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Sage Intacct Release 3

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DEANDORTON

Release 3 Overview

Boost organizational efficiency and enhance decision-making insights

Strength in financials & platform

Enabling better productivity

- Transaction history visibility made easy with **Original document workflow**
- **Usage Insights** provides pre-built metric dashboards to facilitate operational decision-making about your accounting processes.
- **Unapply** AP credits to easily change the application of credits in Accounts Payable

Automation & reporting advancements

Furthering automation story

- **AI-powered AP Automation** now GA in all regions (except Germany)
- **New! Automated workflow for expenses** (Early Adopter) – Leverage AI to assist coding receipts and expenses for accuracy and simplification
- **New Interactive Custom Report Writer (ICRW) Order Entry Reports and Purchasing Reports** allow you to unlock the power of your data and make smarter decisions

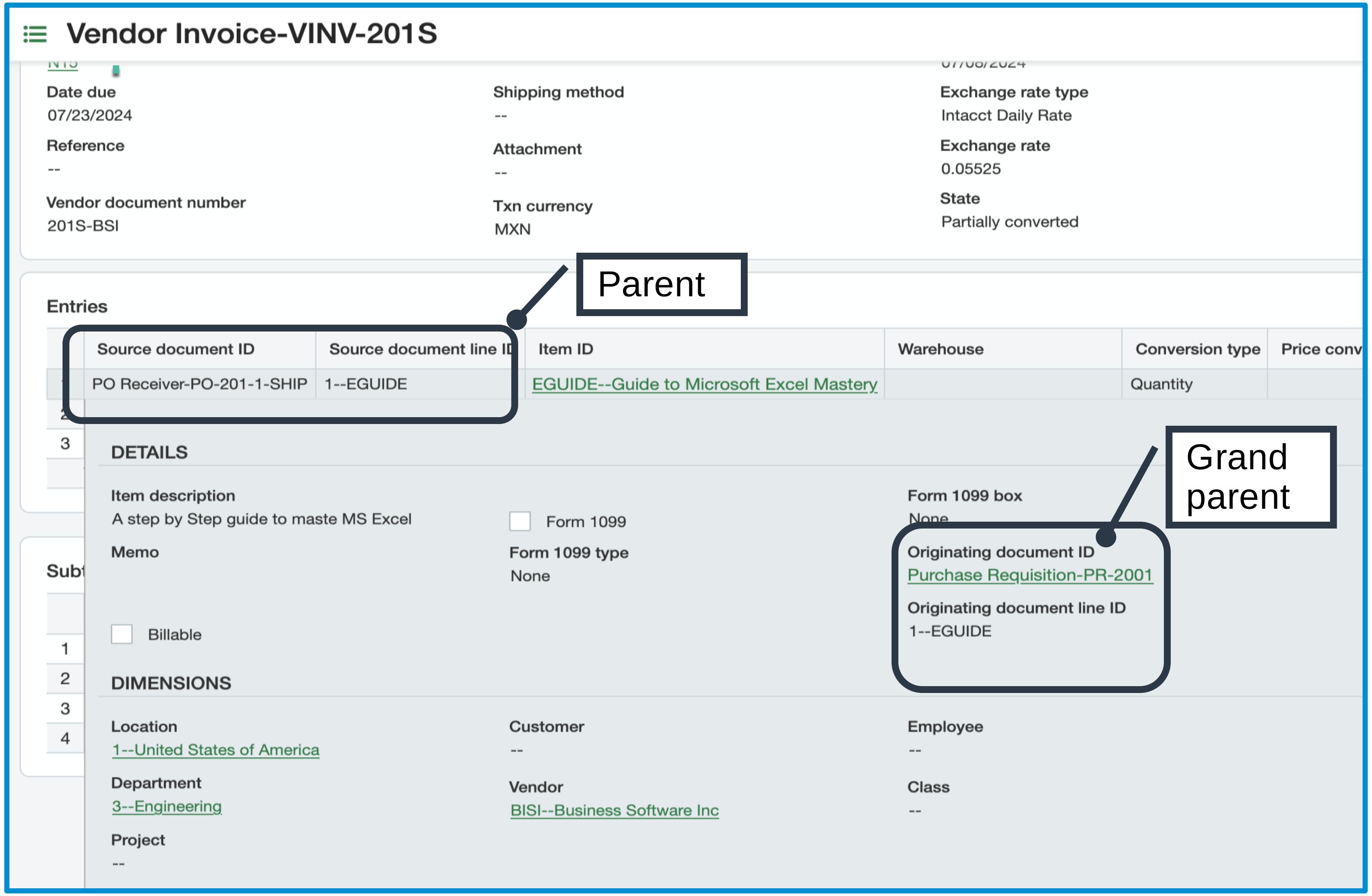
Industry insights

Extending solution capabilities

- **Forms and Operational Flows-** Automate client onboarding and client portals and enhance vendor contracting
- **Kanso Connector** (EA) offers robust housing management solution (US only)
- **Contract dimension**—Categorize order entry transactions to improve visibility and reporting capabilities
- **Manage Contracts** allows bulk management to multiple contract schedules as well as billing schedules

