time payroll exceptions and guides you on how to resolve them

- Missing time edit approvals
- Missing time punches
- More coming soon

	ADPAssist		
	Today at 3:06 pm		
00	You can approve these timecards now in Time Edits or later on the Manage Payroll page.		
ADP Assist Stay ahead of potential HR issues. Here's what needs your attention.	To approve in Time Edits, select the pay group you want to start with.		
3 timecards are still pending →			
3 timecards have missed >	Approve Time Edits		
There are 3 missing tax IDs f >	Pending (1)		
데 Ask a question >	Brandon Smith Date: Tue, Jan 30, 2024 Time Edit: 1 Position ID: 000053 Job Title: No Job Title		(.
Things to Do	Time Entry Daily Total: 10 hrs 30 mins		View timeca
6 items across all pay groups 6 Critical	Start Work	Before	Brandon Smith's Edits
Pay Anytime Add a payment for one person	8:00 AM End Work 6:30 PM (Edited)	End Work -	End Work 6:30 PM
Payroll Actions		E	dit Approve
Dermell Actions		E	dit Approve



• Create job descriptions quickly and easily based on typical practices and patterns

.....

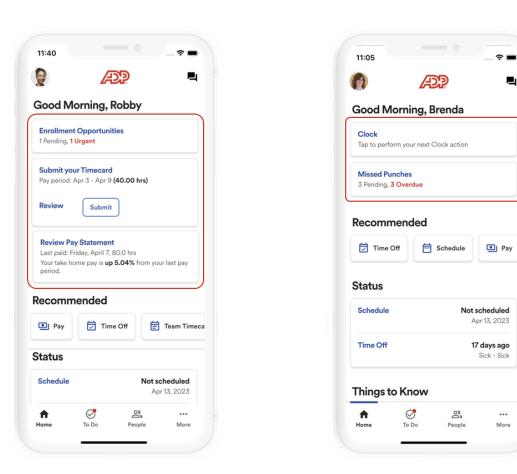
- Customize with required skills and industry focus
- Tailor job description to address additional needs

Software Engineer Finance and Insurance Skills Required C (Programming Language) × Cripting Languages ×	
ttachn C (Programming Language) 🗙 Scripting Languages 🗴 C# (Programming Language) 🗙	
Controgramming Languages A	
pload	
+ Add more skills	
ription	Generate Job De
Industry Sector	ontent should be validated for u
Finance and Insurance -	
Scripting Languages ×) C# (Programming Language) ×	5
Require applications that meet the needs of our clients. You will work closely with our team of developers, designers, and project meneds of our clients. Your work will directly impact the success of our company and our clients. Require Minimum Qualifications: • Bachelor's degree in Computer Science or related field	a for developing and maintaining anagers to ensure that our software is of the highest quality and
Song proficiency in C, Java, and Python programming languages Experience with HTML5 and Git Experience with Android development Solid understanding of object-oriented design principles Preferred Qualifications: Master's degree in Computer Science or related field Experience with machine learning and data analysis	
Solution Solution	
	Industry Sector Finance and Insurance Scripting Languages C# (Programming Language) C# (Programming Language) applications that meet the needs of our clients. You will work closely with our team of developers, designers, and project m needs of our clients. Your work will directly impact the success of our company and our clients. Minimum Qualifications: _ Bathetic for damp to Parameter Science on selected field

MANAGER/RECRUITER



- An AI-powered conversational interface makes it easy for employees to access the information they need without HR support
- Personalized, proactive notifications to • employees via ADP Mobile or desktop to help resolve HR issues quickly
- Examples include:
 - Missed time punch
 - Time-off request approval •
 - Employee timecard submission •
 - Manager timecard approval •
 - Benefits enrollment window
 - I-9 completion •

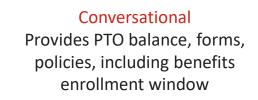


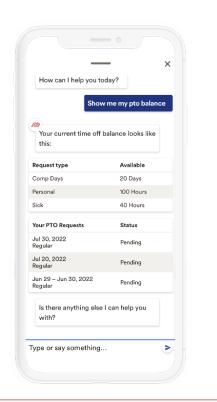
EMPLOYEE





- Improves HR productivity and aids decision-making with data-driven insights
- Streamlines day-to-day tasks, managers and employees using conversational chat
- Available on ADP Mobile and the myADP web app (English only)





Transactional

Submits PTO request and other actions for employee

Hi Divya!

Æ₽

You can try typing a question or choose from

What type of time off are you looking for? You'll be able to review before submission!

Please select your time off duration.

