

PHYSICIAN-OWNED HOSPITAL

Electronic Health Record Systems



DEANDORTON

DEAN DORTON ALLEN FORD, PLLC

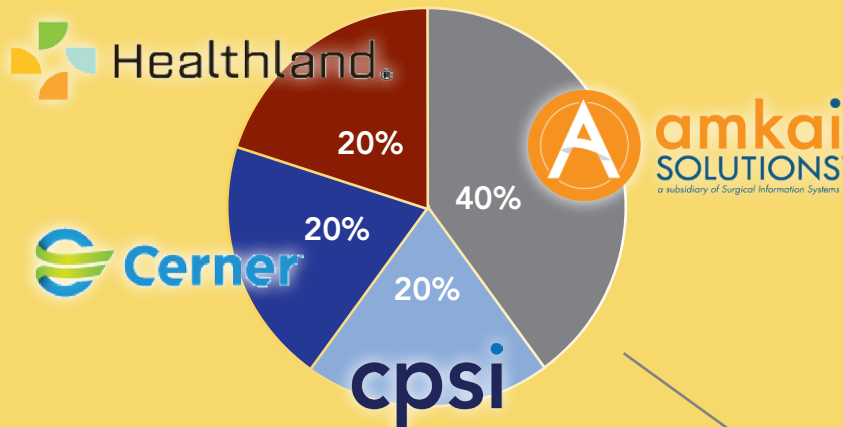
BUSINESS ADVISORS CPAs CONSULTANTS

2016

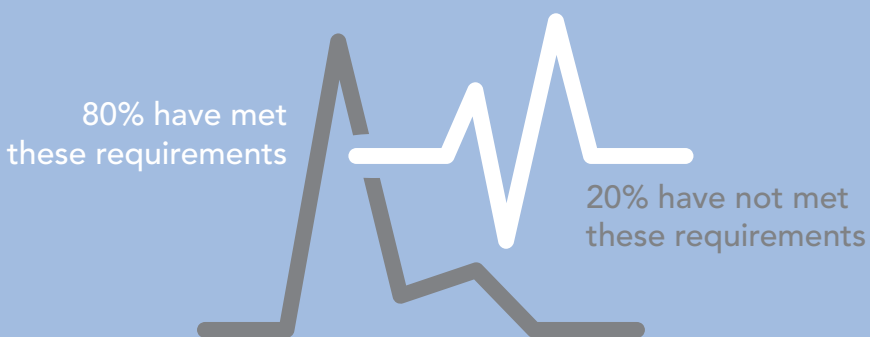
Physician-owned hospitals who participated in this survey ranged from the **midwest** to **eastern** United States.



Commonly Used Electronic Health Record Systems:

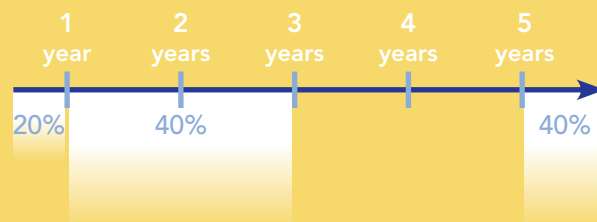


Stage 2 Meaningful Use Requirements

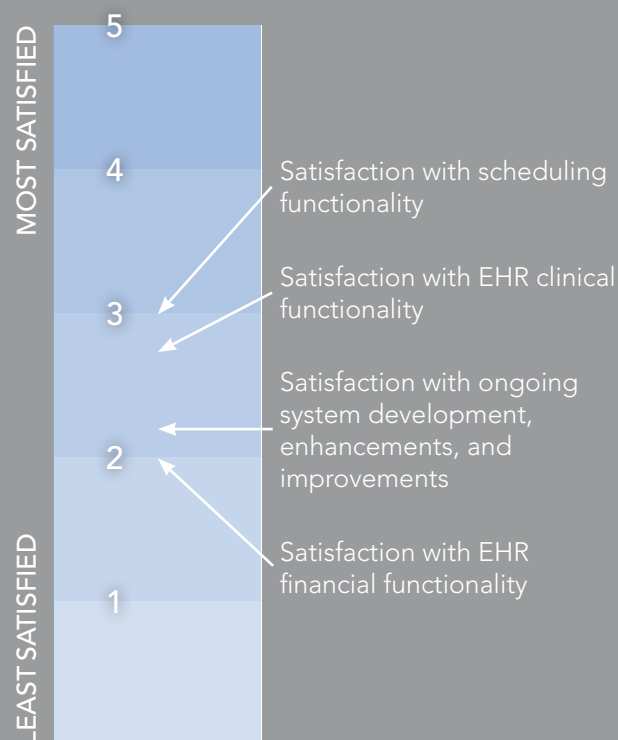


Those who haven't met the requirements indicated that this was due to limitations in their EHR.

Most participants have been using their existing EHR for 1-3 years or more than 5 years.



Existing EHR System Satisfaction



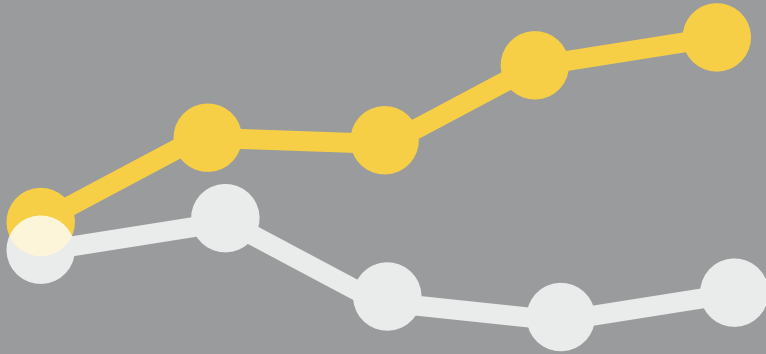
60%

of survey participants' EHR systems use the 8371 format for submitting claims.



EHR System Adaptability

Half of the survey respondents' EHR systems required them to change their business process, while the other half indicated that their EHR systems were adaptable in order to meet their business process flow.

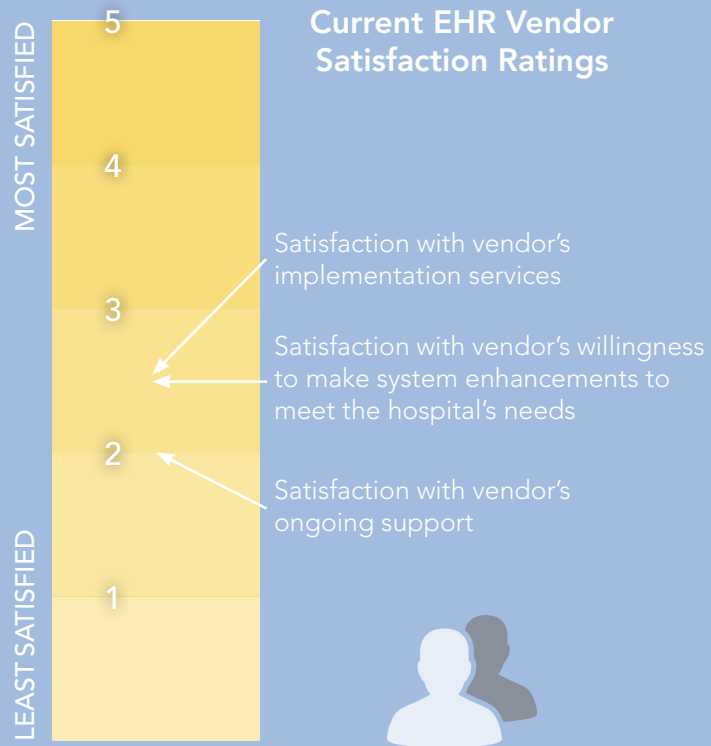


60%

of the participants' EHR vendors were able to meet their agreed upon timelines and budgets.



Current EHR Vendor Satisfaction Ratings



WE ASKED: Would you change anything about your implementation if you were to do it over again?