Originating document workflow in OE/PO

Transaction history visibility made easy



Where: Purchasing > All > Transactions

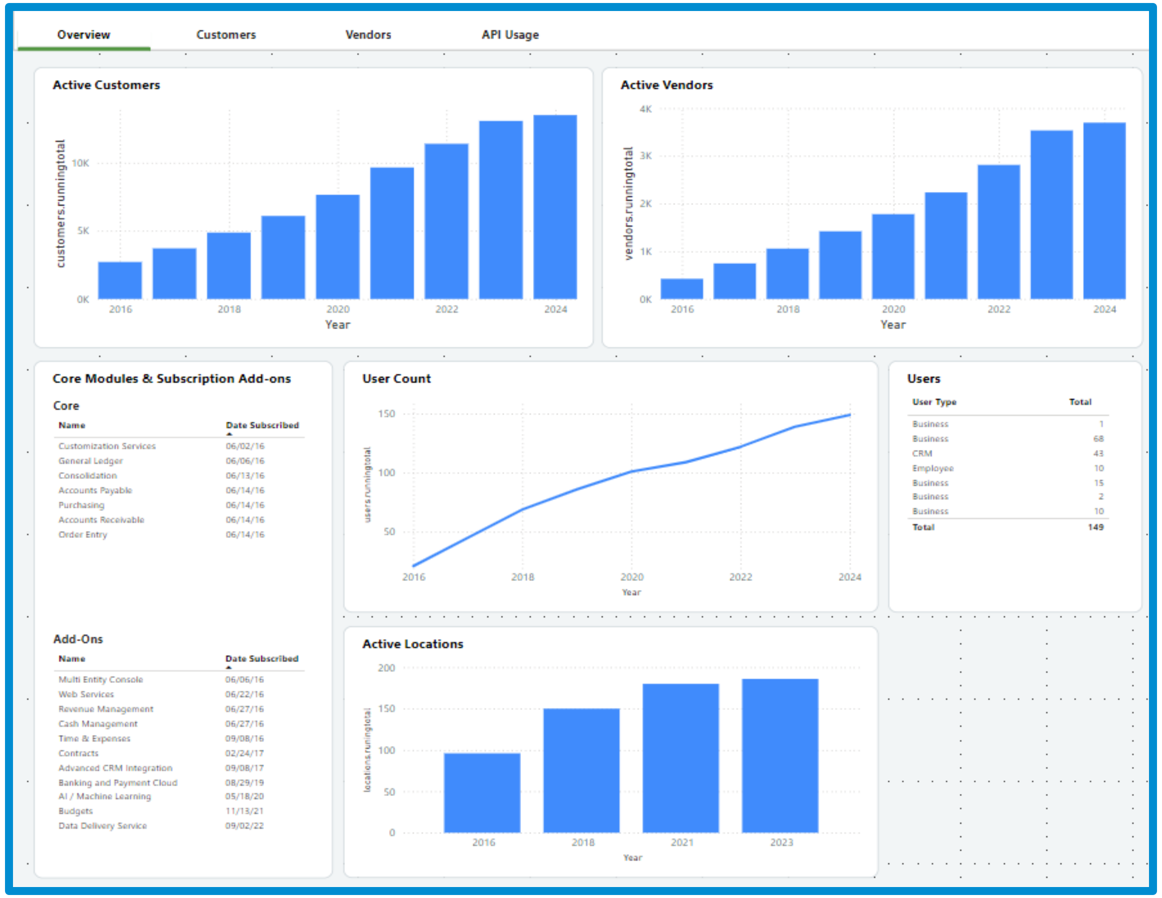
What:

- No configuration required
- Ability to reconcile open balances
- Tracks the originating document
- Tracks the source document it was last converted from
- Available in custom report