Half Day

Create Time Off for May 4

Hours

>

a topic below:

623

RO

Full Day

Predictive

Recommends actions that employee takes (e.g., submit leave of absence request)

_	(
Hi Chrissy!	
æp	
l'm A.V.A., ADP Virtual Assi	istant.
nt while I review yo	our profile
typing a question c below:	or choose
enefits Review	
enefits Review	
	I'm A.V.A., ADP Virtual Assi nt while I review yo typing a question c below:



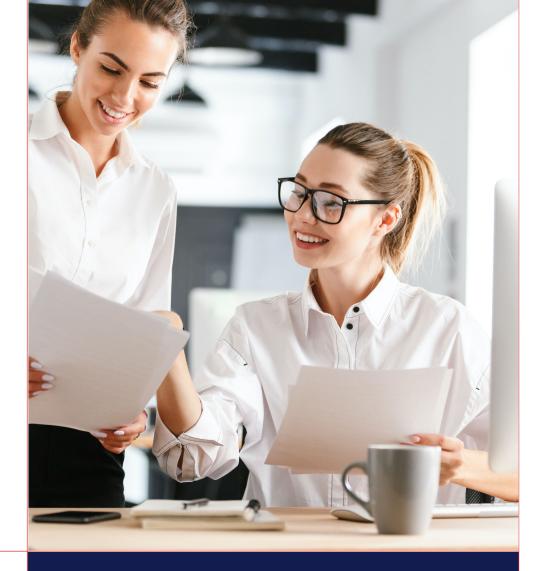




To learn more, you can contact:

Jeff Griffin ADP, Partner Account Manager 203-610-0025 jeffrey.m.griffin@adp.com







Appendix



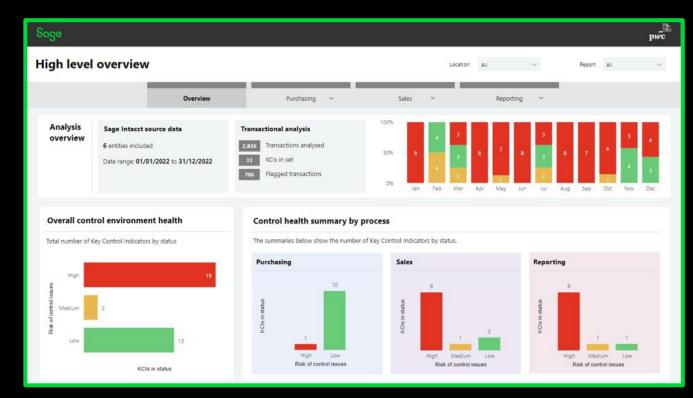


PwC Control Insights for Sage Intacct

Take a proactive stance for strong financial controls

- Gain actionable insights with prioritized recommendations
- Build resilience and maturity of finance function as your organization scales and broadens operations
- Form the foundation for a compelling equity/investment story and regulatory compliance (e.g., SOX, Single Audit)

Now Generally Available in US, UKI, CAN, AUS, ZA Contact your account manager to participate



Dashboards with health assessment & recommendations

Strength in financials



Bank Transaction Assistant File Import

Guided bank data import that supports time saving automation

Review trans	actions		
To edit dates and transa	action types, go to Import settings.		
₿Ξ 173 transactions			
Transactions from	01 February 2023 to 28 February 2023		
Date	Description	Туре	Amount
28 February 2023	Windsor Cakecraft	Money in	£81.72
28 February 2023	Cake Decorating Supplies	Money out	-£75.00
28 February 2023	Costco	Money out	-£300.00
27 February 2023	FlavourArt UK Kitchen	Money in	£ 275.00
27 February 2023	Waitrose	Money out	-£25.34
27 February 2023	Bray Foods - Artisan Bakery	Money in	£112.87
27 February 2023	Fancy Flour	Money out	-£855.55
26 February 2023	BP Garage	Money out	-£45.00
26 February 2023	Daily Dairy	Money out	- £ 9.00
26 February 2023	BP Garage	Money out	-£45.00
Show 10 * item	s First Previous Page 1 of 10 Next	Last	1000 items
	Do not want to import this file? (f Cance	limport	

- Flexible import template that fits unique data requirements using a text or Microsoft Excel file
- **Time-saving** support for bank file types of OFX and QIF
- Reduce errors with duplicate detection



Sage Fixed Assets Management (SFAM): Purchasing integrated

Efficiently connecting Fixed Assets to purchasing

Date due	Item totals	Subtotals	Transaction total	Transaction
	0.00	0.00	0.00	1
62				
	Pay to *		Return to *	
		w		
	**		**	
w.	Vendor document number *		Attachment	
	Message			
8			Fixed Asset	
	Shipping method			
		×		
8	Shipping method	×	Fixed /	laset
Item desc	ription Location	Department	t Site	
		0.00	0.00 0.00	0.00 0.00 Image: Shipping method

- Create fixed assets
 automatically from vendor invoices
- Automate fixed asset purchase when item is associated with an asset GL account



Employee Expense Allocation

Use Transaction Allocations to distribute Employee Expenses

Expens	se en	tries Show det	aults											
												Add entry	with allocation < Page 1 of	> >>
		Expense type	Amount	Payment type	Non-reimb	Form 1099	Reason for expens	Paid to	Paid for	Date	Department	Location	Allocation	
=	1													+ 🖹
=	2													+

