

# CloudBytes August 2024

## Sage Intacct Release 3

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# Release 3 Overview

## Boost organizational efficiency and enhance decision-making insights

### Strength in financials & platform

#### Enabling better productivity

- Transaction history visibility made easy with **Original document workflow**
- **Usage Insights** provides pre-built metric dashboards to facilitate operational decision-making about your accounting processes.
- **Unapply** AP credits to easily change the application of credits in Accounts Payable

### Automation & reporting advancements

#### Furthering automation story

- **AI-powered AP Automation** now GA in all regions (except Germany)
- **New! Automated workflow for expenses** (Early Adopter) – Leverage AI to assist coding receipts and expenses for accuracy and simplification
- **New Interactive Custom Report Writer (ICRW) Order Entry Reports and Purchasing Reports** allow you to unlock the power of your data and make smarter decisions

### Industry insights

#### Extending solution capabilities

- **Forms and Operational Flows-** Automate client onboarding and client portals and enhance vendor contracting
- **Kanso Connector** (EA) offers robust housing management solution (US only)
- **Contract dimension**—Categorize order entry transactions to improve visibility and reporting capabilities
- **Manage Contracts** allows bulk management to multiple contract schedules as well as billing schedules

# Originating document workflow in OE/PO

Transaction history visibility made easy

**Vendor Invoice-VINV-201S**

07/06/2024

Date due	Shipping method	Exchange rate type
07/23/2024	--	Intacct Daily Rate
Reference	Attachment	Exchange rate
--	--	0.05525
Vendor document number	Txn currency	State
201S-BSI	MXN	Partially converted

Entries

Source document ID	Source document line ID	Item ID	Warehouse	Conversion type	Price conv
PO Receiver-PO-201-1-SHIP	1--EGUIDE	<a href="#">EGUIDE--Guide to Microsoft Excel Mastery</a>		Quantity	

3 DETAILS

Item description	Form 1099	Form 1099 box
A step by Step guide to maste MS Excel	<input type="checkbox"/> None	None
Memo	Form 1099 type	Originating document ID
	None	<a href="#">Purchase Requisition-PR-2001</a>
		Originating document line ID
		1--EGUIDE

Sub

1	<input type="checkbox"/> Billable
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2 DIMENSIONS

Location	Customer	Employee
<a href="#">1--United States of America</a>	--	--
Department	Vendor	Class
<a href="#">3--Engineering</a>	<a href="#">BISI--Business Software Inc</a>	--
Project		
--		