THEY ANSWERED:

- » Discuss software options with hospitals who are satisfied with their vendor and the EHR software implementation.
- » Observe the software and implementation in action with another hospital.
- » Increase notifications, status updates, and checkpoints, and improve communication with the customer throughout the process.

50%

of survey participants require **third-party systems** with integrations to meet their needs.

WE ASKED: Would you select the system and vendor again?

THEY ANSWERED:

Yes: 20%
No: 80%



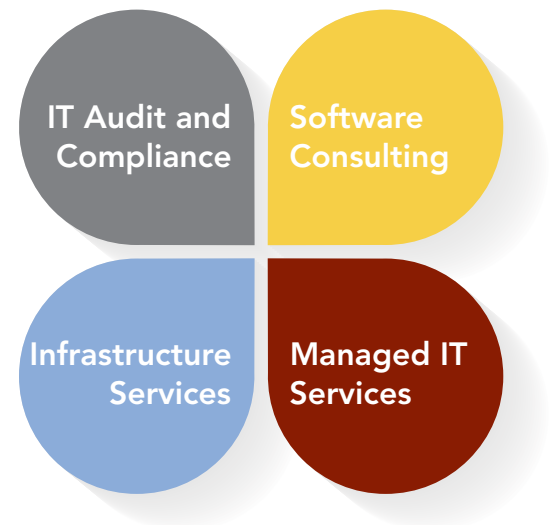
DEAN DORTON TECHNOLOGY

Dean Dorton's technology consulting group provides a wide range of technology services for our clients and works closely with many of our healthcare industry clients. Our four main practices areas are IT audit and compliance, software consulting, infrastructure services, and managed IT services. Our unique experience in all of these technical areas, plus our resources in business and healthcare consulting, allows our team to have a full perspective on any project.

We specialize in providing unique service offerings that are customized to meet the individualized needs of each client. Many clients have needs that are geared toward internal business focus, industry or regulatory compliance, or demands from customers they serve. Our specialized IT audit solutions include:

- Outsourced/co-sourced internal IT audit solutions
- HIPAA risk assessments
- IT risk assessments
- Sarbanes-Oxley 404 compliance
- SSAE 16 – service organizations control reports (formerly SAS 70)
- IT general controls testing
- PCI compliance consulting

We've had the opportunity to assist many different organizations in a variety of industries with their software search and implementation needs, including assisting healthcare clients with the evaluation and selection of medical billing and electronic health records solutions. We believe we are able to bridge the gap between a business and the sales team of potential vendors. In addition to the many other software selection and implementation management projects that we have performed over the years, we also sell and implement the Microsoft Dynamics GP suite of products, Abila MIP Fund Accounting (formerly Sage FA100), and the Intacct cloud-based ERP solution.



Our infrastructure team is comprised of a group of technical resources with backgrounds and certifications in Microsoft, Cisco, VMWare, and many other specialized solutions. We have helped a number of clients with the proper design and implementation of secure business networks and server infrastructure solutions. More recently, we have also begun assisting clients with cloud platform solution design and migrations. We have a unique background in unified communication systems, including Voice-over-IP phone solutions and video conferencing solutions.

Finally, our team of managed service professionals works very closely with clients to manage the solutions we implement. Our team becomes an extension of our client's team. We assist clients in leveraging, maintaining, and enhancing their technology investments on an ongoing basis.



ABOUT DEAN DORTON

Dean Dorton is a full-service accounting and business consulting firm which provides services to clients of all sizes in a variety of industries. The firm has grown to be one of the largest Certified Public Accounting firms based in the Commonwealth of Kentucky.

At Dean Dorton, our philosophy centers on an unyielding commitment to provide services that exceed our clients' expectations and are consistently superior to our competitors in quality and timeliness. Further, we strive to do so in a setting that is satisfying professionally and personally for firm employees.



JASON MILLER

Director of Business and Technology Consulting

jmiller@ddaftech.com

859.425.7626



DEAN DORTON ALLEN FORD, PLLC

BUSINESS ADVISORS CPAs CONSULTANTS

106 W. Vine St, Ste 600
Lexington, KY 40507

PNC Plaza, 500 W. Jefferson St, Ste 1400
Louisville, KY 40202

deandorton.com