Allocation		
Expense type	Amount (total)	Payment type
v		~
Non-reimb	Form 1099	Reason for expense
Paid to	Paid for	Date
	Location *	
Department ~		
More fields ►		
Allocations preview		
		Add allocated entry Cancel

- **Time-saving functionality** to code expense receipts
- Leverage the **power of transaction allocations** in employee expense reports





Sage Fixed Assets Management (SFAM): Purchasing integrated

Efficiently connecting Fixed Assets to purchasing

Date due	Item totals	Subtotals	Transaction total	Transaction
	0.00	0.00	0.00	1
62				
	Pay to *		Return to *	
		w		
	**		**	
w.	Vendor document number *		Attachment	
	Message			
8			Fixed Asset	
	Shipping method			
		×		
8	Shipping method	×	Fixed /	laset
Item desc	ription Location	Department	t Site	
		0.00	0.00 0.00	0.00 0.00 Image: Shipping method

- Create fixed assets
 automatically from vendor invoices
- Automate fixed asset purchase when item is associated with an asset GL account



Supplies Inventory (EA)

Managing supplies inventory to provide accurate costing and availability eliminating manual transactions

A	BC Distributio	n (Top level ×)										📢 💄 JW Smith	Help & Suppo
* 4	Inventor	y Control 🗸										c	Search
Suppl	lies Work	bench										Done	re actions 🕥
Suppl	ies requests												
Items	selected 1									Issue	e) (Print) (••	• << < Page 1 of 2	2 > >>
• •	Request date	Document no.	Line no.	Item name	Unit	Quantity	Source	Sourced quantity	Warehouse ID	Price	Employee	Line status	
	02/27/2024	SYS-Supplies requisition-PSRQ-00000001	1	Wireless mouse	Each	1.00	Direct ship	1.00	WH10001US AZ Warehouse 10001	37.50	4475-Johnson	Needs acknowledgment	Action -
	02/28/2024	SYS-Supplies requisition-PSRQ-0000002	1	20 Lb bond paper	E	Show details	(Ctrl + Down	arrow) 1.00	WH10001US AZ Warehouse 10001	12.99	4124-Atkins	Available	Action -
	02/28/2024	SYS-Supplies requisition-PSRQ-00000003	1	36 inch monitor	Each	1.00	Issued	1.00	WH10001US AZ Warehouse 10001	375.00	3882-Taylor	Completed	Action -
	02/28/2024	SYS-Supplies requisition-PSRQ-00000004	1	Magnetic white board	Each	1.00		.00	WH10001US AZ Warehouse 10001	89.00	4807-Reser	Available	Action •
	03/11/2024	SYS-Supplies requisition-PSRQ-00000005	1	Bluetooth headset	Each	1.00	Purchase	1.00	1US TX Warehouse 10004	<mark>34.9</mark> 9	3975-Eberhardt	Multiple	Action -
	03/13/2024	SYS-Supplies requisition-PSRQ-00000006	1	Paper shredder	Each	1.00	Purchase	1.00	1US TX Warehouse 10004	164.99	4116-Cox	Available	Action •
	03/15/2024	SYS-Supplies requisition-PSRQ-00000007	1	Sticky notes	Each	1.00		.00	1US TX Warehouse 10004	5.00	3914-Murdock	New request	Action -
	03/22/2024	SYS-Supplies requisition-PSRQ-00000008	1	36 inch monitor	Each	1.00	Issued	1.00	1US TX Warehouse 10004	375.00	4812-Hatcher	Completed	Action -
	03/22/2024	SYS-Supplies requisition-PSRQ-00000009	1	Bluetooth headset	Each	1.00	Issued	1.00	1US TX Warehouse 10004	<mark>34.99</mark>	3988-Comer	Completed	Action -

- Manage and control inventory with real time automation and visibility
- Perform various transactions from a central workbench
- Streamline issuing and transferring material, create purchase orders and manage stock across multiple locations
- Integrates with purchasing
- Provides accurate cost calculation



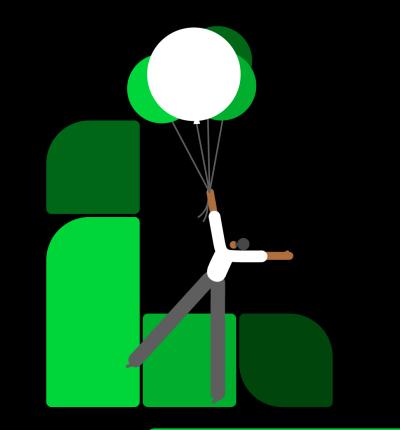
Industry Insights

Sage Intacct Fundraising

Seamless connection and insights with fundraising

- Empower development: Manage donor data, donor communications, and execute successful fundraising campaigns with an end-to-end solution
- Boost contributions: Utilize tools for online fundraising and monthly giving programs
- Increase actionable insights: Leverage connected fundraising and financial data, feeding dashboards and reports to elevate decision-making