**Where:** Purchasing > All > Transactions

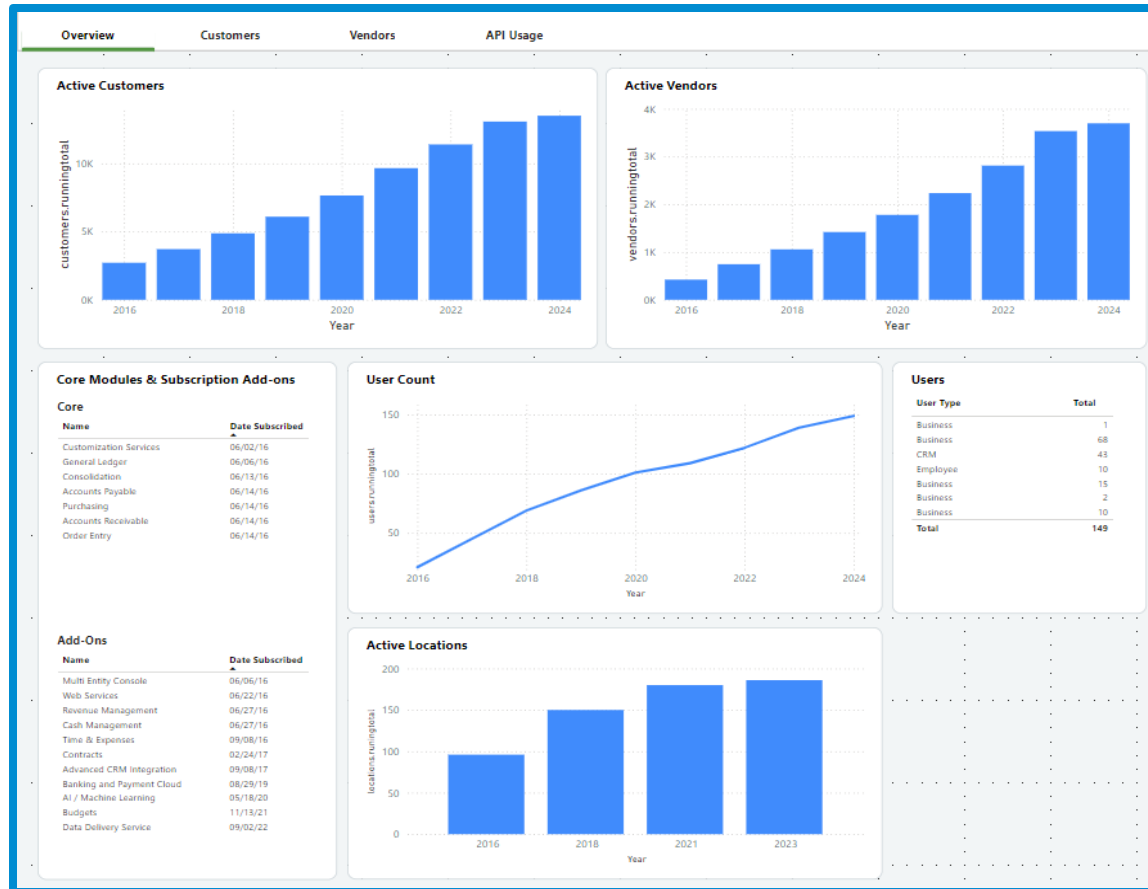
**What:**

- No configuration required
- Ability to reconcile open balances
- Tracks the originating document
- Tracks the source document it was last converted from
- Available in custom report

# Usage insights

Leverage data to reveal actionable insights

Company -> Admin -> Usage Metrics -> Usage Insights



New usage insights: Overview, Customers, and Vendors

- **Pre-built metrics** to facilitate decision-making about your accounting processes
- Time-based charts **reveal discrepancies**
- Metrics will be enhanced over time with your feedback

# Unapply AP credits



## Easily change the application of credits in your Accounts Payable

- Record applying of **credits** to AP bill in **posted payment** list
- Allow users to **unapply** the credits applied.
- View **credits** applied value

Sage Intacct PM\_Demo Top level

Accounts Payable

Posted payments

Done Export

Include private Clear all filters

(1 - 8 of 8)

Select	Vendor ID	Vendor name	Payment status	Payment method	Payment date	Payment txn amount	Payment currency	Payment amount		
<input type="checkbox"/>	<a href="#">View</a>	202	Pac Bell	Complete	Check	07/09/2024	\$0.00 USD	\$0.00	<a href="#">Print copy</a>	<a href="#">Unapply</a>
<input type="checkbox"/>	<a href="#">View</a>	202	Pac Bell	Complete	Record transfer	07/09/2024	\$0.00 USD	\$0.00	<a href="#">Print copy</a>	<a href="#">Unapply</a>
<input type="checkbox"/>	<a href="#">View</a>	209	AAA Rents	Voided	Record transfer	07/03/2024	\$(395.00) USD	\$(395.00)	<a href="#">Print copy</a>	
<input type="checkbox"/>	<a href="#">View</a>	209	AAA Rents	Voided	Record transfer	07/03/2024	\$395.00 USD	\$395.00	<a href="#">Print copy</a>	
<input type="checkbox"/>	<a href="#">View</a>	209	AAA Rents	Complete	Cash	07/03/2024	\$395.00 USD	\$395.00	<a href="#">Print copy</a>	<a href="#">Void</a>
<input type="checkbox"/>	<a href="#">View</a>	201	PG & E	Complete	Check	07/02/2024	\$1,000.00 USD	\$1,000.00	<a href="#">Print copy</a>	<a href="#">Void</a>
<input type="checkbox"/>	<a href="#">View</a>	201	PG & E	Complete	Cash	07/02/2024	\$158.25 USD	\$158.25	<a href="#">Print copy</a>	<a href="#">Void</a>
<input type="checkbox"/>	<a href="#">View</a>	202	Pac Bell	Complete	Record transfer	07/02/2024	\$215.00 USD	\$215.00	<a href="#">Print copy</a>	<a href="#">Void</a>

# Strength in financials and platform



## Originating document workflow

**What changed?** Improved the user experience in OE and PO.

**Who is it for?** Purchasing Mgr./Staff

**How does it help?**

- **View transaction history directly** in OE and Purchasing.
- Easily **drill down and reconcile** price or quantity changes on one screen.
- Access vendor history to **make smarter buying decisions.**

## Usage insights

**What changed?** New view to learn how you are using Intacct.

**Who is it for?** Administrator, Operational Manager

**How does it help?**

- The operation view **includes prebuilt metrics.**
- **Visibility** into SI solutions, active users, customers, and vendors.
- Staffing and productivity metrics are coming soon!