Usage insights

Leverage data to reveal actionable insights

Company -> Admin -> Usage Metrics -> Usage Insights



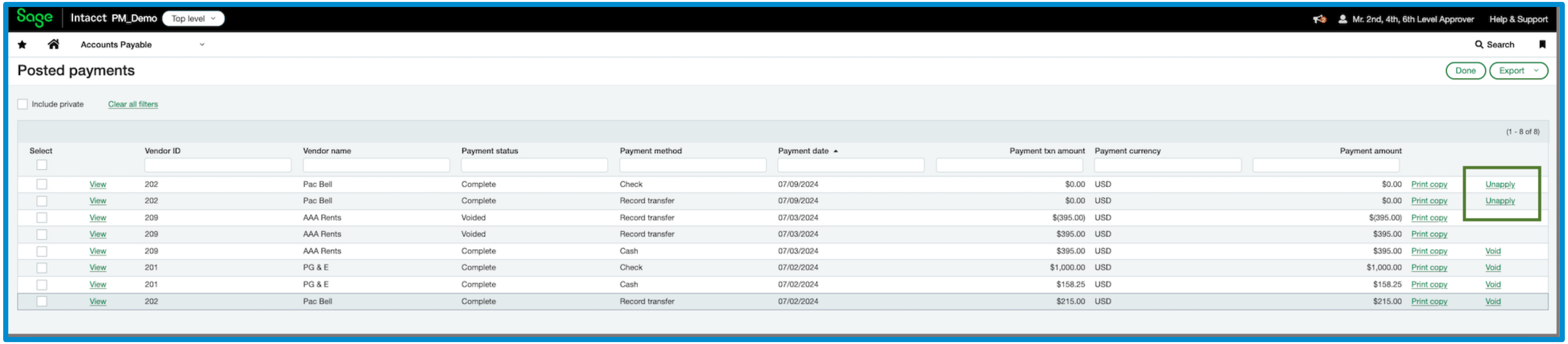
New usage insights: Overview, Customers, and Vendors

- **Pre-built metrics** to facilitate decision-making about your accounting processes
- Time-based charts **reveal discrepancies**
- Metrics will be enhanced over time with your feedback

Unapply AP credits

Easily change the application of credits in your Accounts Payable

- Record applying of **credits** to AP bill in **posted payment** list
- Allow users to **unapply** the credits applied.
- View **credits** applied value



Select		Vendor ID	Vendor name	Payment status	Payment method	Payment date	Payment txn amount	Payment currency	Payment amount		
	View	202	Pac Bell	Complete	Check	07/09/2024	$0.00	USD	$0.00	Print copy	Unapply
	View	202	Pac Bell	Complete	Record transfer	07/09/2024	$0.00	USD	$0.00	Print copy	Unapply
	View	209	AAA Rents	Voided	Record transfer	07/03/2024	$(395.00)	USD	$(395.00)	Print copy	
	View	209	AAA Rents	Voided	Record transfer	07/03/2024	$395.00	USD	$395.00	Print copy	
	View	209	AAA Rents	Complete	Cash	07/03/2024	$395.00	USD	$395.00	Print copy	Void
	View	201	PG & E	Complete	Check	07/02/2024	$1,000.00	USD	$1,000.00	Print copy	Void
	View	201	PG & E	Complete	Cash	07/02/2024	$158.25	USD	$158.25	Print copy	Void
	View	202	Pac Bell	Complete	Record transfer	07/02/2024	$215.00	USD	$215.00	Print copy	Void

Strength in financials and platform

Originating document workflow

What changed? Improved the user experience in OE and PO.

Who is it for? Purchasing Mgr./Staff

How does it help?

- **View transaction history directly** in OE and Purchasing.
- Easily **drill down and reconcile** price or quantity changes on one screen.
- Access vendor history to **make smarter buying decisions.**

Usage insights

What changed? New view to learn how you are using Intacct.

Who is it for? Administrator, Operational Manager

How does it help?

- The operation view **includes prebuilt metrics.**
- **Visibility** into SI solutions, active users, customers, and vendors.
- Staffing and productivity metrics are coming soon!

Unapply AP credits

What changed? In AP you can now unapply credits.

