

CASE STUDY

Dean Dorton helps transform accounting for major Kentucky medical group



The Lexington Clinic is Central Kentucky's largest medical group, with more than 180 providers working in 30+ specialties and 1,000 staff members spread across 25 locations. It has been serving patients for over a century. Heather Clemmons, Sr. Director of Accounting, has worked at the Lexington Clinic for 31 years. And, until recently, the clinic's accounting software had been around since before Heather even started.

Dean Dorton spoke with Heather to understand the challenges the Lexington Clinic was facing and the top benefits they are now seeing after switching to Sage Intacct.

The Challenge

First installed in the late 80s, the clinic's old accounting technology had long exceeded its expiration date. A sizable organization like the Lexington Clinic requires high-level accounting characterized by accuracy, efficiency, and scalability. That's not what their three-decades-old accounting software could offer.

It was tedious to run reports and turned accounting into a paper-bound process driven by printing, mailing, and storing documents. As the Lexington Clinic grew and their accounting requirements evolved, the old software failed to keep up. Not only was it creating as many problems for the accounting team as it solved; the clinic also had to hire a full-time programmer to keep the software up and running.

The need for better software was obvious, but inertia made change difficult - until the developer of their old software suspended support. They were forced to make a change and do so relatively quickly. It could have become an anxious situation followed by a frantic search for a replacement. Worse, it could have resulted in the wrong new accounting software. But thanks to Sage Intacct, none of that happened.

The Solution

Dean Dorton conducted a comprehensive discovery process to understand how the accounting team worked and what capabilities they required. Accounting technology experts determined that the Sage Intacct financial management platform could not just replace Lexington Clinic's outgoing software, but drastically upgrade their accounting function for the present and future.

In addition to implementing and introducing Sage Intacct, Dean Dorton integrated it with a new solution to automate accounts payable. Along with technological upgrades, Dean Dorton helped the entire Lexington Clinic organization make the most of Sage Intacct from day one.



CASE STUDY



Results with Sage Intacct

The Lexington Clinic has gained a multitude of benefits since implementing Sage Intacct. The cloud-based solution can be accessed from anywhere, at any time, and allows real-time insight into business financials so the organization can focus more time on strategic activities and its goal of updating and streamlining its processes.

Sage Intacct helps the accounting department at the Lexington Clinic shrink its footprint while expanding its impact. Automation and efficiency helped reduce labor costs and cut the month-end closetime nearly in half. Additionally, equipping managers with self-service reporting capabilities plus the ability to drill down into the information enhanced their financial intelligence during decision-making. Finally, working with a cloud-based solution enabled Heather's team to shift to remote work when the pandemic started, and later adopt a hybrid work model.



Why Dean Dorton?

Dean Dorton is a full-service accounting and consulting firm with a dedicated team that specializes in accounting software implementations and integrations. Our team is comprised of technology consultants that have experience as accountants, controllers, and information systems experts. We strive to provide our clients the most efficient, integrated software solutions that will allow them to focus more on their business and less on their software. We have been named a Microsoft Gold Partner and Sage Intacct's Premier Partner since 2013.



Dean Dorton is knowledgeable and supportive...they're willing to understand problems and tailor solutions.

*Heather Clemmons,
Sr. Director of Accounting at the Lexington Clinic*



Contact Us

Philip Massey, CPA
Director of Software Consulting Services
pmassey@ddaftech.com • 919.875.9635

Sage Partner

DEANDORTON