## Unapply AP credits

**What changed?** In AP you can now unapply credits.

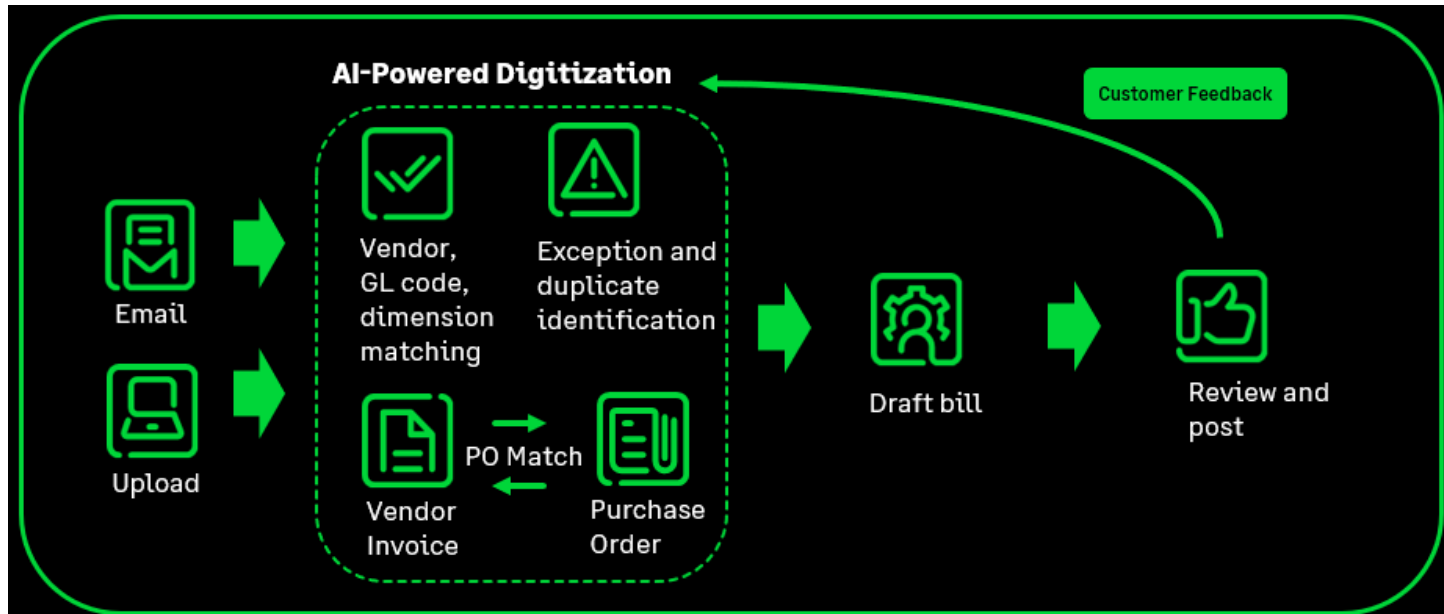
**Who is it for?** AP manager/Data entry

**How does it help?**

- In AP Automation, it was difficult to **quickly unapply AP credits** from a transaction.
- The process has been made simple and the customer no longer has to void and recreate a transaction.

# Eliminate data entry with the power of AI

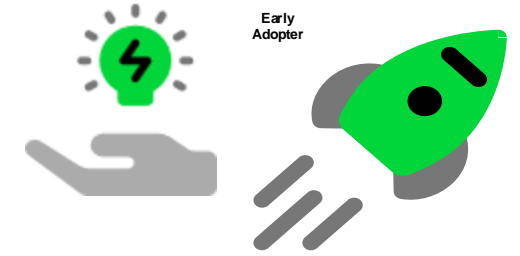
## AP Automation



- Embedded accounts payable (AP) automation enables customers to automate invoice processing **without leaving their Sage product**
- Sage Digital Network AI enables **greater speed, intelligence, accuracy, and trust**
- AP Automation **saves time**, allowing users to focus on **adding value** – reducing costly duplicate payments and **enhancing supplier relationships**

Every step takes place within Sage Intacct

# Multi-device employee expense automation



Streamline expense reporting with automated receipt submission and AI-powered efficiency.