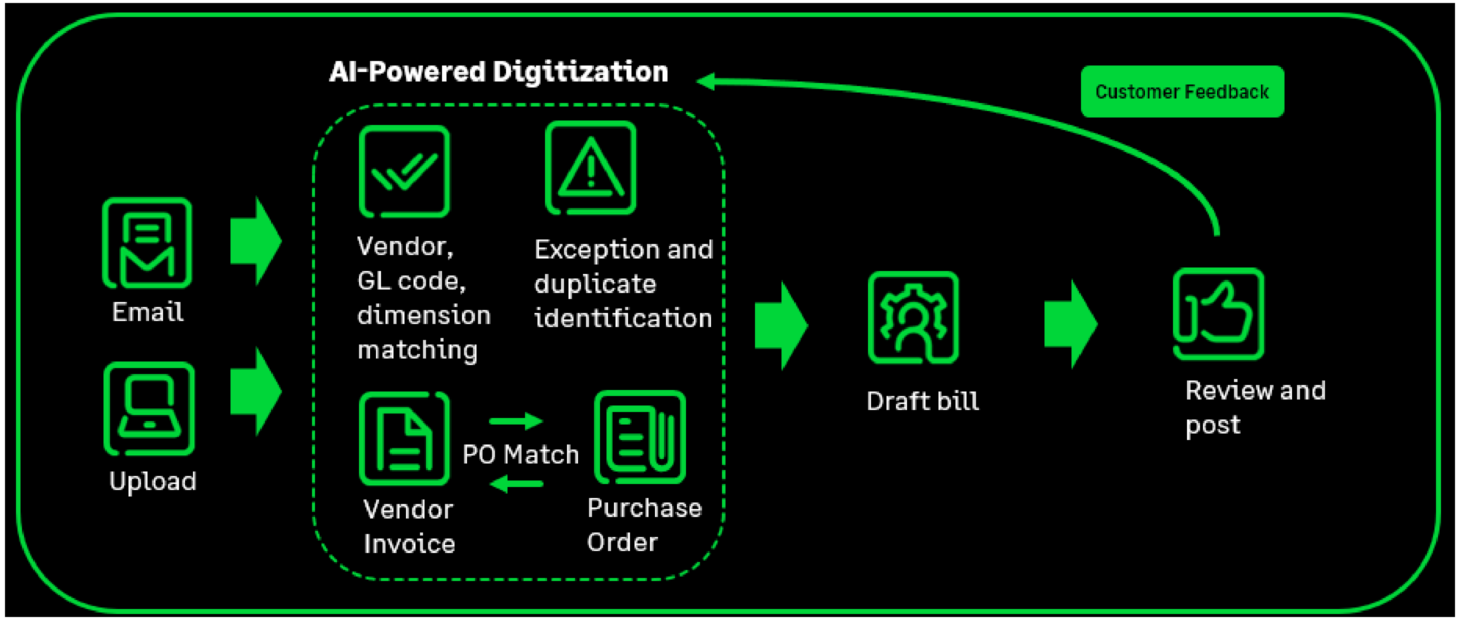
Who is it for? AP manager/Data entry

How does it help?

- In AP Automation, it was difficult to **quickly unapply AP credits** from a transaction.
- The process has been made simple and the customer no longer has to void and recreate a transaction.

Eliminate data entry with the power of AI

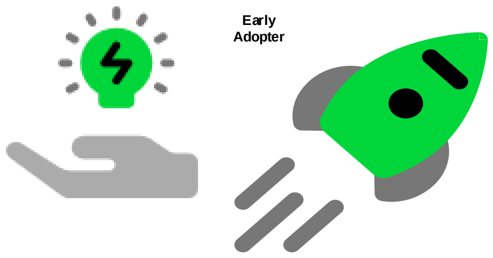
AP Automation



Every step takes place within Sage Intacct

- Embedded accounts payable (AP) automation enables customers to automate invoice processing **without leaving their Sage product**
- Sage Digital Network AI enables **greater speed, intelligence, accuracy, and trust**
- AP Automation **saves time,** allowing users to focus on **adding value** – reducing costly duplicate payments and **enhancing supplier relationships**

Multi-device employee expense automation



Streamline expense reporting with automated receipt submission and AI-powered efficiency.

Phone capture receipt → **OCR extracts data** → **AI populates expense report**

- **Automated receipt submission:** Streamline the submission of expense receipts from any device via email, seamlessly integrated into Sage Intacct.

- **AI and ML integration:** Harness AI and machine learning to automatically populate fields on expense reports, reducing manual input and improving accuracy and efficiency.

- **Improved accuracy:** AI-driven receipt capture ensures accurate data entry, minimizing errors in expense reporting.

ICRW: Order Entry reports

Streamline order management with comprehensive, real-time reporting

Customer	Order No.	Item Number	Item Name	Invoice Number	Shipped Qty	Shipped Weight	Unit Price	Extended Price
Church Point Wholesale	126137-SO	00278	MANDA BEEF POT ROAST	36269-INV	8	116.90	5.99	$700.23
		00341	MR. T 10# MILD SAUSAGE	36269-INV	5	50.00	23.90	$119.50
		00360	MANDA WHOLE O-FASHION HAM	36269-INV	5	109.19	3.79	$413.83
		03602	CAJUN RITE DRY PACK RB	36269-INV	5	71.45	5.99	$427.99
Grand Total					**23.00**	**347.54**		**$1,661.55**

- **Basic order information:** Access essential details of each order quickly and efficiently.
- **Sales summary:** Analyze sales performance with concise summaries that highlight key metrics.
- **Customer aging:** Monitor outstanding customer balances to manage cash flow effectively.