Powered by DonorPerfect

Industry Insights



Construction: Project level WIP management

Streamline the monthly project WIP revenue recognition process

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1	23-011Lakewood Distribution Center	No		0.00	1,966,680.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00
2	22-001Quick Bowls - Portland	No	~]	428,756.54	325,010.00	124,403.68	120,840.00	29.01	497,614.72	325,010.00	25.00	81,252.50	-39,587.50
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			-100	3,746.54									
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						Hide details (0	Ctrl + Up arrow)						

- Review job-to-date actuals and other key profitability metrics for your projects
- Enter or import Project Manager forecasts
- Enable CFO override of forecasted amounts
- Streamlined posting of over/under billing adjustments to the GL

Industry Insights



Using the New Lists

Increased personalization, configurability, and efficiency

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										iesta Del Sol arbara, CA 93105	5		esta Del Sol rbara, CA 931	

- New powerful filtering: Smart column filters and advanced filtering to support basic reporting needs
- Improved workflow: Streamlined task management and work lists with split views
- **Customizability:** Use your existing views and save custom views, personalize columns, sorting, and much more

Over 50 new lists available in all regions, with more in each release!

Platform Power

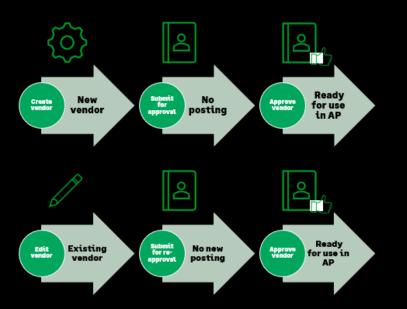
Beta



AP Approval Enhancements



AP Vendor approval



Added security with vendor creation and maintenance

- Segregation of duty between creator and approver for control
- Confidence with transactions restriction upon approval
- Reapproval control on changes, i.e. address, banking, contact

AP Bill recall at approval

Company type: Sales demo 🗶					
Skyline SW PST SG 2020 lop lev	શ 🕥			📢 💄 GL approver	💼 Help & Supp
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Transaction History					
Green Team Waste Management (20010) Vendor balance: View due					
Bill date Due date 28/12/2019 12/01/2020	Bill total Amount paid 1,750.00 USD 0.00 USD	Amount due 1,750.00 USD	Bill state Submitted		
Date 28/12/2019	GL posting date 28/12/2019				
Vendor 20010Green Team Weste Managomont	Pay to Moare, Jacob	Return to Moore, Jacob			
	555 Washington Circle San Diogo, CA 92014	555 Washington Circle San Diogo, CA 82014			
Bill number IC1002	Reference number	Description Intercompany AP Bill Example			
Privacy policy Copyright © 1999-2023 Sage Intacct, Inc.					Soge Intacc

Added flexibility for editing transactions in process

• Improved flexibility with making edits or corrections for transactions at different stages of the approval workflow

AR Multiple Customer Payments

Ease of recording payment for complex multi-payer situations in **3** easy steps

- Expanded multi-payer payments in school, healthcare, grant funding & multi-channel businesses
- One receipt for multi-channel customer invoicing
- Simplified payment reconciliation to customers for collections

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Unapply AP credits

Easily change the application of credits in your Accounts Payable

- Record applying of **credits** to AP bill in **posted payment** list
- Allow users to **unapply** the credits applied.
- View credits applied value

Sage	Intacct PM	Demo Top level ~							📢 💄 Mr. 2nd, 4th, 6t	th Level Approv	er Help & Suppo
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	View	202	Pac Bell	Complete	Check	07/09/2024	\$0.00	USD	\$0.00	Print copy	Unapply
	View	202	Pac Bell	Complete	Record transfer	07/09/2024	\$0.00	USD	\$0.00	Print copy	Unapply
	View	209	AAA Rents	Voided	Record transfer	07/03/2024	\$(395.00)	USD	\$(395.00)	Print copy	
	View	209	AAA Rents	Voided	Record transfer	07/03/2024	\$395.00	USD	\$395.00	Print copy	
	View	209	AAA Rents	Complete	Cash	07/03/2024	\$395.00	USD	\$395.00	Print copy	Void
	View	201	PG & E	Complete	Check	07/02/2024	\$1,000.00	USD	\$1,000.00	Print copy	Void
	View	201	PG & E	Complete	Cash	07/02/2024	\$158.25	USD	\$158.25	Print copy	Void
	View	202	Pac Bell	Complete	Record transfer	07/02/2024	\$215.00	USD	\$215.00	Print copy	Void



AR Payment Enhancements



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Edit View	Flower Tech	INV0036	10/05/2020	\$2,000.00	USD	Paid	Invoices: 2020/10/05 15:34:37:4253 Batch	Print or ema	il Reverse
Edit View	Southern Glassware	INV0035	10/05/2020	\$4,500.00	USD	Paid	Invoices: 2020/10/05 15:33:47:1650 Batch	Print or ema	il Reverse
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Edit View	Bear Canyon Restaurant	INV0033	10/05/2020	\$3,000.00	USD	Paid	Invoices: 2020/10/05 15:33:04:3084 Batch	Print or ema	il Reverse