- **Automated receipt submission:** Streamline the submission of expense receipts from any device via email, seamlessly integrated into Sage Intacct.
- **AI and ML integration:** Harness AI and machine learning to automatically populate fields on expense reports, reducing manual input and improving accuracy and efficiency.
- **Improved accuracy:** AI-driven receipt capture ensures accurate data entry, minimizing errors in expense reporting.



# ICRW: Order Entry reports

Streamline order management with comprehensive, real-time reporting

Customer	Order No.	Item Number	Item Name	Invoice Number	Shipped Qty	Shipped Weight	Unit Price	Extended Price
Church Point Wholesale	126137-SO	00278	MANDA BEEF POT ROAST	36269-INV	8	116.90	5.99	\$700.23
		00341	MR. T 10# MILD SAUSAGE	36269-INV	5	50.00	23.90	\$119.50
		00360	MANDA WHOLE O-FASHION HAM	36269-INV	5	109.19	3.79	\$413.83
		03602	CAJUN RITE DRY PACK RB	36269-INV	5	71.45	5.99	\$427.99
<b>Grand Total</b>					<b>23.00</b>	<b>347.54</b>		<b>\$1,661.55</b>

- **Basic order information:** Access essential details of each order quickly and efficiently.
- **Sales summary:** Analyze sales performance with concise summaries that highlight key metrics.
- **Customer aging:** Monitor outstanding customer balances to manage cash flow effectively.

Reporting & automation

# ICRW: Purchasing reports

Optimize purchasing with detailed, actionable insights

Vendor name	Order	Date	Item Name	Price	Qty	Amount
ADP	Purchase Invoice-Inventory-PI-INV012	1/9/2024	Servers	0.00	1	0.00
	Return-Inventory-RT-INV001	1/17/2024	Servers	560.00	1	560.00
<b>ADP Total</b>						<b>560.00</b>
Hanson Learning Solutions	PO Receiver-Inventory-RE-INV001	1/1/2019	Training Materials	1,500.00	10	15,000.00
	Purchase Invoice-Inventory-PI-INV001	1/1/2019	Training Materials	1,500.00	10	15,000.00
	Purchase Order-Inventory-PO-INV001	1/1/2019	Training Materials	1,500.00	10	15,000.00
<b>Hanson Learning Solutions Total</b>						<b>45,000.00</b>
<b>Grand Total</b>						<b>45,560.00</b>

- **Basic summary by vendor and order:** Gain a quick overview of your purchasing activity, segmented by vendor and order, for rapid analysis and reporting.
- **Recurring purchases:** Identify and track recurring purchases to streamline your procurement process and negotiate better terms with vendors.
- **Transaction details:** Dive deep into each transaction with detailed reports, ensuring transparency and accuracy in your purchasing records.

# Automation and reporting enhancements

## Multi device employee expense automation

**What changed?** Streamlining expense reporting

**Who is it for?** Employees and Finance

**How does it help?** You can now **email receipts from any device directly into Sage Intacct**. AI and ML help by automatically filling in fields on expense reports, **saving time and improving accuracy**.

## ICRW: Order Entry reports

**What changed?** Enhanced ICRW order entry reports

**Who is it for?** AR analyst, finance

**How does it help?** **Access detailed order information**, sales summaries with metrics, and customer aging reports **to better manage cash flow**. This feature links OE to your AR workflow.

## ICRW: Purchasing reports

**What changed?** Improved ICRW purchasing reports to analyze vendor activity

**Who is it for?** AP or Manager of vendor relationships.

**How does it help?** **View summaries** by vendor and order to **spot patterns, ensure accuracy, and negotiate vendor terms** when needed. This feature **connects your AP and PO processes**.