Reporting & automation

ICRW: Purchasing reports

Optimize purchasing with detailed, actionable insights

Vendor name	Order	Date	Item Name	Price	Qty	Amount
ADP	Purchase Invoice-Inventory-PI-INV012	1/9/2024	Servers	0.00	1	0.00
	Return-Inventory-RT-INV001	1/17/2024	Servers	560.00	1	560.00
ADP Total						560.00
Hanson Learning Solutions	PO Receiver-Inventory-RE-INV001	1/1/2019	Training Materials	1,500.00	10	15,000.00
	Purchase Invoice-Inventory-PI-INV001	1/1/2019	Training Materials	1,500.00	10	15,000.00
	Purchase Order-Inventory-PO-INV001	1/1/2019	Training Materials	1,500.00	10	15,000.00
Hanson Learning Solutions Total						45,000.00
Grand Total						45,560.00

- **Basic summary by vendor and order:** Gain a quick overview of your purchasing activity, segmented by vendor and order, for rapid analysis and reporting.
- **Recurring purchases:** Identify and track recurring purchases to streamline your procurement process and negotiate better terms with vendors.
- **Transaction details:** Dive deep into each transaction with detailed reports, ensuring transparency and accuracy in your purchasing records.

Automation and reporting enhancements

Multi device employee expense automation

What changed? Streamlining expense reporting

Who is it for? Employees and Finance

How does it help? You can now **email receipts from any device directly into Sage Intacct**. AI and ML help by automatically filling in fields on expense reports, **saving time and improving accuracy.**

ICRW: Order Entry reports

What changed? Enhanced ICRW order entry reports

Who is it for? AR analyst, finance

How does it help? **Access detailed order information,** sales summaries with metrics, and customer aging reports **to better manage cash flow.** This feature links OE to your AR workflow.

ICRW: Purchasing reports

What changed? Improved ICRW purchasing reports to analyze vendor activity

Who is it for? AP or Manager of vendor relationships.

How does it help? **View summaries** by vendor and order to **spot patterns, ensure accuracy, and negotiate vendor terms** when needed. This feature **connects your AP and PO processes.**

EA

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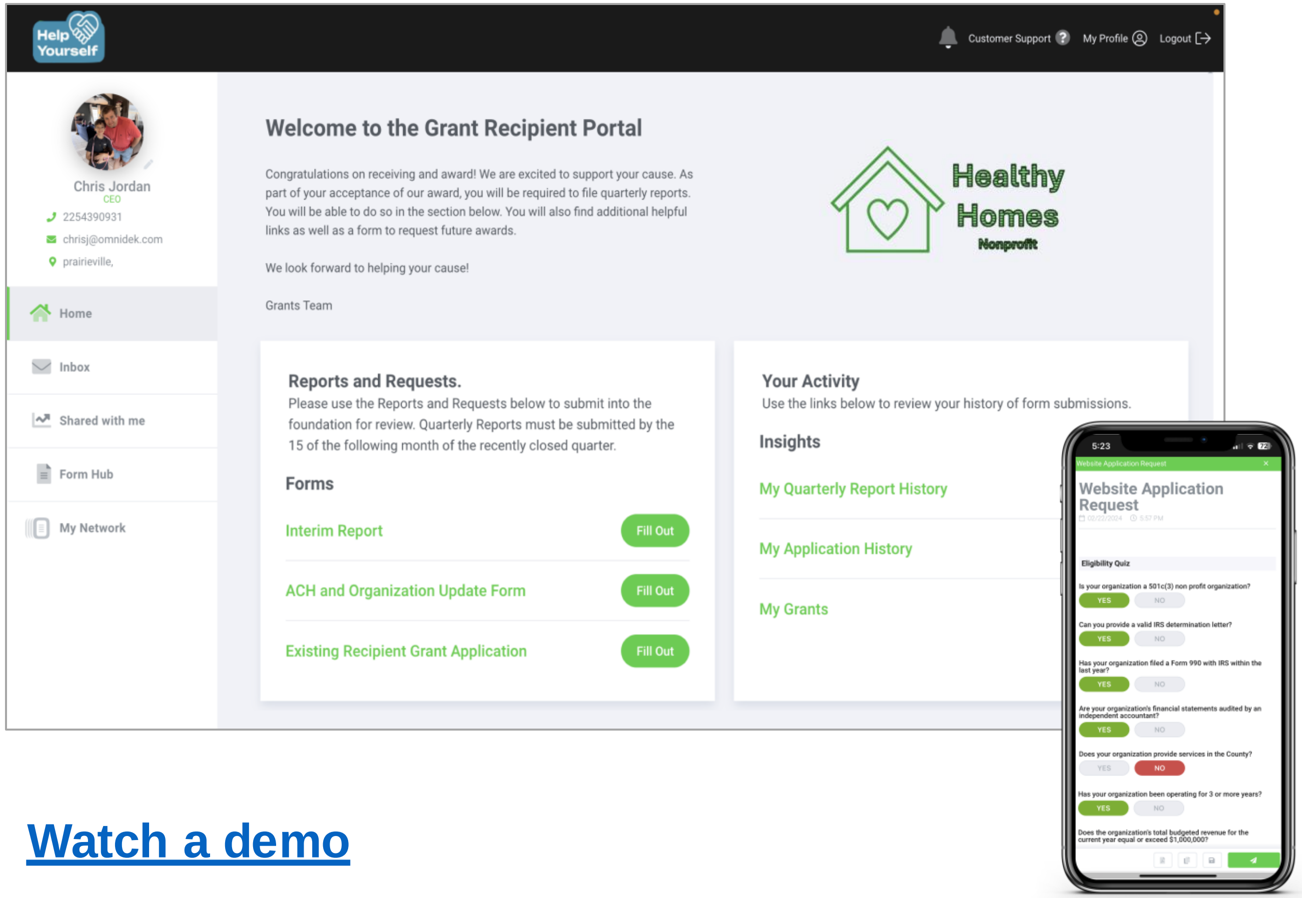
What is Sage Intacct Forms and Operational Flows?