Ease of use enhancements for AR payment application

- New receive payment experience
- Apply payments from the Invoices list
- Track payments with document sequencing
- Edit the reversal date on posted payments
- Apply credits in bulk through import

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Vie	w R	00003	Flower Tech		Check	07/13/2023		Bank				
Vie	w		Southern Glassware		Check	10/05/2020		Bank				
Vie	w		Bear Canyon Restaurant		Check	10/05/2020		Bank				
Vie	w		Bear Canyon Restaurant		Check	10/05/202	0	Bank				



Allow discount edit in AR receive payment

Experience flexibility in editing discounts as needed

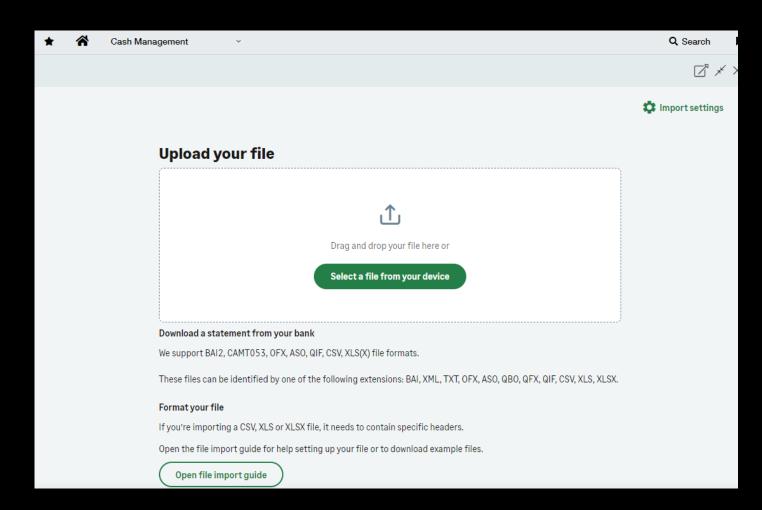
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1 2	100000		currency				Appled decourt 0.00	discount	term	to apply		amount		Line details	

Effortlessly apply partial discounts

 Can also be used as a rounding off to close invoices



New methods of adding bank data



More bank data options

Fileimport

- Use bank supplied files such as BAI2, CAMT.053, OFX and QIF. Microsoft Excel is also supported.
- Add data outside of a reconciliation.
- Early adopter program now open to import bank credit card data.

Premium bank feeds

 Add bank data using the SWIFT bank network, fees apply.

New high-quality connection to BMO US and Canada

• Limited early adopter program now open.



Add customer payments from bank data

New Bank Transaction Assistant

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Revolutionize payments application

- Automate customer payments application with accuracy
- Increase efficiency through mass transactions process



Financial Report Writer Versioning

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Efficient version control to manage financial reporting changes

- Easy version restoration for unplanned changes
- Reduce adverse report modification for secure financial reporting
- Build external reporting trust with versioning

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	View	5 - restored from 1	01/15/2023 12:46:36 PST	Jane.doe			
	View	4	01/01/2023 04:14:02 PST	Jane.doe			
	View	3	12/31/2022 09:07:06 PST	Jane.doe			
	View	2	12/10/2022 06:16:44 PST	Jane.doe			
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Enable ease and flexibility in grouping customer/vendor for greater insights

Enhanced AR/AP Reporting

Accounts Receivable Customer aging report	View Print Process & store	-
Filters		Select multiple customers
Customer selection Range 		Selected customers No Members
From customer 1Power Aerospace Materials >	To customer 1Power Aerospace Materials ✓	Add customer
Multiple customers	Select customers	Or add range:
Customer type		From customer
Territory	Individual report	Add
Note: Process & store is required when Individual report is sele		Save Cancel

Filtering enhancements:

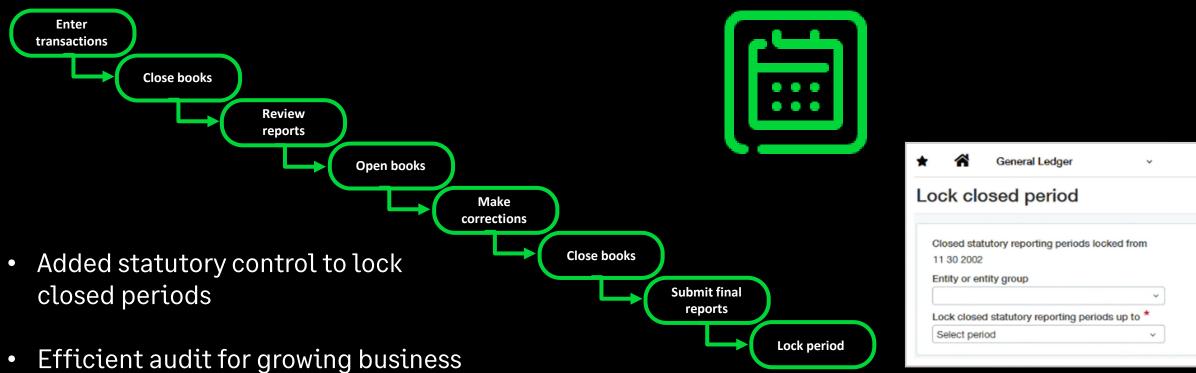
- Parent and child \bullet customer/vendor
- Multiple ulletcustomers/vendors
- Customer/vendor \bullet grouping