# What is Sage Intacct Forms and Operational Flows?

Streamline and digitize data collection and organization workflows

A no-code forms and portals builder

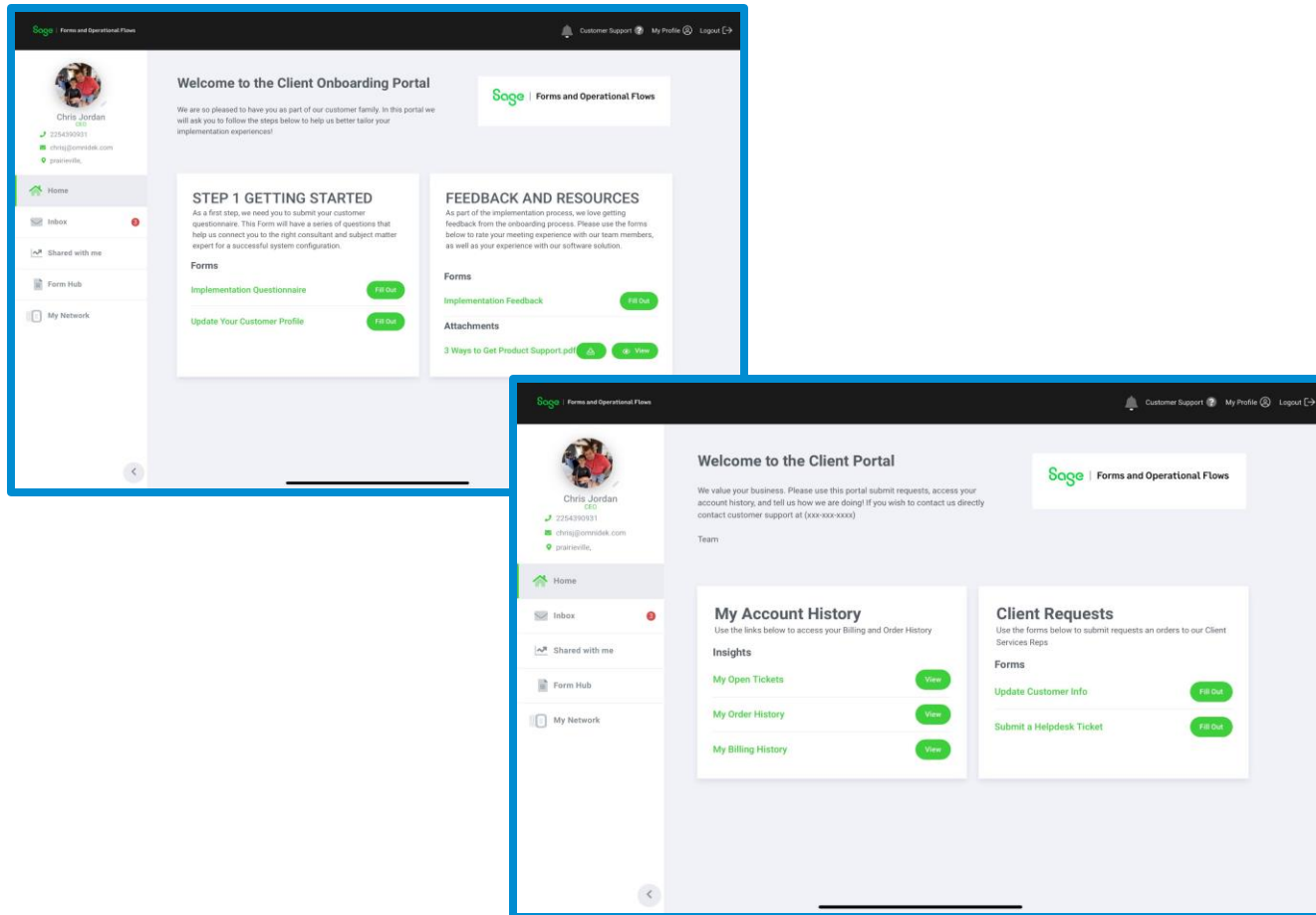
- Easy to manage workflows and approvals
- Centralized repository for all operational forms
- Bi-directional integration with Sage Intacct

The image displays two screenshots of the Sage Intacct platform. The top screenshot is a desktop view of the 'Grant Recipient Portal' for 'Healthy Homes Nonprofit'. It features a user profile for Chris Jordan (CEO), a navigation menu with 'Home', 'Inbox', 'Shared with me', 'Form Hub', and 'My Network', and a main content area with sections for 'Welcome to the Grant Recipient Portal', 'Reports and Requests', 'Forms' (with links for Interim Report, ACH and Organization Update Form, and Existing Recipient Grant Application), 'Your Activity', and 'Insights'. The bottom screenshot is a mobile view of a 'Website Application Request' form, showing an 'Eligibility Quiz' with questions such as 'Is your organization a 501(c)(3) non-profit organization?' and 'Can you provide a valid IRS determination letter?'.