Streamline and digitize data collection and organization workflows

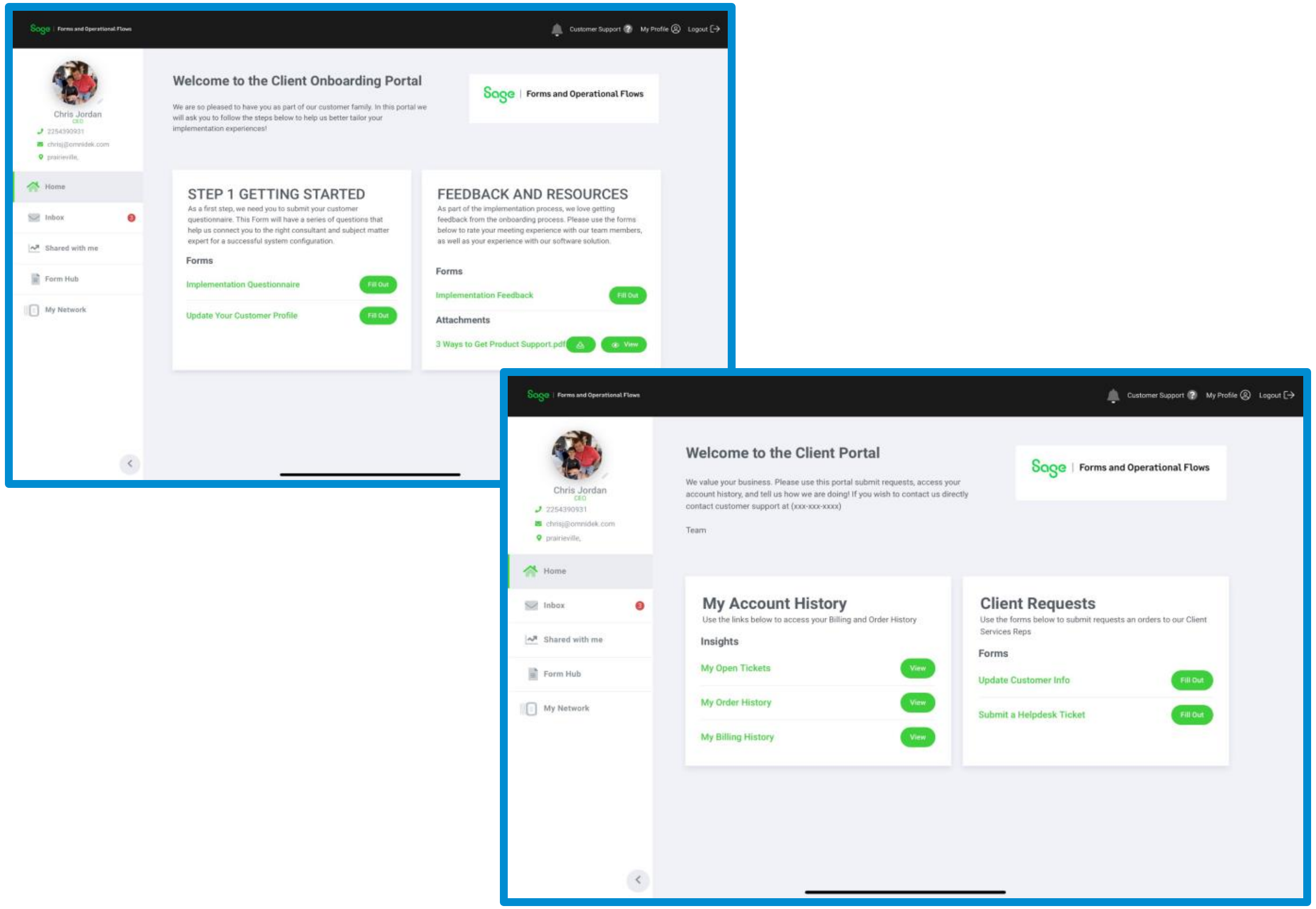
- A no-code forms and portals builder
- Easy to manage workflows and approvals
- Centralized repository for all operational forms
- Bi-directional integration with Sage Intacct