Lock Statutory Periods

Enhance your control and security by locking closed reporting periods



operations

100111

Page 21

Change the account numbers or extend the account length

GL Account ID Change

\star 🕋 General Ledger	~
≔ General Ledger acco	ounts
Account number 🚱 1000 <u>Edit primary and subaccount numbers</u> Title *	
Set up account titles	
QuickStart category 🚱	
Cash and Cash Equivalents	~

Business needs change. Now your account numbers can too.

- Change the account length ullet
- Change the account number
- Ability to import mass updates
- Updates automatically throughout the system *
- Controlled access with permissions ullet

'* Some exclusions where accounts are manually entered



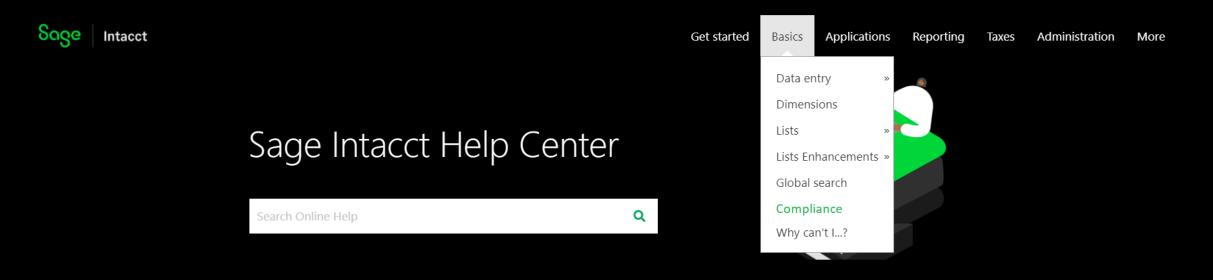
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Centralized Compliance Documentation

Faster access to insight you need to assert controls compliance

- New centralized information on compliance best practices
- Identify preventative & detective control options
- Best practice guidance

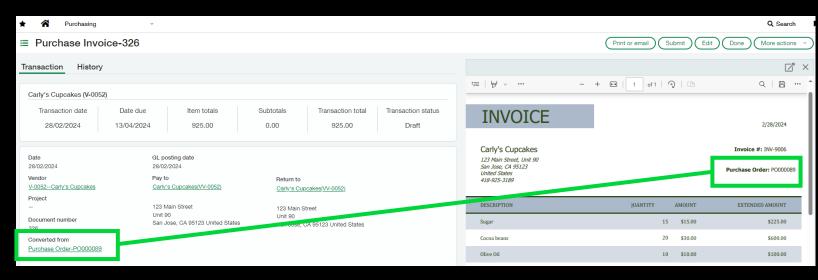




Purchasing Automation (Early adopter)

Eliminate data entry with automated PO matching

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Edit View	Purchase Invoice	369	Big Hardware Wholesalers	INV-9004	19/02/2024	USD	0.00	Draft		Invoice upload		-	Delete
Edit View	Purchase Invoice	373	Carly's Cupcakes	INV-9002	26/02/2024	USD	0.00	Draft		Invoice upload		-	Delete
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Edit View	SYS-PO Auto default	Draft-000009-Auto	Office Supply Depot	INV-9003	24/04/2024	USD	0.00	Draft		Invoice upload		D Duplicate	Delete



- Auto create vendor invoice in draft mode for review
 - Al-powered automation matches invoice with receiver or PO, eliminating manual data entry hassle
 - Easy change process for mismatched PO