[Watch a demo](#)

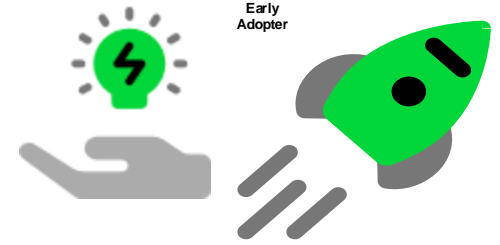
# Sage Intacct Forms and Operational Flows Updates

Simplify onboarding and streamline interactions with new onboarding workflow and client portals



- Client onboarding: Workflows to share contractual documents and speed up the onboarding process.
- Client portal: Customizable portal with streamlined interactions on account changes, answering questions, feedback forms and more.
- Vendor contracting enhancements:
  - including exchange of contractual agreements including e-signatures
  - can now include a verification of 501(c)3 status from Charity API

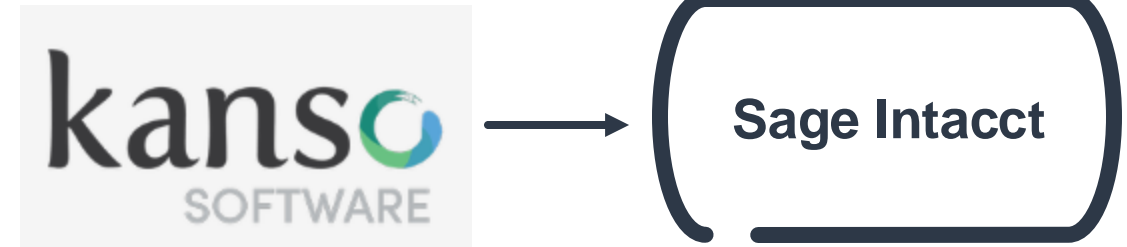
# US Only: Sage Intacct Kanso Connector



**Public and affordable housing connected suite**

**Comprehensive suite of solutions:** Kanso offers robust housing management solutions for public housing, native communities, and supportive housing.

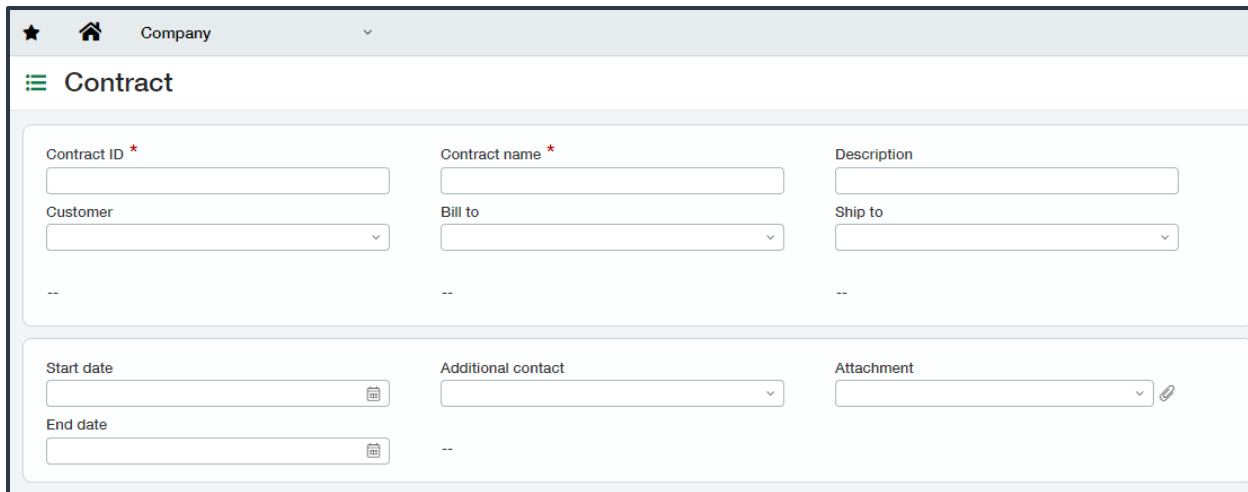
**Integrated with Sage Intacct:** Provides a seamless and connected experience with Sage Intacct for enhanced efficiency.