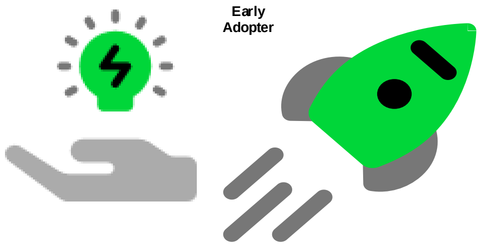
[Watch a demo]

Sage Intacct Forms and Operational Flows Updates

Simplify onboarding and streamline interactions with new onboarding workflow and client portals



- Client onboarding: Workflows to share contractual documents and speed up the onboarding process.
- Client portal: Customizable portal with streamlined interactions on account changes, answering questions, feedback forms and more.
- Vendor contracting enhancements:
  - including exchange of contractual agreements including e-signatures
  - can now include a verification of 501(c)3 status from Charity API

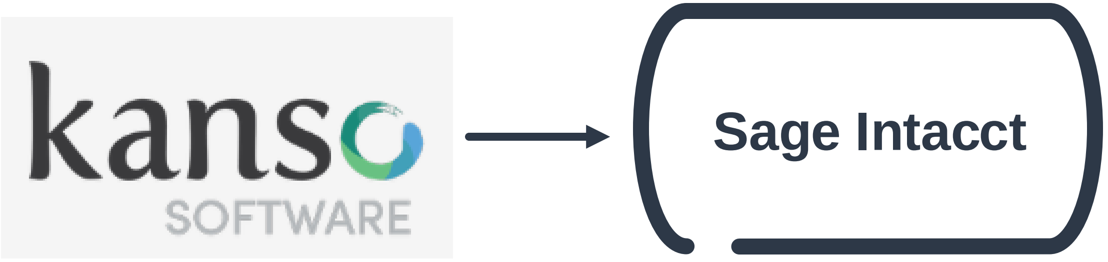


US Only: Sage Intacct Kanso Connector

Public and affordable housing connected suite

Comprehensive suite of solutions: Kanso offers robust housing management solutions for public housing, native communities, and supportive housing.

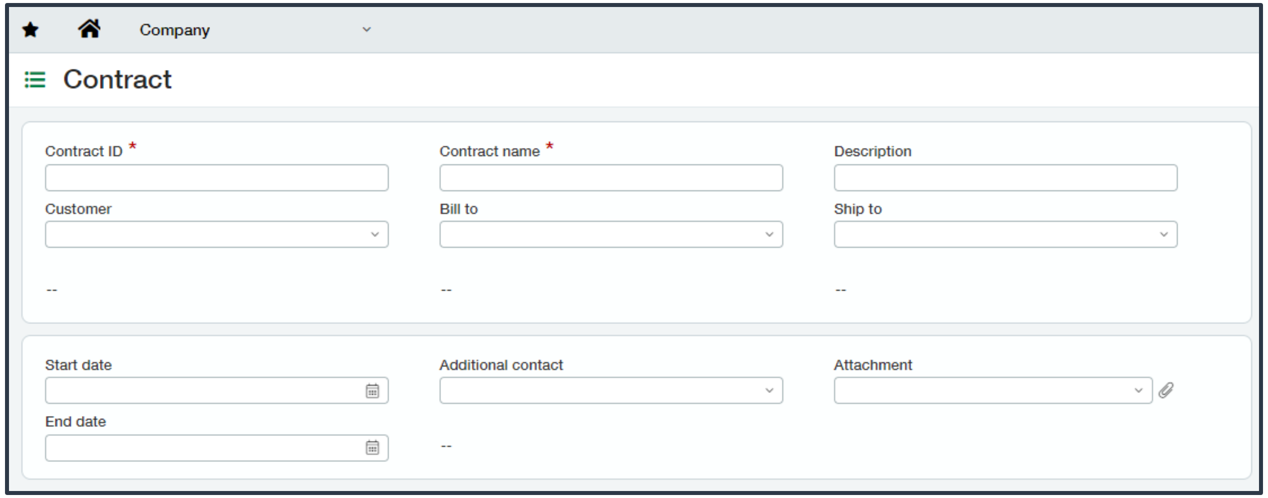
Integrated with Sage Intacct: Provides a seamless and connected experience with Sage Intacct for enhanced efficiency.



