

Stonestreet Farms Wins Sage Intacct Customer Success Award



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Sage Intacct, a leader in the market of cloud financial management and only AICPA-preferred solution, announced the winners of the 2019 Customer Success Awards at its annual conference, Advantage. The conference, which was in Las Vegas this year on October 22-26, brings together clients and value-added partners for a week of education on how organizations can maximize their usage of Sage Intacct's software.

Among the thirteen winners that were announced at the main keynote session was Stonestreet Farms, a client of Dean Dorton.

The Sage Intacct Customer Success Awards recognize organizations that have proven a dramatic increase in ROI and business efficiency within their financial operations.



Jason Miller, Director of Business Consulting Services, Dean Dorton

"The Dean Dorton Technology team began working with Stonestreet in early 2018 to plan a replacement of their legacy Microsoft Dynamics GP accounting system. The key goal of the project was to find a solution that would help automate the organization's reporting processes, eliminate manual workarounds, and provide custom KPIs to help benchmark crucial business metrics."

By choosing Sage Intacct, Stonestreet immediately realized the powerful improvements that modern cloud-based accounting technology could offer their finance team. Results included:

- Saving \$20,000 per year with a flexible, cloud AP process
- Reducing month-end close from 10 days to four days
- Allowing a three-person team to cover two maternity leaves in one year, without any help

"Our goal is to transform our clients' business processes and procedures using smart technology, allowing them to become more efficient in finance and operations and to be able to focus on growing their business. We are thrilled for Stonestreet Farms for being recognized for this achievement and look forward to seeing continued client success in the future," said Miller.

This is the third consecutive year in which Dean Dorton's customers have been recognized for the Customer Success Awards, with past winners including K4Connect, LGFCU, and Legacy Healthcare.

Dean Dorton is a certified Value-Added Reseller Partner for Sage Intacct, recognized in Sage Intacct's President's Club for a number of consecutive years, and was named Rookie of the Year in 2017.