1099 E-filing

1099 e-filing trusted & reconciled





Dynamic Allocations Flexibility



Support per dimension value allocation for Employee and Project

Enable restricted users to leverage Dynamic
Allocations

★ 🐔 General Ledger →				★ 😭 Company	~							
Allocation Information			/	≔ User Informa	ation							
V Rationale	Methodology Explain your methodology	Status Active ~		User information	Roles informatior	n User entities	User (departments User te	erritor	ries		
Description *	Attachment v Ø		/	Enable access to top		Intacct Cyberdy e Los Applications	s Angeles ~					
∨ Dimension treatment Allow allocations			What can I do here? 0	1 LA 2 SF	✓ Intacct	Dashboards	>	All Setup			Overv	rview 🗹
Within one entity Across entities			/			Budgets Reports Company	>	Accounts	*	Books Close 🔶	Custom Views	•
Allocation focus dimensions will be allocated; Prese Dimension overrides can be set in the Target Entry Location	ry section below.	Class	/			General Ledger Cash Management	> >	Statistical accounts Journal entries	*	Open 🔶 📩	Custom reports Memorized reports	,
Vendor	v Not considered v Contract v Not considered v	Not considered v Employee Not considered v	/			Order Entry Inventory Control	>	 Adjusting GAAP adjusting 		 € Financial graphs	My stored reports	
Project Not considered	v Not considered v	Not considered Preserve values	/			Custom Dimensions Accounts Payable	>	 ⊕ Recurring 		Financial report structures • Account group purposes	Activity reports	irchy 🚖
Department Not considered	<u>.</u>	Allocation focus Per dimension value			1	Accounts Receivable Purchasing	>	Stat journal entries Recurring statistical	*	Account groups Dimension structures	Chart of accounts Dimension balances	
Source pool			What can I do here?			Time & Expenses Contracts	>	Hecurring statistical Statistical adjusting Tax adjusting		Budgets repository Account allocations	General ledger General ledger revaluation	🛨 ation
					Get	Projects	>			Generate allocation	Journals Trial balance	÷.

Get

Sage Fixed Assets Management

- Natively connected with accounts payable & purchasing process enabling drill down to source anytime.
- Instant asset spending analysis with new Asset dimension.
- Automated depreciation posting across multiple financial and tax books.
- Easily self-implement and get started quickly and simply

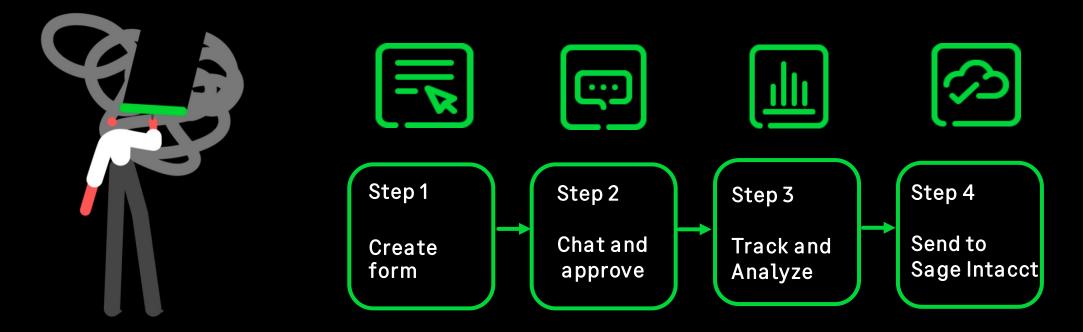
★ 🏠 Fixed Assets Manage	ement 🗸							
Fixed Assets Management								
	Data							
		Classifications	Assets		reciation dule entries			
		2		30100				
	Tasks							
		Create an asset	Post depreciation					
	Reports		· _	_				
		Custom reports	My reports					
		Depreciation forecas	st	My stored reports				
Privacy policy Copyright © 1999-2022 S	Sage Intacct, Inc.			Memorized reports				



GA

Sage Intacct Forms and Operational Flows

Optimize operations with fully configurable portals, forms, and workflow



Pre-built workflows, form libraries, and portals to support:

- Vendor contracting
- Grantmaking (nonprofit)
- Donor advised funds (nonprofit)



New Listers Available

*	^	Accounts Paya	ble ~									Q Search
(Vendors Beta 🗊 Send us feedback (U) Turn off beta											
	\ * ∽	Manage view 🗸	Revert changes Freeze columns like in Microsoft Excel		R	esize the colum	n width			Display hierarchy		√ Filters 2
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		Vendor ID 个	Vendor Name	Address Line 1 [City [contacts.d	State [contacts	Postal Code [co	Country [contac	Total Due	Status		Quickly
		Contains	Contains	Contains	Contains	Contains	Contains	Contains 7 Equals	\$	Active -		mange
	\Box	20001	Massachusetts Department of Revenue	100 Trade Center	Boston	MA	02150	United States	View due	Active		columns and filters
		20002	Global Properties Inc.	535 Terry Ave N	Seattle	WA	98109	United States	View due	Active	· · · ·	
	\Box	20003	ADP	208 S Akard St	Dallas	ТХ	75265	United States	View due	Active		
		20004	National Grid	120 Monument C	Indianapolis	IN	46204	United States	View due	Active		
	\Box	20005	National Insurance Option to wr	ap text.	New York	NY	10281	United States	View due	≙ _dve		
		20006	American Express	dian	San Jose	CA	95113	United States	Record	ctive		
	\Box	20007	Lenovo	4450 Distriplex C	Memphis	TN	37501	United States	actions	ctive		
		20008	Worldwide Commercial	2450 Shumard O	Tallahassee	FL	32311	United States		ctive		
	\Box	20009	<u>Citi Bank</u>	1000 Park PI Ave	Morrisville	NC	27560	United States	View due	Active		
		20010	Green Team Waste Management	555 Washington	San Diego	CA	92014	United States	View due	Active		
	\Box	20011	State Bank	225 2nd Ave	Madison	WI	53701	United States	View due	Active		
		20012	Singleton Brothers OPA	990 San Carlos St	San Jose	CA	95113	United States	View due	Active		
	\Box	20013	Kaufman & Langer LLP	120 Geary Blvd	San Francisco	CA	94120	United States	View due	Active		
		20014	Kristofferson Consulting	776 8th Ave	New York	NY	10017	United States	View due	Active		
	\Box	20015	HC Equipment Repair	101 S Madison St	Bloomington	IL	61701	United States	View due	Active		
		20016	The Post Company	46711 Campisi Dr	Houston	ТХ	77077	United States	View due	Active		
	\Box	20017	The Nonprofit Alliance	2710 Mendocino	San Diego	CA	92037	United States	View due	Active		
	\Box	20018	River Glen Insurance	418 S Warren Ave	Malvern	PA	19355	United States	View due	Active		
		20019	Hanson Learning Solutions	100 Madison Ave	New York	NY	10016	United States	View due	Active		
		20020	Neighborhood Printers	2500 W Lincoln	Anaheim	CA	92805	United States	View due	Active		
	\Box	20021	Linda Hicks	100 Madison Ave	New York	NY	10016	United States	View due	Active		
	\Box	20022	Lee Thomas	2500 W Lincoln	Anaheim	CA	92805	United States	View due	Active		
		20041	Consulting Grid	123 Boulevard L	Rosemere	QC	J7A 1A4	Canada	View due	Active		
		20042	Cornerstone	609 West Hastin	Vancouver	BC	V6B 4W4	Canada	View due	Active		
	\Box	20043	Advisor Printing	75 Tiverton Court	Markham	ON	L3R 4M8	Canada	View due	Active		-
	Show	100 👻			First Previous	Page 1 of 1	Vext Last					51 items