**Tenant billing and payment data flows from Kanso to Sage Intacct for a 360 view of your organization's health**

# Contract dimension for Order Entry Revenue Management

## Enhance revenue management with improved visibility, reporting, and forecasting



The screenshot shows a web application interface for creating or editing a contract. At the top, there is a navigation bar with a star icon, a home icon, and the text 'Company'. Below this is a 'Contract' section with a hamburger menu icon. The form contains several fields: 'Contract ID \*' (text input), 'Contract name \*' (text input), 'Description' (text input), 'Customer' (dropdown menu), 'Bill to' (dropdown menu), 'Ship to' (dropdown menu), 'Start date' (calendar icon), 'End date' (calendar icon), 'Additional contact' (dropdown menu), and 'Attachment' (dropdown menu with a paperclip icon). There are also two empty dropdown menus with '--' as a placeholder.

*This feature is Included with your subscription to Revenue Management*

- Enhanced Revenue Management: Categorize, track, and analyze order entry transactions using the contract dimension.
- Improved visibility and reporting: Tag Order Entry transactions with the contract dimension for better insights and reporting capabilities.
- Streamlined data analysis: Simplify data analysis by leveraging the contract dimension for more accurate and efficient processing.
- Better forecasting: Improve forecasting accuracy with detailed tracking and categorization of order entry transactions.
- Future-proof flexibility: Easily upgrade to the Contracts application when your business needs change, thanks to the flexibility provided by the contract dimension.

# Updates to Manage Contracts Schedules

Save time and improve efficiency with Contracts

The screenshot displays the 'Manage schedules' interface. The 'Options' section includes an 'Action' dropdown set to 'Post', an 'As of date' field with '07/11/2024', 'Schedule type' radio buttons for 'Revenue' and 'Expense', and a 'Journal' section with radio buttons for 'UDJ R1 / UDJ E1' and 'UDJ R2 / UDJ E2'. The 'Filters' section contains multiple dropdown menus for 'Customer or customer group', 'Location or location group', 'Project or project group', 'Contract or contract group', 'Contract type', 'Transaction currency', 'Department or department group', 'Class or class group', 'Task or task group', 'Project manager', and 'Employee or employee group'. It also includes 'Maximum number of records to select' (200), 'Sort by/sort order' (Scheduled posting date), and 'Ascending' sort order. A top navigation bar shows 'Contracts' and a search icon. A secondary navigation bar contains buttons for 'Update percent complete schedules', 'Preview', 'Post', and 'More actions'. An inset shows the 'Action' dropdown menu with 'Post', 'Hold', and 'Resume' options.

- Updated Manage Contract Schedules page: Act upon all schedules for one contract, all schedules across a group of contracts, or all schedules for a customer.
- New bulk actions: Easily hold or resume contract schedules with new added options.
- Billing schedules support: The hold and resume bulk actions also apply to billing schedules, enhancing overall efficiency.



# Industry Insights

## Forms and operational flows

**What changed?** New features to SI Forms and Workflows solution.

**Who is it for?** Process Improvement Lead, Controllers, Business Owner

**How does it help?**

SI FOF **now offers e-signatures** to contractual agreements in customer and vendor workflows. NFP offers **prebuilt flows** for grant-making, donor-advised funds portals, and vendor contracting, including **501c3 status verification**.

# Industry Insights

## Contract dimension for revenue recognition subscribers

**What changed?** Revenue Management now has its own Contract dimension for tracking.

**Who is it for?** Revenue Manager

**How does it help?** The Rev Manager's largest issue is reconciling and reporting. Companies using Order Entry Revenue Management can now use the **Contract dimension** to categorize, track, and analyze transactions. This also makes **a gateway to transition to Contracts.**

## Updates to Contracts schedules

**What changed?** The Manage Schedules page has been improved.

**Who is it for?** Contracts and Revenue Managers

**How does it help?** Manage contracts from a centralized view with new bulk actions, **reducing extra steps** for, Hold and Resume. This **improves ease of use and consistency** with the order entry revenue process.



**Questions?**

**DEANDORTON**

# Thank you

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