

# CASE STUDY

## Dean Dorton's mConnect helps ClearPointe integrate ConnectWise and Sage Intacct.

mconnect

CLEARPointe

ClearPointe, headquartered in Little Rock, Arkansas and recently acquired by AccountabilIT, is a privately-owned company that focuses on managed network and IT services. ClearPointe uses

the power of technology to unleash and support human and organizational potential. They were formed with a simple mission of making software work for their clients' needs by creating clarity through technology.

ClearPointe worked with Dean Dorton to replace their on-premise accounting solution, Microsoft Dynamics GP, with Sage Intacct. Sage Intacct helped ClearPointe provide greater flexibility for reporting and allowed a seamless integration with Dean Dorton's custom-built integration called mConnect.

### The Challenge

ClearPointe already had ConnectWise in place when they decided to move to Sage Intacct's cloud-based ERP solution. Unfortunately, there was a cumbersome manual process in order to move information between the two critical systems.

According to ClearPointe's finance team, "Moving data from ConnectWise to our ERP solution was a time-consuming process that we did not have the time for in accounting."

### The Solution

Dean Dorton (formerly Massey Consulting) created mConnect, a custom-built integrator for ConnectWise and ERP solutions, including Sage Intacct, Dynamics GP, and Dynamics 365.

mConnect allows ClearPointe to easily synchronize information between Sage Intacct and ConnectWise in real-time or on a schedule. They are able to transfer sales, accounting, payments, customers, vendors, and inventory between the two systems seamlessly.

*"The integration has been a life-saver for ClearPointe. We always have an accurate look at where our company stands with ConnectWise and Sage Intacct connected through mConnect."*

### Results with mConnect

Once Dean Dorton implemented mConnect for ClearPointe, the organization's information was able to flow seamlessly between ConnectWise and Sage Intacct, eliminating the need for the finance team to work inside of two systems. This gave countless hours back to the staff, which led to a **20% increase in profits since implementation**.

Additionally, the accounting team no longer has to manually synchronize data—including transfer of invoices, updates of customer data, and even payment status of invoices in ConnectWise, which allows them to keep customer records up-to-date in the customer portal.

*"mConnect has provided the integration that ClearPointe needed to transfer information between ConnectWise and Sage Intacct. We no longer have to enter information into both systems which is a time saver for the company."*

### About mConnect

With mConnect, you can easily synchronize information between your ERP system and ConnectWise. mConnect is automated and highly customizable so it fits the unique needs of your business. This powerful solution provides your team with the information and tools they need to build stronger, more satisfying, and more profitable relationships.

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