New Listers - Split View

Skyline Software & PST Top level >					
★ 🕋 Ao	ccounts Payable v			(Q Search
← Vendors	S Beta 🗊 (1) + Create	20001 Massachusetts Departm	nent of Revenue	Print to Edit Duplicate Done Mo	re actions v
All* ~		Vende Additional information Conta	ct list Payment information Bank file Payment providers	Restrictions Item cross references	
Vendor ID 个	Vendor Name		1		
20001	Massachusetts Department of Revenue	ID Last bill created on 20001	Last payment ma		
20002	Global Properties Inc.	20001 Massachusetts			
20003	ADP	Department of			
20004	National Grid	Revenue			
20005	National Insurance				
20006	American Express	Vendor		American Express vendor requirements 🚱	
20007	Lenovo		Status		
20008	Worldwide Commercial	20001 Name	Active State		
20009	<u>Citi Bank</u>	Massachusetts Department of Revenue	Approved		
20010	Green Team Waste Management	This vendor is an individual person 🚱			
20011	State Bank	NO	Is Individual		
20012	Singleton Brothers CPA	One-time use 🕑			
20013	Kaufman & Langer LLP				
20014	Kristofferson Consulting	Tax ID information			
20015	HC Equipment Repair	Country	Tax ID		
20016	The Post Company	United States			
20017	The Nonprofit Alliance				
20018	River Glen Insurance	Primary contact			
20019	Hanson Learning Solutions	Last name	Primary phone		
20020	Neighborhood Printers	Tax Vendor First name	617-508-9918 Mobile phone		
20021	Linda Hicks	Tax Vendor			
20022	Lee Thomas	Middle name	Pager		
20041	Consulting Grid	Print as	 Fax		
20042	Cornerstone	Massachusetts Department of Revenue			
20043	Advisor Printing	Address line 1 100 Trade Center	Email address		
20044	Prosper Post	Address line 2			
20045	Dutch Dreams		Secondary email address		
4	evious Page 1 of 1 Next	Address line 3	URL		
F It	evious Page 1 of 1 Next	City	-		



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Funds Transfer

Enhanced support for multiple currencies

Cash Management V		
≡ Funds transfer		
Transfer		
Transfer from	Transfer to	Additional information
From account ID	To account ID	Reference number
CAD_USA-2CAD_USD-2 ~	LLOY-USA-GBPLloyds bank- USA	
Balance	Balance	Description
\$4,818,000.00	"£"30,742.28	Scenario 3
Currency	Currency	Attachment
CAD	GBP	~ Ø
Transfer amount	Amount received	
50,000.00	28,420.00	
Send date *		
08-14-2024		
✓ Base currency conversion		
Transfer from	Transfer to	
Company base currency	Company base currency	
USD	USD	
Exchange rate date	Exchange rate date	
08-14-2024	08-14-2024	
Exchange rate type	Exchange rate type	
Intacct Daily Rate	Custom V	
Exchange rate	Exchange rate	
.7285	1.281668	
Base currency amount	Base currency amount	
36,425.00	36,425.00	

Save time without the need for a manual journal entry

- Support for up to three unique currencies
- Simple data entry of the from and to amounts
- Sage Intacct calculates the exchange rates with a high degree of accuracy, resulting in little to no rounding