Tenant billing and payment data flows from Kanso to Sage Intacct for a 360 view of your organization's health

Contract dimension for Order Entry Revenue Management

Enhance revenue management with improved visibility, reporting, and forecasting

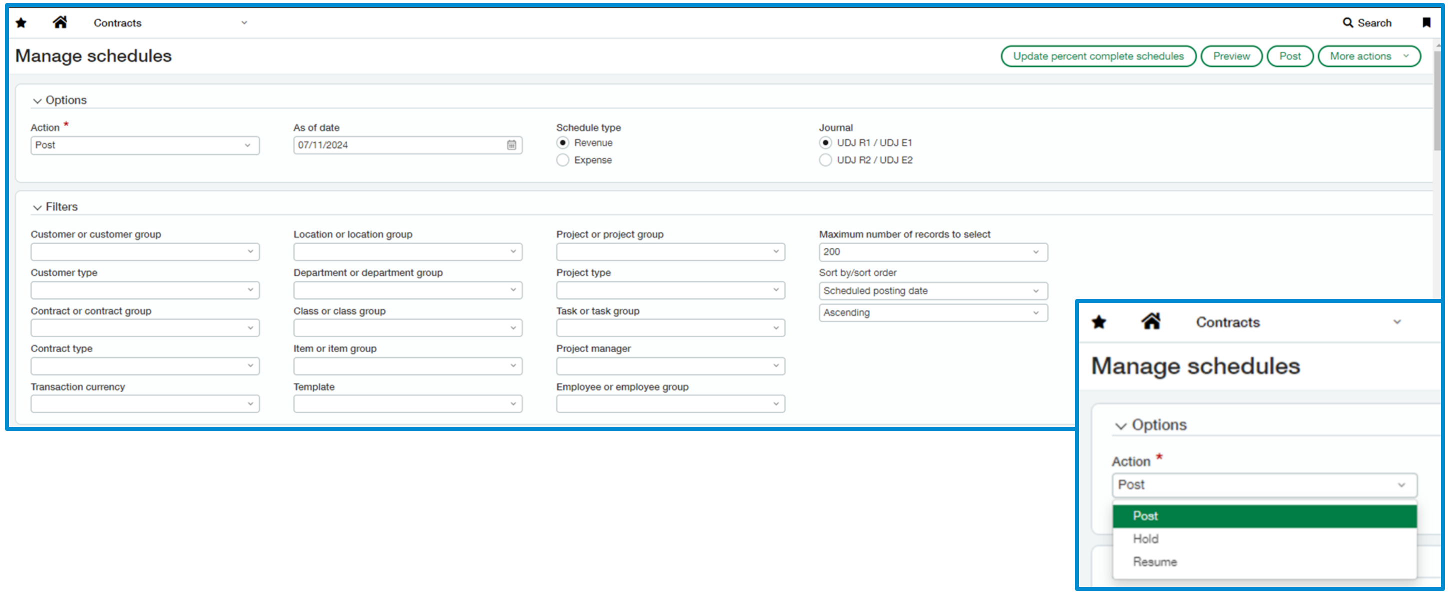


This feature is Included with your subscription to Revenue Management

- Enhanced Revenue Management: Categorize, track, and analyze order entry transactions using the contract dimension.
- Improved visibility and reporting: Tag Order Entry transactions with the contract dimension for better insights and reporting capabilities.
- Streamlined data analysis: Simplify data analysis by leveraging the contract dimension for more accurate and efficient processing.
- Better forecasting: Improve forecasting accuracy with detailed tracking and categorization of order entry transactions.
- Future-proof flexibility: Easily upgrade to the Contracts application when your business needs change, thanks to the flexibility provided by the contract dimension.

Updates to Manage Contracts Schedules

Save time and improve efficiency with Contracts



- Updated Manage Contract Schedules page: Act upon all schedules for one contract, all schedules across a group of contracts, or all schedules for a customer.
- New bulk actions: Easily hold or resume contract schedules with new added options.
- Billing schedules support: The hold and resume bulk actions also apply to billing schedules, enhancing overall efficiency.

Industry Insights

Forms and operational flows

What changed? New features to SI Forms and Workflows solution.

Who is it for? Process Improvement Lead, Controllers, Business Owner

How does it help?
SI FOF **now offers e-signatures** to contractual agreements in customer and vendor workflows. NFP offers **prebuilt flows** for grant-making, donor-advised funds portals, and vendor contracting, including **501c3 status verification.**

Industry Insights

Contract dimension for revenue recognition subscribers

What changed? Revenue Management now has its own Contract dimension for tracking.

Who is it for? Revenue Manager

How does it help? The Rev Manager's largest issue is reconciling and reporting. Companies using Order Entry Revenue Management can now use the **Contract dimension** to categorize, track, and analyze transactions. This also makes **a gateway to transition to Contracts.**

Updates to Contracts schedules

What changed? The Manage Schedules page has been improved.

Who is it for? Contracts and Revenue Managers

How does it help? Manage contracts from a centralized view with new bulk actions, **reducing extra steps** for, Hold and Resume. This **improves ease of use and consistency** with the order entry revenue process.

Questions?

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Thank you

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